



# PortFolio

■ The Official  
Publication of  
International  
Container  
Terminal  
Services,  
Inc.





# PortFolio

is published by the Public Relations Office of International Container Terminal Services, Inc. for the employees, shareholders, clients and friends of the ICTSI Group.

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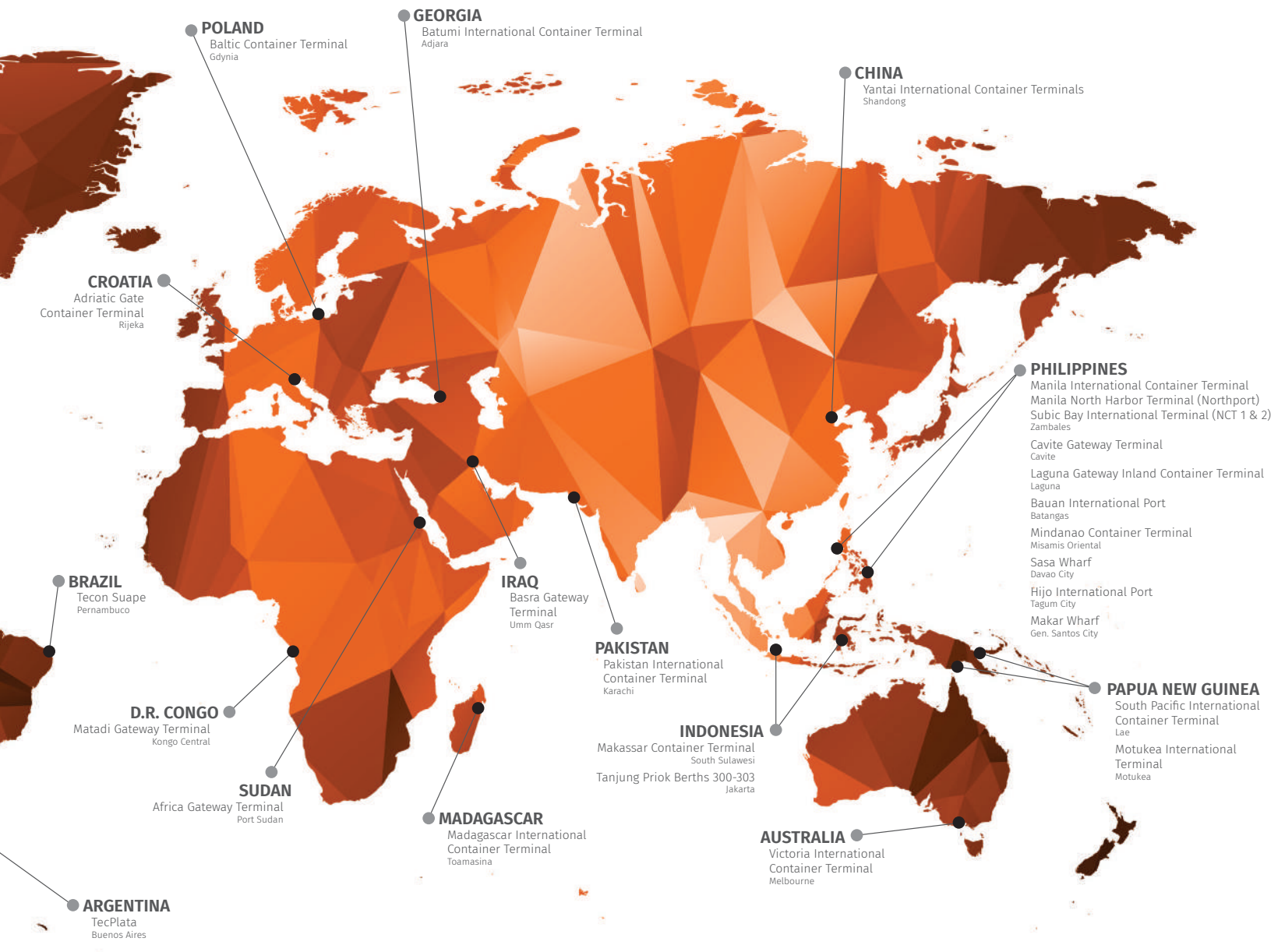
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## Cover Story

# MICT GETS ECO-FRIENDLY RTGS

**International Container Terminal Services, Inc. (ICTSI) flagship Manila International Container Terminal (MICT) recently took delivery of the first batch of hybrid rubber-**

**tired gantry cranes (RTGs) known for their fuel-saving, eco-friendly technology.**

The first four RTGs are part of the total 16-unit fleet that runs

on a combination of 200kVA Li-ion battery and a smaller diesel engine—a technology that is expected to reduce the terminal's carbon emissions by up to 40 percent. They also operate





quieter and are 60 percent more fuel efficient compared to regular diesel-run RTGs.

