

# SECURITIES AND EXCHANGE COMMISSION

## SEC FORM 17-C

### CURRENT REPORT UNDER SECTION 17 OF THE SECURITIES REGULATION CODE AND SRC RULE 17.2(c) THEREUNDER

1. Date of Report (Date of earliest event reported)  
May 8, 2023
2. SEC Identification Number  
147212
3. BIR Tax Identification No.  
000-323-228
4. Exact name of issuer as specified in its charter  
INTERNATIONAL CONTAINER TERMINAL SERVICES, INC.
5. Province, country or other jurisdiction of incorporation  
Manila, Philippines
6. Industry Classification Code(SEC Use Only)
7. Address of principal office  
ICTSI Administration Building Manila International Container Terminal South Access  
Road, Manila, Philippines  
Postal Code  
1012
8. Issuer's telephone number, including area code  
+63 2 82454101
9. Former name or former address, if changed since last report  
Not Applicable
10. Securities registered pursuant to Sections 8 and 12 of the SRC or Sections 4 and 8 of the RSA

Title of Each Class	Number of Shares of Common Stock Outstanding and Amount of Debt Outstanding
Common Stock Outstanding (Current)	2,032,202,018

11. Indicate the item numbers reported herein  
9

*The Exchange does not warrant and holds no responsibility for the veracity of the facts and representations contained in all corporate disclosures, including financial reports. All data contained herein are prepared and submitted by the disclosing party to the Exchange, and are disseminated solely for purposes of information. Any questions on the data contained herein should be addressed directly to the Corporate Information Officer of the disclosing party.*



# International Container Terminal Services, Inc.

## ICT

**PSE Disclosure Form 4-31 - Press Release**  
***References: SRC Rule 17 (SEC Form 17-C)***  
***Section 4.4 of the Revised Disclosure Rules***

### Subject of the Disclosure

ICTSI First Quarter 2023 Earnings Release

### Background/Description of the Disclosure

ICTSI 1Q 2023 Net Income up 9% to US\$154.61M  
- Throughput increased 9% to 3.10 million TEUs  
- Revenues grew 8% to US\$572.25 million  
- EBITDA 5% higher at US\$354.20 million  
- Diluted EPS increased 12% to US\$0.072

### Other Relevant Information

Please see attached ICTSI 1Q2023 Earnings Release

### Filed on behalf by:

Name	Arthur Tabuena
Designation	Treasury Director and Head of Investor Relations

# COVER SHEET

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SEC Registration Number

[illegible]

(Company's Full Name)

[illegible]

(Business Address: No. Street City/Town/Province)

**Sandy A. Alipio**

(Contact Person)

**(+632) 8247 8225**

(Company Telephone Number)

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Month Day  
(Fiscal Year)

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(Form Type)

0	4	Every 3 <sup>rd</sup> Thursday
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<i>Month</i>	<i>Day</i>
	(Annual Meeting)

N/A
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(Secondary License Type, If Applicable)

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N/A
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Amended Articles Number/Section

### Total Amount of Borrowings

**1,350**  
*as of March 31, 2023*

Total No. of Stockholders

**US\$875.8MM**

Domestic

**US\$1,523.3M**

Foreign

To be accomplished by SEC Personnel concerned

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**Securities and Exchange Commission**  
Current Report Under Section 17 of the Securities Regulation Code ("SRC")  
and SRC Rule 17.2 (c) Thereunder  
**SEC FORM 17-C**

1. **May 8, 2023**  
Date of Report
  2. SEC Identification Number: **147212**
  3. BIR Tax Identification No.: **000-323-228**
  4. **International Container Terminal Services, Inc.**  
Name of issuer as specified in the charter
  5. **Philippines**  
Country of Incorporation
  6.   (SEC Use Only)  
Industry Classification Code:
  7. **ICTSI Administration Building, Manila International Container Terminal,  
South Access Road, Manila 1012**  
Address of Principal Office
  8. **+(632) 8245 4101**  
Registrant's Telephone Number
  9. **Not Applicable**  
Former name or former address
  10. Securities registered pursuant to Sections 8 and 12 of the SRC or Sections 4 and 8 of the RSA
- | Titles of Each Class | Number of Shares Outstanding and<br>Amount of Debt Outstanding |
|----------------------|--|
| Common shares        | 2,032,202,018<br><i>(Current Outstanding Common shares)</i>    |
11. Item number reported herein:                      Item 9 – Other Events

