



# PortFolio

The Official  
Publication of  
International  
Container  
Terminal  
Services,  
Inc.

## AGCT EMBARKS ON FUTURE-PROOFING EXPANSION



# PortFolio

is published by the Public Relations Office of International Container Terminal Services, Inc. for the employees, shareholders, clients and friends of the ICTSI Group.

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# OUR LOCATIONS



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## Cover Story

# AGCT EMBARKS ON FUTURE-PROOFING EXPANSION



**Adriatic Gate Container Terminal (AGCT) is set to realize a comprehensive expansion plan in the period up to mid-2020.**

AGCT, in close cooperation with the Rijeka Port Authority, has drawn up plans for a two-phase dredging project. Fully approved, the first phase entails dredging 130 meters of quay along Berths

1 and 2 to allow access to vessels up to 400 meters length overall. The work will be completed by mid-2020, and will provide 438 meters of berth with 15 meters depth alongside.

Financing for the infrastructure works has been provided by the European Union and the Prudential Regulation Authority, with ICTSI undertaking all the

necessary investment in quayside and landside handling systems including the increased coverage of the terminal's state-of-the-art IT systems.

The second phase will cover additional dredging alongside the 438-meter quay to a depth of 16.5 meters which, upon completion, will make AGCT the first terminal in the northern

Adriatic capable of servicing up to 20,000 TEU vessels with a LOA of 400 meters and beam of 59 meters.

"We have decided to do this against a background of steady demand, but more importantly, to keep pace with the requirements of our clients in terms of both ship size and a rise in intermodal activity," explains



Status of Intermodal yard works as of March

Wojciech Szymulewicz, AGCT Chief Executive Officer.

He adds: "The capacity expansion will also deliver an overall boost to efficiency levels at the terminal, building upon the strengths we have already established in terms of vessel and truck turnaround, and intermodal rail connectivity."

## NEW EQUIPMENT, RAIL FACILITY UPGRADE

Complementing these initiatives are new Super post-Panamax quay cranes with an outreach of at least 24 rows, as part of the berth upgrade, along with new rubber tired gantries (RTGs) and prime movers.

AGCT is also close to completing the on-dock rail facility upgrade, which will increase the annual capacity to 360,000 TEUs. Upon completion in 4Q 2019, the upgraded rail yard will feature two new rail-mounted gantries (RMGs) over four rail lines.

Total terminal yard capacity will be increased up to 600,000 TEUs per year in line with demand.

## INTERMODAL CONNECTIVITY

AGCT is configured to optimize road and rail connectivity. The terminal is directly connected to the highway, with average truck dwell times of just 13 and 19 minutes in the export and import cycles, respectively.

Approximately 40 percent of the terminal's annual throughput now moves via rail, and is expected to reach up to 60 percent.

Regular rail services offered directly from AGCT include cross-border services to Hungary, Serbia, and Bosnia and Herzegovina and within Croatia to the capital city of Zagreb. With spare capacity in the rail system and a fully liberalized rail market that provides access to private operators, AGCT is very confident that working with its shipping line clients and common user operators will continue to extend its market reach and share.

"The Port of Rijeka and AGCT offer a very competitive option in the Adriatic," notes Hans-Ole Madsen, ICTSI Senior Vice President and EMEA Region Head.

He adds: "While the volume through AGCT has risen modestly year on year, the expansion program will future-proof the terminal by increasing volume capacity for the longer term, meeting new system requirements by larger vessels, and boosting intermodal rail capability. Because the program involves close client liaison and study of all relevant market factors, we are confident that AGCT will meet the needs of container lines and cargo owners for the foreseeable future."

## Newsbreak

# SPRING BLOOMS WITH NEW MILESTONES AT AGCT



View of the *Maersk Hamburg* from one of AGCT's quay cranes.

BY IVA ROMAN KALINIĆ AND KATARINA MATULJ

## Adriatic Gate Container Terminal (AGCT) set several records in May.

AGCT serviced its largest ship to date with the arrival of the 353-meter *Maersk Hamburg* on 10 May. The vessel sails under the 2M Alliance's AE12/Phoenix service that connects Rijeka directly with the Far East.

With a capacity of 15,226-TEUs, *Maersk Hamburg* is one of Maersk's nine H-Class ships deployed to the rotation after the Alliance upgraded the capacity of the AE12/Phoenix service. These ultra large container vessels are currently the largest vessels that call the north Adriatic Ports.