“As we continuously drive economic growth in our home



**Quieter, more fuel-efficient, and eco-friendly RTGs at MICT**

terminal, ICTSI will always be at the forefront of innovation on port equipment and adaptive technology to ensure increased productivity while reducing our carbon footprint and environmental impact,” says Christian R. Gonzalez, ICTSI Global Corporate Head.

The MICT is ISO 14001:2008-certified, fully compliant with local environmental laws, and has systems that strictly monitor and manage stack emissions, water usage and effluent, and waste generation.

“The acquisition of hybrid equipment also underscores ICTSI’s group-wide commitment to promoting environment-friendly supply chains,” Mr. Gonzalez adds.

The RTGs are manufactured by Mitsui Engineering & Shipbuilding Co. Ltd. (MES).

Once fully commissioned, these RTGs will further boost MICT’s productivity and allow the Philippines’ largest and most-advanced container terminal to fully match market demands with operational performance.

The remaining 12 hybrid RTGs are expected to arrive within the first half of 2019, along with two super post-Panamax quay cranes. The MICT took delivery of three new quay cranes late last year, which include the first pair of neo-Panamax cranes in the country. The acquisition is part of ICTSI’s USD80 million capital equipment program for the MICT.

Capacity improvements are also underway at the Manila flagship, which include the first phase development of Berths 7 and 8, and back-up areas for the future Berths 9 and 10.





## Newsbreak

# BICT'S NEW INTERMODAL FACILITY TO IMPROVE OPERATIONS OF BATUMI PORT

BY KETEVAN ORAGVELIDZE

**In 2007, Batumi International Container Terminal LLC (BICT), was granted a 48-year lease contract to develop and operate a container terminal, ferry bridge, and dry bulk general cargo facility at the Batumi Sea Port in Adjara, Georgia. After almost 11 years of container handling operations and several large-scale investments, BICT now boasts a projected annual capacity of 200,000 TEUs.**

## NEW RAIL-CONNECTED CFS

BICT, looking to maximize the port's potential as the gateway to the Caucasus and Central Asia, is currently developing two hectares of its total land area for container freight station operation. The development includes a 2,500-square meter warehouse and 180-meter rail spur for cross-stuffing from railcars to containers and vice-versa, helping clients reload and store their cargoes prior to securing Customs clearance.

Aside from the CFS, BICT is also developing 1.1 hectares for full container and vehicle (stripped from containers) storage, along

with 2.7 hectares for empty storage and truck parking.

## DEEPER WATERS, IMPROVED LANDSIDE CONNECTIVITY

In 2018, BICT—in cooperation with the Batumi Sea Port—completed the dredging of the water area and fairway to increase the minimum depth alongside to 11.5 meters, and allow feedermax vessels to operate at the port. Aside from significantly enhancing the port's competitiveness, the dredging also works to preserve the waterway and draft of the piers.

On the land side, the construction of a new bridge enables BICT to operate more efficiently and increase its

throughput. The bridge allowed BICT to have its own dedicated two-lane gate, which makes it easier to distinguish container from non-containerized cargo. This simple, yet very important process, facilitates more efficient port operation.

## SEEING THE BIG PICTURE

Like pieces to a puzzle, these infrastructure projects collectively work to significantly improve the efficiency of BICT's operation, leading to a more vibrant and economically healthier activity at the Port of Batumi. BICT will continue to uphold its commitment to the Georgian Government to maintain the port's stature as a modern trade gateway.