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## ICTSI 1Q 2023 Net Income up 9% to US\$154.61M

- Throughput increased 9% to 3.10 million TEUs
- Revenues grew 8% to US\$572.25 million
- EBITDA 5% higher at US\$354.20 million
- Diluted EPS increased 12% to US\$0.072

Enrique K. Razon, Jr., ICTSI Chairman and President said: "I am pleased to report on a strong first quarter of the year which saw ICTSI delivering an increase in throughput of nine percent to 3.10 million TEUs, revenue of US\$572.25 million up eight percent and EBITDA of US\$354.20 million up five percent against the previous year. Pleasingly our net income rose by nine percent to US\$154.61 million."

"These results have been driven by our diversified portfolio and continued focus on margins, and they have been achieved against a challenging macroeconomic and geopolitical backdrop. Looking ahead, whilst we remain cautious of continued uncertainty, ICTSI is a strong and agile

business differentiated by our strategy in origin and destination gateway terminals as well as an experienced team with a sharp focus on operational discipline, which positions us well for future growth.”

International Container Terminal Services, Inc. (ICTSI) today reported unaudited consolidated financial results for the quarter ended March 31, 2023 posting revenue from port operations of US\$572.25 million, an increase of eight percent from the US\$528.27 million reported last year; Earnings Before Interest, Taxes, Depreciation and Amortization (EBITDA) of US\$354.20 million, five percent higher than the US\$337.85 million generated in the first quarter of 2022; and net income attributable to equity holders of US\$154.61 million, nine percent more than the US\$142.28 million earned in the same period last year primarily due to higher operating income; lower COVID-19 related expenses; partially tapered by increase in depreciation and amortization expenses, higher interest and financing charges on loans, lease liabilities and concession rights payable, and equity share in net loss of joint ventures. Diluted earnings per share increased 12 percent to US\$0.072 from US\$0.065 in the first quarter of 2022.

ICTSI handled consolidated volume of 3,102,105 twenty-foot equivalent units (TEUs) in the first quarter of 2023, nine percent more than the 2,833,001 TEUs handled in the same period in 2022. The increase in volume was primarily due to the contribution of Manila North Harbour Port, Inc. (MNHPI) in Manila, Philippines that was consolidated starting September 2022; volume growth and new shipping lines and services at certain terminals; tapered by the cessation of cargo handling operations at PT Makassar Terminal Services (PT MTS) in Makassar, Indonesia and Davao Integrated Port and Stevedoring Services Corporation (DIPSSCOR) in Davao, Philippines; and decline in trade activities at certain terminals, particularly at Pakistan International Container Terminal (PICT) in Karachi, Pakistan as the country succumbs to a severe economic crisis and at Victoria International Container Terminal (VICT) in Melbourne, Australia where container trade volume in the Port of Melbourne contracted in the first quarter of 2023 due to weakening domestic demand amid rising inflation. Excluding MNHPI, DIPSSCOR which ceased operations on June 30, 2022, and PT MTS which ceased operations on January 31, 2023, consolidated volume would have decreased by one percent in 2023.

Gross revenues from port operations for the quarter ended March 31, 2023 was eight percent higher at US\$572.25 million compared to the US\$528.27 million reported in the same period in 2022 mainly due to tariff adjustments, volume growth and higher revenues from ancillary services at certain terminals; contribution of MNHPI; and favorable translation impact mainly from the appreciation of Mexican Peso (MXN)-based revenues at Contecon Manzanillo S.A. (CMSA) in Manzanillo, Mexico. This was partially tapered by lower revenues from ancillary services at CMSA and decline in trade activities at VICT and PICT. In addition, the Company also experienced an unfavorable translation impact of the depreciation of Philippine Peso (PHP)-, Australian Dollars (AUD)- and Pakistani Rupee (PKR)- based revenues at the terminals in the Philippines, Australia and Pakistan, respectively.