On 25 May, AGCT reached the 100,000 TEU milestone—20 days earlier compared to last year. The terminal also set a new all-time monthly throughput record

which is five percent higher than the previous record in March.

For the second consecutive month, AGCT achieved a monthly rail throughput above 8,000 TEUs, which is merely two percent lower compared to the 8,615 TEU record in April. The recent growth resulted from the opening of the Hungarian market, which prompted several shipping lines to offer the regular rail service, and more clients to use Rijeka as their gateway.

## Newsbreak

## PICT ROLLS OUT EDO FACILITY

BY ARIF RAZA

**Upholding its commitment to provide innovative business solutions, PICT recently introduced the Electronic Delivery Order (EDO) facility to give shipping lines the option to directly issue and communicate delivery orders to their importers and to PICT. This innovation introduces enhanced security and efficiency by reducing the manual processing time and the use of paper.**

Considering the current state of the local shipping industry in Karachi, PICT introduced both web-based and electronic data interchange-based options for issuing EDO. The facility requires no setup or integration from the issuer's end, making it attractive to non-vessel owning common carriers and small shipping lines that have considerable share of cargo volume.

Using the electronic data interchange-based EDO, shipping lines communicate information using a dedicated file transfer protocol link right from their EDI communication systems.

"Ever since we adopted the EDO system with PICT, we were able to further streamline our process

of delivering goods and services, increase efficiency and accuracy across the entire business, and greatly improve our customers' satisfaction. We commend PICT for implementing this new facility, which has changed the overall handling criteria and enhanced the quality of each delivery and overall customer service," said Naeem Chaudhary, Hapag Lloyd Pakistan Managing Director.

PICT aims to become the container terminal of choice at the Port of Karachi by establishing maximum ease of doing business for its clients. The terminal continuously refines its processes to provide client-centric solutions characterized by efficiency, security, and convenience.

## DIPSSCOR, EMPLOYEE-WORKERS UNION INK NEW CBA

BY CHIARA MAY ATIS

**Davao Integrated Port and Stevedoring Services Corporation (DIPSSCOR) has successfully signed a new collective bargaining agreement (CBA) with the DIPSSCOR Employees-Workers Union – ATU-TUCP (DEWU-ATU-TUCP) last 8 May 2019.**

The new CBA, which covers 1 June 2016 to 21 May 2021, was successfully renegotiated after two meetings.

"I would like to congratulate the management and the union for successfully renegotiating the CBA. We at the NCMB-RBXI are glad to be invited to witness this milestone as we endeavor for peaceful and meaningful CBA negotiations," said Aerrine Marie Reyes, National Conciliation and Mediation Board – Regional Branch XI OIC-Director.

Speaking on behalf of the local union, DEWU-ATU-TUCP president Leo Guiraldo thanked DIPSSCOR's management



Signing of new CBA (from left): Julien Domingo, DIPSSCOR General Manager; Leo Guiraldo, DEWU-ATU-TUCP President; and Dolores Alegarbes, ATU-TUCP National President

for "always helping us and understanding our needs as its workers."

"We also look forward to fruitful negotiations in the future," he adds.

"We are fortunate that the relationship between the

management and the union is rooted with a lot of cooperation and peaceful negotiations even in the past. This goodwill has helped us forge a CBA that is fair and just for everyone. We continually seek to provide win-win solutions both for the management and the union," said Julien Domingo, DIPSSCOR General Manager.

**Newsbreak****OPC NAMED ONE OF THE WORLD'S SAFEST SEA PORTS**

BY EVELYN LEIVA

Port operation and management requires the highest standards of quality and safety. With security as one of its core pillars, Operadora Portuaria Centroamericana (OPC) has earned the reputation as one of the safest ports in the world.

OPC is the only terminal in the region that is a member of the Container Security Initiative (CSI), a security system developed by the United States Customs and Border Protection that screens U.S.-bound containers at the port of origin. This means containers will be thoroughly inspected, and will arrive in the US pre-registered resulting in lower cargo cost and increased competitiveness for exporters using Puerto Cortés.

Local port security is managed by the Honduras Port Authority and Border Police. The terminal is equipped with a scanning system for export and import cargo, which are closely monitored by Customs authorities 24/7, 365 days a year.