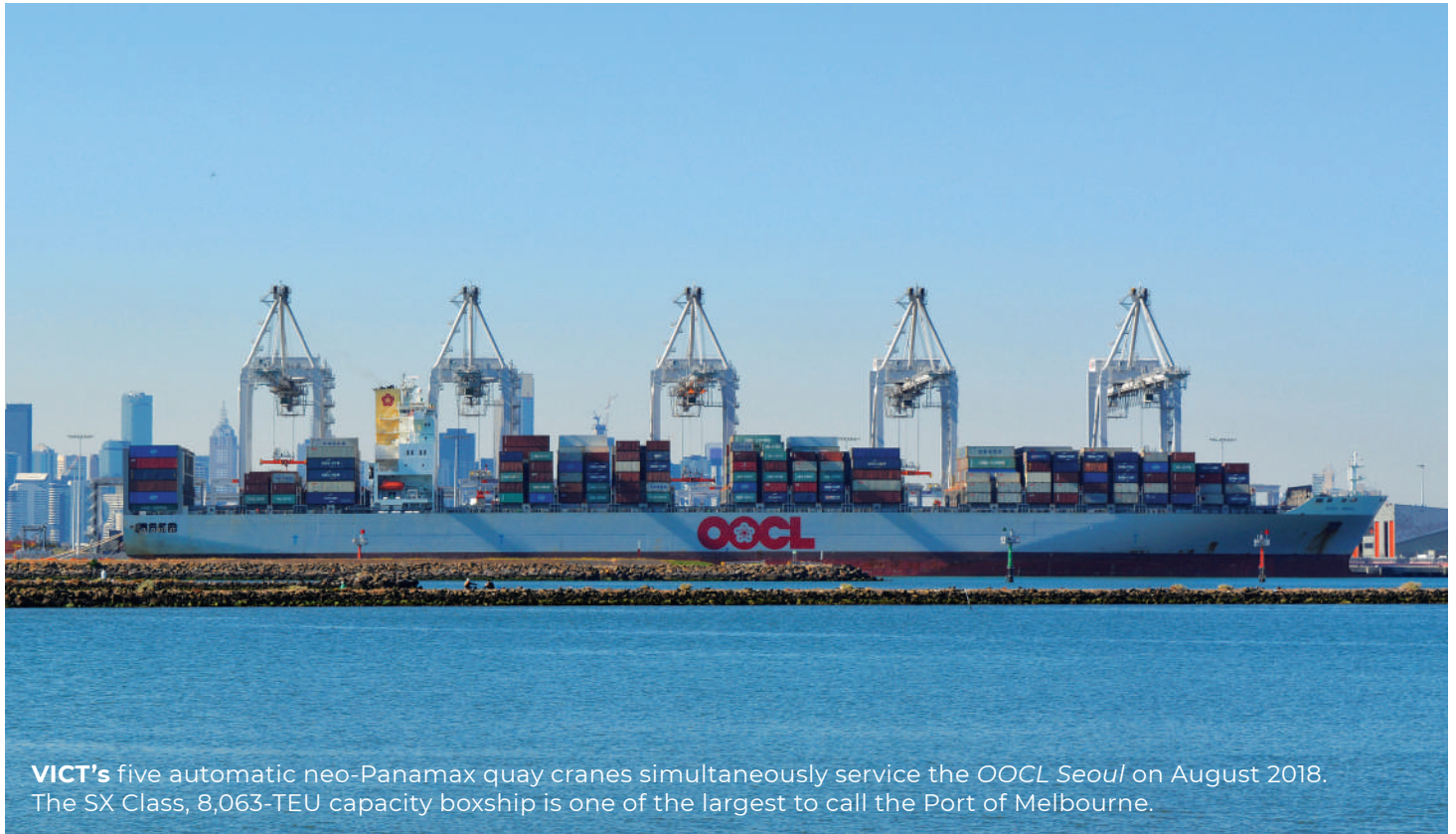


Artist's rendition of BICT with fully-built CFS



## Newsbreak

# VICT, KALMAR INK MAINTENANCE, SUPPORT AGREEMENT TO MAXIMIZE TERMINAL PRODUCTIVITY



**VICT's** five automatic neo-Panamax quay cranes simultaneously service the *OOCL Seoul* on August 2018. The SX Class, 8,063-TEU capacity boxship is one of the largest to call the Port of Melbourne.

**BY FRANCES SIMPSON**

**Victoria International Container Terminal (VICT) has tapped cargo handling solutions provider Kalmar to deliver maintenance and support services for the OneTerminal automated solution to ensure the highest productivity levels.**

OneTerminal, which consists of Navis' N4 terminal operating system (TOS), 20 Kalmar Automated Stacking Cranes (ASCs), and 11 Kalmar Automatic Container Carriers (ACCs), were delivered to VICT in 2017, completing the world's first fully automated terminal ahead of schedule.