Excluding MNHPI, the new terminal and businesses, and the discontinued operations at DIPSSCOR, Hijo International Port Services (HIPS) and PT MTS, consolidated gross revenues would have increased by four percent in 2023.

Consolidated cash operating expenses for the quarter ended March 31, 2023 was 19 percent higher at US\$163.14 million compared to US\$137.11 million for the same period in 2022. The increase in cash operating expenses was driven by increase in equipment and facilities-related expenses, mainly fuel and repairs; government-mandated and contracted salary rate adjustments; costs contribution of MNHPI and of new businesses at IRB Logistica; other revenue generating activities; and unfavorable foreign exchange effect of Mexican Peso (MXN)-based expenses at CMSA. This was partially tapered by continuous cost optimization measures implemented; favorable foreign exchange effect mainly of Pakistani Rupee (PKR)- and Philippine Peso (PHP)- based expenses at the terminals in Pakistan, and the Philippines, respectively; and the termination of cargo handling operations at PT MTS and DIPSSCOR. Excluding the cost contribution of MNHPI, and new and discontinued terminals, consolidated cash operating expenses would have increased by 14 percent.

Consolidated EBITDA increased five percent to US\$354.20 million for the quarter ended March 31, 2023 from US\$337.85 million for the same period in 2022 mainly due to higher revenues. EBITDA margin, on the other hand, decreased to 62 percent in the first quarter of 2023 from 64 percent in the same period in 2022 as inflationary cost pressures and increased business development activities raised cash operating expenses.

Consolidated financing charges and other expenses for the first quarter of 2023 decreased by six percent to US\$40.78 million from US\$43.50 million in 2022 mainly due to lower Covid 19-related expenses partially tapered by higher interest and financing charges on short-term loan availments in the second and third quarters of 2022 and in the first quarter of 2023.

Capital expenditures, excluding capitalized borrowing costs, amounted to US\$87.69 million for the first quarter of 2023. These were mainly for ongoing expansions and acquisition of equipment at CMSA in Manzanillo, Mexico, VICT in Melbourne, Australia, Manila International Container Terminal (MICT) in the Philippines and ICTSI DR Congo S.A. (IDRC) in Matadi, Democratic Republic of Congo. The Group's estimated capital expenditure for 2023 is approximately US\$400 million. The estimated capital expenditure will be utilized mainly for the ongoing expansion at the Company's terminals in Australia, Mexico, Philippines and Democratic Republic of Congo; second tranche of concession extension related expenditures in Madagascar; yard expansion at ICTSNL in Nigeria; quay expansion at ICTSI Rio in Brazil; development of a newly acquired terminal in East Java in Indonesia; equipment acquisitions and upgrades; and for maintenance requirements.

ICTSI is a leading global developer, manager and operator of origin and destination (O&D) ports with a long-term commitment to the markets it serves. ICTSI operates 33 terminals in 20 countries across six continents and continues to pursue container terminal opportunities around the world.

**ICTSI and Subsidiaries**

## Financial Highlights

## YoY Comparison

**For the quarter ended March 31**

<i>(In million USD, except Earnings per share data)</i>	<b>1Q 2022</b>		<b>1Q 2023</b>		<b>% Change</b>
Gross Revenues	USD	528.27	USD	572.25	8%
EBITDA		337.85		354.20	5%
Net Income		154.84		172.57	11%
Net Income Attributable to Equity Holders		142.28		154.61	9%
Earnings per share					
Basic		0.06		0.07	12%
Diluted		0.06		0.07	12%

Pursuant to the requirements of the Securities Regulation Code, the registrant has duly caused this report to be signed on its behalf by the undersigned hereto duly authorized.

**INTERNATIONAL CONTAINER TERMINAL SERVICES, INC.**

By:



**ARTHUR QUINTIN R. TABUENA**  
Director -Treasury and Investor Relations