As a model port, OPC is fully compliant with the latest ISO standards for Integrated Management Systems, namely ISO 9001:2015 (Quality Management Systems), ISO 14001:2015 (Environmental Management Systems; and ISO 45001:2018 (Occupational Health and Safety Management Systems), signifying the Company's commitment to provide quality customer service, fulfill its environmental responsibilities and objectives, and ensure safe and healthy workplaces for its employees. The ISO 45001:2018 certification



recently replaced the Occupational Health and Safety Assessment Series (OHSAS), and features additional focus on labor welfare. Its preventive component establishes OPC's operations as the regional standard.

OPC is also fully compliant with the International Ship and Port Facility Security (ISPS) code, which sets the standard on physical security and safety within terminal premises and the International Maritime Dangerous Goods Code (IMDG), which sets the latest guidelines that regulate the transport of dangerous goods by sea. Under these guidelines, OPC monitors and reviews all the dangerous cargo it handles, including possible contaminants that harm the environment.

OPC is currently the sole port in the CA-4, and one of the few ports worldwide, that has achieved all three certifications. The Company believes that meeting the requirements of these certifications improves the terminal's operation and positions Puerto Cortés as the best port in the Central Atlantic, parallel to other top global ports in terms of competitiveness.

In addition to strictly meeting the highest industry safety standards, OPC continues to work closely

with the Honduran Government, Customs, port authority, and other agencies on issues related to the terminal's safe handling of cargo.

The success of the Public-Private Partnership between OPC and the Honduran Government reflects all the progressive actions being done in Puerto Cortés. These developments are in sync with the continuous improvements initiated by the Honduran Customs since 2014, the creation of the Presidential Commission for Integral Reform of the Customs System and Trade Operators in 2016, and modernization of the Customs' control processes resulting in quicker and more efficient processes.

OPC continues to expand at an accelerated pace and offers continuously improving customer service for its clients. The port is living up to its purpose of providing the highest level of service for countries in the CA-4. Aside from seeking profitability, the Company is also working hard to improve the economic, social, and environmental conditions of the communities where it operates. Slowly but surely, this partnership is evolving toward the concept of shared value, an optimal scenario where everybody wins.



Blessing of the new reach stackers

**Gearing Up****MCT COMMISSIONS KALMAR GENERATION G REACH STACKERS**

BY FAITH ISABELA BURIAS

Mindanao Container Terminal (MCT) commissioned a pair of new reach stackers last 16 May as part of the ongoing terminal upgrade. With a lift capacity of up to 50 tons, the Kalmar DRG450 reach stacker offers increased efficiency and reduced downtime, something MCT looks to leverage as the expected volume increase comes in.

**On Board****MCT NAMES NEW HEAD**

BY FAITH ISABELA BURIAS

International Container Terminal Services, Inc. (ICTSI) has named Atty. Gemma Gloria as the new terminal manager of Mindanao Container Terminal (MCT) effective 1 May. Aside from overseeing the overall terminal operations, she also holds the responsibilities of the corporate controller.



**ICTSI Cares**

# FOURTH CARRERA CONTECON A SUCCESS

BY ALEXANDRA MARTINEZ TREJO

Contecon Manzanillo reaffirms its commitment to the community with another successful run of the Carrera Contecon, the Company's annual run-for-a-cause that aims to raise funds for prescription glasses of low-income elementary students in Manzanillo and Colima.

More than 2,000 runners took part in the event, which is now on its fourth year. This year's participants include 261 children and 55 handicapped persons including those with dwarfism.

"We would like to thank and congratulate Contecon Manzanillo for successfully opening a great door of



opportunity for us through visibility, respect, and inclusion," said José Manuel Moreno of Great Small People Foundation of Mexico, AC – an organization that provides the necessary support to any person of low stature caused by bone dysplasia or other medical condition.

The race featured the Canicross category, where 25 participants ran with their dogs.

Also showing his full support to the cause was Colima Governor Ignacio Peralta, who ran together with Marines and other runners wearing super hero costumes.

CMSA donated 2,200 prescription glasses to students from low-income families after last year's successful race, and expects to help more with the success of this year's event.

**Green Port**

# AGCT CONDUCTS ANNUAL UNDERWATER CLEANUP

BY IVA ROMAN KALINIĆ

The HSSE Department of the Adriatic Gate Container Terminal (AGCT), with assistance from Diving Club Rijeka, organized a cleanup of the seabed in front of the terminal last 15 June. Volunteers spent several hours collecting discarded materials at the bottom of the sea for proper disposal. The cleanup is a regular activity which started three years ago.