Meanwhile, Kalmar's Terminal Logistics System (TLS) routes and executes automated operations based on the orders from the N4 TOS. The TLS is connected

through open Kalmar Key Interface to the terminal's five automatic neo-Panamax quay cranes.

"VICT is one of the most advanced container terminals in the world. With the strong collaboration of Kalmar's cutting-edge technology and equipment, and Navis' industry-leading TOS, we have reached an important point in our development: going from implementation into

optimization to now achieve the highest standards in port safety and efficiency," explained Anders Dømmestrup, VICT Chief Executive Officer.

"This integrated maintenance and support agreement will allow us to maximize the productivity, equipment efficiency, and availability of our OneTerminal automated systems, ensuring that we can provide our customers with world-class service," he adds



**Kalmar** Automatic Container Carriers (left photo) and Automatic Stacking Cranes in action at VICT





The milestone 40-foot container was offloaded from MV SinarSangir.

## Newsbreak

# SBITC HITS MILESTONE 200K TEU MOVE

**Subic Bay International Terminal Corp. (SBITC), which operates the New Container Terminals 1 and 2 at the Subic Bay Freeport, capped 2018 with a milestone after reaching its 200,000th TEU year-to-date move last 23 December.**

"We are proud to reach this latest milestone. More than meeting our targets, this symbolizes SBITC's capability to outpace

market growth, as well as its readiness to serve the vibrant markets of the Subic Freeport, and Northern and Central Luzon," said Roberto Locsin, SBITC President.

He adds: "This achievement was possible thanks to our clients, the collaboration with the Subic Bay Metropolitan Authority and other stakeholders, and most specially our passionate and committed

workforce. Aside from investing more in port equipment and systems, we continue to work closely with our customers to improve the efficiency of our operations and processes, and inevitably make their experience even more pleasant."

SBITC—one of the country's most technologically advanced container terminals—has an annual capacity of 600,000 TEUs.

## Making the List

# ICTSI AMONG TOP GLOBAL PORT OPERATORS

**International Container Terminal Services, Inc. (ICTSI) remains one of the world's top box port operators according to the recent assessments by Lloyd's List and Container Shipping & Trade.**

UK-based *Lloyd's List* ranks ICTSI 9th among global port operators, citing the Company's consistent "investment strategy in emerging markets and its preference for major port stocks of medium-sized container equipment."

Quarterly-published journal *Container Shipping & Trade*,

on the other hand, cites ICTSI's transition from niche to global mainstream market, with a total of 32 terminals in 19 countries.

The assessment is based on the past year characterized by the container shipping industry's slow but steady recovery.



## Green Port

# CGSA IS FIRST CARBON-NEUTRAL PORT IN LATIN AMERICA

**Contecon Guayaquil SA (CGSA) recently became the first port in South America to obtain a carbon-neutral certification, with the Ecuador Ministry of Environment and environmental ratings agency, Sambito SA, recognizing the Company's strong and priority commitment to environmental conservation.**

The certification, marking CGSA's compliance to ISO 14064-1, lauds the Company's policies towards greater sustainability initiatives, as well as the incorporation of technologies that reduce the negative environmental impact of Ecuador's largest and premier maritime gateway.

"This carbon neutral certification awarded to Contecon Guayaquil is a testament to our firm and unbreakable commitment to preserve the environment in our own way. This certification highlights, above all, a conviction and responsibility to guarantee eco-friendly and sustainable operations with less contamination to the environment. This is our contribution to a better world," says José Antonio Contreras, CGSA Chief Executive Officer.

Mr. Contreras received CGSA's ISO 14064-1 compliance plaque from Gustavo Manrique, Sambito President, and Evelyn Montalván, Guayas Ministry of the Environment Provincial Director, during a ceremony held last 13 December 2018.

While a lot of work is required to offset CGSA's energy demands from its day-to-day operations, CGSA, as part of its continuing compliance, has set-up a team to create and verify mechanisms

to lower the port's industrial emissions.

CGSA also sponsored the preservation of 14,600 hectares of natural areas in Ecuador: 10,000 hectares of mangrove forests, and 4,600 hectares of native forests as part of mitigating efforts to reduce carbon emissions from port equipment, and to help in the conservation of the country's large tracts of intact natural forests.

Across all operations, ICTSI is continuing its enhancement of energy monitoring systems, expanding the use of next-generation energy-efficient cargo handling equipment and vehicle fleets, and developing productivity measures that generate efficiency, as it moves to optimize energy-efficient operations.

"Beyond port efficiency, the ICTSI Group has been making substantial investments to ensure an

environmental-friendly supply chain, with the long-term vision of securing appropriate certifications for all ports—regardless of location, project age, or stage of development," says Anders Kjeldsen, ICTSI Senior Vice President and Americas Region Head.

"CGSA's recent achievement underscores the Group's proactive efforts towards minimizing the impact of port operations towards hinterland communities," he adds.

ICTSI's largest concession in Latin America, CGSA has repeatedly been recognized for its environmental efforts. In 2010, the Company received an honorable mention in Guayaquil's Eco-efficiency awards. In 2015, the national government, through its Ministry of Environment, awarded CGSA the Ecuadorian Environmental Certification for being an "eco-efficient" company.



**(From left)** Gustavo Manrique, Sambito President, and Evelyn Montalván, Guayas Ministry of the Environment Provincial Director, hand the carbon-neutral certification to José Antonio Contreras, Contecon Guayaquil Chief Executive Officer.





New website launch. Port were briefed about the new functionalities of BGT's revamped website.

## Tech Talk

# TAKING CUSTOMER EXPERIENCE TO THE NEXT LEVEL BGT LAUNCHES NEW WEBSITE

BY SHEEBA KHAN

**Basra Gateway Terminal (BGT) has launched a new and improved website featuring fresh visuals and new functionalities that aim to provide customers with seamless and improved online experience.**

Launched at the Basra International Hotel in front of an audience of local shipping lines, shippers, and consignees last December, the new website offers real-time cargo tracking, vessel scheduling, container monitoring, and online invoicing—functionalities that are offered in Iraq for the first time. The site is directly supported by Navis N4 data, providing clients with up-to-date information.

"We are proud and confident of our new website, which enables our clients to monitor and manage their cargo in real time. We constantly strive to simplify our customers' experience and the development of this new website is one of several strategies that we have in the pipeline," said Phillip Marsham, BGT Chief Executive Officer.

He adds: "Our goals always include helping our clients strengthen their businesses by providing them with innovative and robust logistics solutions. These functionalities that we now offer set the standard of customer support in Iraq."

BGT also plans to launch a mobile application within the year that allows tracking of cargo on the move. The app will grant users access to comprehensive information about their containers, real-time cargo tracking, vessel schedules, and the ability to request invoices online.

**BGT**  
Basra Gateway Terminal, Umm Qasr, Iraq

In April 2014, International Container Terminal Services, Inc. (ICTSI) signed a contract with General Company for Ports of Iraq to operate, develop, and expand the container handling facilities at the Port of Umm Qasr in Iraq.

[Container Tracking](#)

**BGT's new website can be accessed at [www.ictsiraq.com](http://www.ictsiraq.com).**



## Terminal Safety PICT CONTINUES TO IMPROVE SAFETY PRACTICES

BY ARIF RAZA

**Pakistan International Container Terminal's (PICT) Quality, Health, Safety, Environment (QHSE) Department, in coordination with the Emergency Response Team, recently conducted an emergency evacuation drill as part of regular efforts to enhance safety awareness in the workplace.**

During the drill, emergency alarms were sounded to initiate the evacuation of all personnel including contractors, visitors, and other port users. The team also staged emergency situations and guided participants towards the pre-identified as-



sembly locations. A total of 450 personnel weremarked safe at the end of the evacuation, which was followed by a search by security staff to ensure everyone was accounted for.

Led by Saud Ur Rehman, QHSE Manager, PICT also conducted a firefighting drill in collaboration with the Karachi Port Fire Service. The drill focused on streamlining the mobilization of the ERT and coordination with the local fire department to ensure fast response. The drill was capped with a safety briefing and a tutorial on the proper use of emergency response equipment.