**Green Port**

# OPC REACHES MILESTONE WITH 20,000 TREES PLANTED

BY EVELYN LEIVA

Operadora Portuaria Centroamericana's (OPC) is making good progress with its environmental conservation efforts after as its reforestation program successfully planted 20,000 trees across Puerto Cortés to date.

Last 30 May, the Company joined students, employees, volunteers and personnel from the local environment department for a tree planting activity at the Franklin Delano Roosevelt Institute. Five hundred out of the 20,000 trees were planted at the institute and surrounding communities during the activity, which was done in celebration of the National Day of the Tree.

"One of the programs that OPC carries out within its environmental pillar is reforestation, so in



commemoration of the National Day of the Tree last 30 May, we carried out a tree planting campaign," said Meyvi Castañeda, Corporate Social Responsibility Manager.

The reforestation program, which involves coordination with the local community, is part of the Company's shared value strategy since OPC started its concession.

**Clean Port**

# CMSA JOINS ECOREGATTA

BY ALEXANDRA MARTÍNEZ-TREJO

Contecon Manzanillo (CMSA) was among the participants of the ecological regatta organized by the Manzanillo Port and maritime community last 19 May in celebration of the National Navy Day.

CMSA participated with three boats, designed and built

by personnel from Safety, Operations, Human Resources, and CSR departments with the help of CROM members using waste materials generated from the terminal's everyday operations. Directors and other personnel were also in attendance to support the event, which served as a platform to promote environmental awareness and recycling.

A total of 36 boats representing educational institutions and the maritime port community joined the annual sailing event, which started at the Naval Fleet dock in downtown Manzanillo.





**Green Port**

# PICT SWITCHES TO ECO-FRIENDLY LIGHTING SYSTEM

BY ARIF RAZA

Pakistan International Container Terminal, as part of its prerogative to lessen its carbon footprint and promote eco-friendly business operations, has shifted to energy efficient LED lighting system for its container yard area.

Unlike the conventional lighting system previously used at the terminal, the new system efficiently utilizes 95 percent of energy and dissipates the remaining five percent through heat. This effectively mitigates pollution risks by curbing greenhouse effect.

Aside from the reduced emission, the new lighting system also

lowered the terminal's power consumption by more than 100KW, and significantly trimmed running maintenance expenditure.

The LED lights also provide better visibility, eliminating previous dark spots which enabled employees to carry out night operations more securely and efficiently.

**ICTSI Cares**

# BGT DONATES TO UMM QASR AUTISM CENTER

BY SHEEBA KHAN

Basra Gateway Terminal (BGT) recently donated electronic appliances to the Autistic Children's Rehabilitation Center in Umm Qasr.

The donation consisted of air conditioning units, electric fans, furniture, and other appliances meant to make life more comfortable for the children under the institution's care.

"It's fantastic to see the great work being done by the teachers and assistants at the rehabilitation center. We acknowledge the sacrifices they make for these children and support their advocacy," said Phillip Marsham, BGT Chief Executive Officer.

"As a responsible Company, we try to support as many charitable causes that make real positive impact to the local community and society in general," adds Mr. Marsham.

As autism continues to rise in Iraq over the past years, the center plays a vital role in helping autistic children and their families get the support they need. It was founded in 2003 by several female workers with the help of the Umm Qasr City Council to support autistic children through early learning programs. It is the only institution for children with special needs outside Basra and is primarily funded by parents and the community.

**ICTSI Cares**

# YICT HOLDS FAMILY WEEKEND

BY MICHAEL QI

Yantai International Container Terminal (YICT) opened its doors to families of employees last 18 and 19 May for a fun-filled family weekend. YICT organized the event in recognition of the sacrifices employees make as they manage their time between family and work.

Aside from the immediate families of employees, YICT also invited mothers and children from Yantai SOS Children's Village, and the families of the Yantai Baxian Rescue Team.

YICT hopes to use this initiative to establish an inclusive platform where employees and socially charitable families can enjoy each

other's company while learning about the nature of work at the terminal.

Moving forward, YICT aims to deepen the ties between enterprises, families, and society to push business growth and become a more socially responsible company.