## ICTSI Cares MGT SOCIAL REPORT CITES ENHANCED PARTNERSHIP WITH MATADI COMMUNITY

BY NANCY LUMANJI

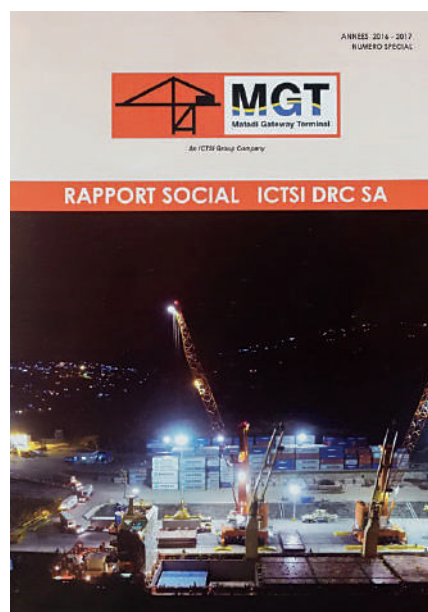
**After two years of operation, Matadi Gateway Terminal (MGT) has released its inaugural social report that details the Company's corporate social responsibility efforts and contributions to the Kongo Central community, particularly to the city of Matadi.**

Erick Zaghombila, MGT Administrative Director, presented the report to state authorities and partner-stakeholders in Kinshasa and Matadi on 26 and 28 November 2018, respectively.

"MGT will not derogate from its obligations to the city of Matadi. We will further enhance our

efforts for better cooperation and mutual development with all stakeholders," said Mr. Zaghombila.

For now, MGT's CSR activities are focused on two sectors: health and education. Covering 2016 and 2017, the report cites the donation of mattresses to hospitals in Matadi, fresh food to the Sauvons les Enfants Abandonnés orphanage, and the interventions of MGT's firefighting team.



## Spotlight

# BGT AT THE IBBC CONFERENCE

BY SHEEBA KHAN

**Basra Gateway Terminal (BGT) took part in the recent Iraq Britain Business Council (IBBC) Conference held in Dubai.**

The event was attended by representatives of major companies in the logistics, finance, legal, infrastructure sectors, along with government officials from the UK, the UAE, and Iraq. This year's agenda focused mainly on key issues like rebuilding and developing Iraq's economy while improving its systems and regulatory framework, and the role of logistics in moving people and products across the country.

Joining more than 260 delegates was Phillip Marsham, BGT CEO, who was also one of the more prominent speakers in the panel that discussed "Iraq – Reconstruction & Rebuilding, how to deliver Vision."

The IBBC is a powerful network of important global corporations, key Iraqi and British companies, and trade chambers, fully supported by the Iraqi Government and the National Investment Commission.



**Phillip** Marsham, BGT CEO, during his panel at the IBBC Conference last November.





## ICTSI Cares

# ICTSI FOUNDATION SPREADS HOLIDAY CHEERS

BY FRANCIS J G. BARTOLOME

**December is one of the busiest but most special months of the year for the ICTSI Foundation. Aside from the usual outreach missions, the Foundation puts the extra effort to make the Christmas season more memorable for their beneficiaries.**

Last year, the Foundation held its 4th annual gift-giving and outreach activities for the benefit of 20 institutions within ICTSI's host



communities. The Foundation distributed food packages, clothes, and toys to more than 1,500 beneficiaries and provided care-giving institutions with consumables like hygiene kits and toiletries.

Equally important as the material gifts was the time dedicated by ICTSI employees to share holiday cheer with the Foundation beneficiaries, especially the children.

Right at the heart of ICTSI's flagship terminal in Manila, 11 community day care centers provide basic education to children aged four to six. Foundation staff and scholars visited each center located at Barangays 20, 275, and Isla Puting Bato, and shared thanksgiving meals with 798 daycare students and 11 workers.

Another Foundation program that has become a tradition is the Christmas Wish Tree, which lets employees grant simple wishes of children in special institutions and homes providing residential and healthcare.

A total of 250 children shared their personal wishes by writing them on "stars" that were hung on the "Wish Trees." All wishes were fulfilled by 101 donors from ICTSI and shipping line companies who picked the stars from the wish trees. Some of the "godparents" joined Foundation volunteers to personally hand over their gifts to the children under the care of Bahay Aruga, Philippine Assistance for Hydrocephalus Victims, Inc., Joy Kiddie Center Manila, and Subic Central School Special Education in Olongapo City.

Outside of Metro Manila, ICTSI's other Philippine subsidiaries also held gift-giving initiatives within their host communities.

Subic Bay International Container Terminal in Olongapo adopted Ninos Pag-asa Center, which cares for 45 children with special needs. In Laguna, Laguna Gateway Inland Container Terminal adopted the Center for Street Children and Second Chance Home which cares for 36 street children and 29 children in conflict with the law. Bauan International Port, Inc. (BIPI) provided assistance to 335 indigent residents of Brgy. San Roque and San Andres Uno in Batangas.

In southern Philippines, Mindanao International Container Terminal Services, Inc. conducted an outreach for 26 street children in Balay Canossa in Misamis Oriental. And finally, in Cotabato, South Cotabato Integrated Port Services, Inc. extended assistance to 25 abandoned children living in St. Agnes of Montepulciano Children's home.





## Newsbreak

# CHRISTMAS FIESTA CAPS ICTSI'S 30TH ANNIVERSARY CELEBRATION

International Container Terminal Services, Inc. (ICTSI) celebrated the Christmas season in true Filipino fashion with a fiesta-themed party last December, as part of the Company's year-long celebration of its 30th anniversary.

Held inside the Manila International Container Terminal (MICT), the party kicked off with a holy mass followed by dinner. Employees got the chance to win item and cash prizes in the raffle draw.

Employees competed in the yearly dance contest featuring festivals celebrated in the country. The Admin group took home the top prize, followed by the Operations & Human Resource group, On-Call group, and the Engineering group.

Another notable highlight of the night was the performance of two local bands.

Aside from the party, a fun run and bowling tournament were held early in the year as part of the Company's anniversary celebration.







## Newsbreak

# MICTSI CELEBRATE CHRISTMAS WITH EMPLOYEES AND FAMILY

BY FAITH ISABELA BURIAS

Last December, employees of Mindanao International Container Terminal Services, Inc. (MICTSI) got to celebrate the blessing of family and work as they held their annual Christmas party. It was a well-deserved form of thanksgiving for all the hard work.

Employees teamed up with their loved ones to showcase their talents in a friendly competition, which was one of the main highlights of the night. As part of the Christmas tradition at the workplace, the management distributed gift packs and raffled off several prizes. Everybody enjoyed each other's company as well as the food.



**Julio** Cabral (extreme left), MICTSI Operations Consultant, and Atty. Gemma Gloria, MICTSI Terminal Manager (extreme right), with the Cloribel family—the night's grand winner.

## ICTSI Cares

# ICTSI SCHOLAR MAKES DEAN'S LIST AT NEU

John Lenard Rivera, ICTSI's newest international scholar, wasted no time proving he deserves to be part of the ICTSI-Northeastern University Scholarship Program after his outstanding academic performance during the Fall 2018 semester earned him a spot at the Dean's List.

Per NEU standards, a student is required to earn a 3.5 grade-point average or higher with no incomplete grade or grade below a C-.

After year of exploring his options, John Lenard is officially pursuing a Civil Engineering degree as he originally planned.