**Client Goodwill**

# BGT CELEBRATES RAMADAN WITH CLIENTS

BY SHEEBA KHAN

**Basra Gateway Terminal (BGT) hosted an Iftar gathering for clients and stakeholders last May in celebration of Ramadan.**

Often done as a community, Iftar is the evening meal with which Muslims end their daily Ramadan fast. BGT management and staff took the opportunity to socialize with relevant stakeholders in a non-work-related environment.

Following tradition, BGT also held an Iftar dinner for 400 employees at the Berth 21 warehouse.



# PICT SETS UP RELIEF AREAS TO COMBAT HEATWAVE

BY ARIF RAZA

**Addressing the current heatwave in the city of Karachi, Pakistan International Container Terminal (PICT) has taken a proactive approach to ensure the safety of both employees and terminal visitors by setting up relief areas inside the terminal premises.**

The heatwave affects everyone – employees, clients, contractors,

and truckers. The relief areas attend to individuals showing symptoms of heat exhaustion, and is equipped with fans, air coolers, cool drinking water, first aid kit and medicines, and spaces where people can rest.

PICT is also trying to beat the heat by educating people with measures on how to avoid heatstroke by placing ads and display banners at prominent locations.



**Port Safety**

# CGT ORGANIZES EMERGENCY RESPONSE TRAINING

BY EDWARD BONILLA

**Cavite Gateway Terminal (CGT), with assistance from the local fire bureau, organized an emergency response training to ensure every department is capable of properly handling natural calamities and other emergency situations that could interrupt business operations.**



“The goal of this exercise is to enhance our personnel’s emergency response capabilities including proper use of fire-suppressing equipment, proper communication, and effective delegation of responsibilities in case of emergency. With sufficient preparation and awareness, we could minimize property damage, injuries, and most importantly prevent casualties,” said Moises Pereyra, CGT HSSE Superintendent.



**Spotlight**

# ICTSI JOINS INTERMODAL SOUTH AMERICA 2019

**International Container Terminal Services, Inc. (ICTSI) took part in this year’s Intermodal South America held from 19-21 March at the São Paulo Exhibition & Convention Center in Brazil.**

Anders Kjieldsen, ICTSI Americas Region Head, spearheaded the delegation together with executives from Tecplata, Tecon Suape, Puerto Aguadulce, Contecon Guayaquil, Puerto Cortés, and Contecon Manzanillo. They were also joined by Tico



Wieske, Global Commercial Head, and Mikkel Puyat, Global Commercial Manager.

ICTSI took advantage of the three-day affair to network with shipping line representatives and other members of the supply and logistics industry. Prior to the event, the team attended a commercial forum and hosted a dinner and

cocktail party for shipping line executives.

Now on its 25th edition, the Intermodal South America is an international trade fair for freight transport, logistics, and foreign trade. It serves as a platform for sharing industry best practices and showcasing the latest products, services, and innovations in the global logistics scene.

# MANILA INTERNATIONAL CONTAINER TERMINAL TOP EQUIPMENT OPERATORS

M A Y 2 0 1 9

## PRIME MOVER

- CHRIS PINEDA 01
- RICARDO SALVACION 02
- XAVIER CAYETANO 03
- JONATHAN TINGSON 04
- ANDRO SALUIB 05
- CHARLON PHILIP REVILLA 06
- FLORENCIO TURLA 07
- ANGELITO SALVADOR 08
- JEFFERSON MASANGKAY 09
- JOSE CAÑETE 10

## QUAY CRANE

- SIMEON BUSTAMANTE 01
- DANILO OLFATO 02
- NORIEL REIZA 03
- MELCHOR PELIAZAR 04
- ADONIS CANLAS 05
- RICARDO ESTANDARTE 06
- VALENTIN BRACAMONTE 07
- ARVIN BALTAZAR 08
- ARNOLD ESCOBIDO 09
- JONATHAN SEVILLA 10

## SIDE LIFTER/STACKER

- ARMANDO BASCO 01
- ROLANDO BAYSA 02
- DANNY GARCIA 03
- ROY ECHEVARRIA 04
- BRUMMEL QUIZON 05
- JAY MORANDARTE 06
- ALLAN ALMEÑE 07
- MICHAEL LAYAM 07
- RICHARD SIBYA 08
- JESSE PAUL MANGMANG 09
- FLORANTE SUPAN 10