# MANILA INTERNATIONAL CONTAINER TERMINAL

# TOP EQUIPMENT OPERATORS

## DECEMBER 2018



### PRIME MOVER



**MINARD DY**  
ID# 7594 TOTAL MOVES 993

01



**MINANDRO ARIZALA**  
ID# 7111 TOTAL MOVES 920

02



**GLENNARD AGUILAR**  
ID# 8082 TOTAL MOVES 902

03



**JOSEPH ARIZALA**  
ID# 6249 TOTAL MOVES 884

04



**JOHN LITO LUGOD**  
ID# 8130 TOTAL MOVES 864

05



**ARIES REYES**  
ID# 8227 TOTAL MOVES 832

06



**JEROME REYES**  
ID# 8536 TOTAL MOVES 832

07



**RANDY ESCOBIDO**  
ID# 8127 TOTAL MOVES 830

08



**RAMIL MEDINA**  
ID# 8161 TOTAL MOVES 823

09



**RODEL DIVINA**  
ID# 6658 TOTAL MOVES 822

10



### RUBBER TIRED GANTRY



**FLORENTINO DE GUZMAN**  
ID# 6837 TOTAL MOVES 3096

01



**ROMEO ALEJANDRO**  
ID# 8012 TOTAL MOVES 2924

02



**ALEXANDER VILLACORTE**  
ID# 6294 TOTAL MOVES 2885

03



**ANTHONY CABALQUINTO**  
ID# 6098 TOTAL MOVES 2670

04



**ROLANDO PELANTE**  
ID# 6864 TOTAL MOVES 2653

05



**FERNANDO NAVARRO JR.**  
ID# 6240 TOTAL MOVES 2641

06



**GARRY FRANCISCO**  
ID# 6783 TOTAL MOVES 2604

07



**ROGELIO ESCOBEDO**  
ID# 7984 TOTAL MOVES 2573

08



**BENJAMIN BLASE**  
ID# 2156 TOTAL MOVES 2440

09



**FERDINAND JAVIER**  
ID# 5349 TOTAL MOVES 2396

10



### QUAY CRANE



**RAYMUNDO MAMARIL JR.**  
ID# 0616 TOTAL MOVES 2174

01



**EDWIN SINTOS**  
ID# 6054 TOTAL MOVES 2169

02



**FORD HERNA**  
ID# 6114 TOTAL MOVES 2129

03



**CHRISTIAN BAUTISTA**  
ID# 6236 TOTAL MOVES 2123

04



**DENNIS PAYAWAL**  
ID# 5823 TOTAL MOVES 2014

05



**JULY LEODONES**  
ID# 5443 TOTAL MOVES 1975

06



**ARNOLD ESCOBIDO**  
ID# 5165 TOTAL MOVES 1973

07



**ANTHONY OMILA**  
ID# 5332 TOTAL MOVES 1932

08



**BONIFACIO FALLORINA**  
ID# 2208 TOTAL MOVES 1921

09



**MICHAEL BALDO**  
ID# 8231 TOTAL MOVES 1920

10



### SIDE LIFTER/STACKER



**ROLANDO BAYSA**  
ID# 7372 TOTAL MOVES 4136

01



**ROY ECHEVARRIA**  
ID# 7146 TOTAL MOVES 3797

02



**MICHAEL LAYAM**  
ID# 5334 TOTAL MOVES 3624

03



**JAY MORANDARTE**  
ID# 7374 TOTAL MOVES 3567

04



**ALLAN ALMEÑE**  
ID# 5229 TOTAL MOVES 3516

05



**ARMANDO BASCO**  
ID# 5246 TOTAL MOVES 3351

06



**LEONILLO GABRAL**  
ID# 5733 TOTAL MOVES 3246

07



**RICHARD SIBYA**  
ID# 7161 TOTAL MOVES 3246

08



**RODEL MEDINA**  
ID# 6330 TOTAL MOVES 3196

09



**DANNY GARCIA**  
ID# 5833 TOTAL MOVES 2892

10



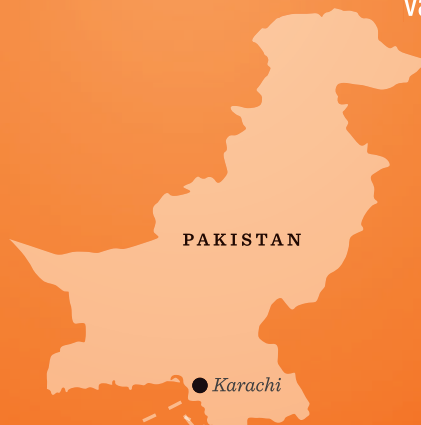


# WE GIVE THE QUEEN OF FRAGRANCE THE ORANGE- CARPET TREATMENT IT ROYALLY DESERVES



*PICT is the first port infrastructure project in Pakistan financed by the World Bank's private sector arm, the International Finance Corporation. The terminal is also the nation's first private sector project in which the OPEC Fund for International Development has participated as financier.*

**Pakistan International Container Terminal** offers significantly higher levels of productivity, world-class port technology, and operational standards—all vital factors in helping preserve the top-rate competitiveness of Pakistan's valuable exports like the pure, extra long grain aromatic Basmati rice.



Headquartered in Manila, Philippines, International Container Terminal Services, Inc. (ICTSI) is in the business of port development, management, and operations. Independent of shipping, logistics, or consignee-related interests, ICTSI works transparently with all port community stakeholders. Operating in both developed and emerging market economies—in Asia Pacific, the Americas, Europe, the Middle East, and Africa—ICTSI has received global acclaim for its port privatization partnerships with governments.



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