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PUERTO CORTES READY FOR BIGGER SHIPS

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ICTSI SUPPORTS INFRA PROJECTS IN ECUADOR TO BOOST FOREIGN TRADE

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G L O B A L O P E R A



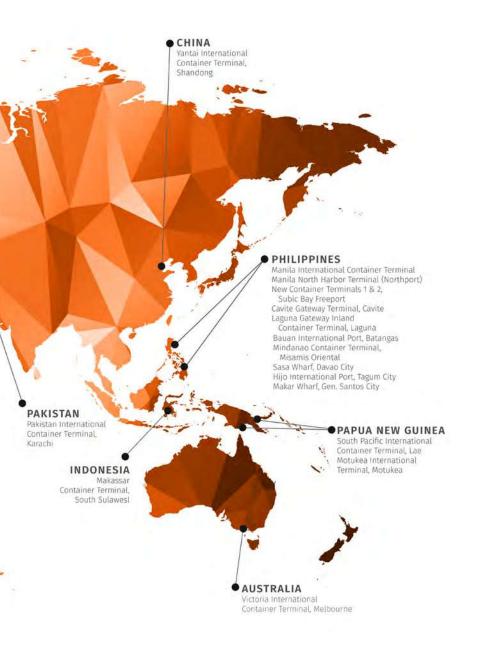
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PortFolio

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NEWSBREAK

PUERTO CORTES READY FOR BIGGER SHIPS

TAKES DELIVERY OF SUPER POST-PANAMAX QUAY CRANES

BY EVELYN LEIVA

uerto Cortes is now capable of servicing the larger boxships after taking delivery of its first pair of super post-Panamax quay cranes last 24 July.

Unique to the region, the cranes are the final piece to the USD145 million initial phase of the Pier 6 expansion project, which effectively increases the terminal's capacity by up to 50 percent. The presence of larger vessels in Puerto Cortes would mean "increased productivity and consolidation of the port's leadership in the isthmus," according to Mariano Turnes, Operadora Portuaria Centroamericana (OPC) Chief Executive Officer.

Currently, only the smaller Panamax vessels are operating in the Central America Four (CA-4) region because of infrastructure restrictions in the regional ports. The CA-4, which includes Guatemala, Honduras, El Salvador, and Nicaragua, is the largest low- and middle-income country region in the Western Hemisphere. The latest developments in Puerto Cortes ushers a qualitative transformation in port conditions in Central America that is at par with the most advanced in the world.

With the first phase of the expansion complete, Puerto Cortes' annual capacity stands at 950,000 TEUs. Another 350 meters have been added to the existing 800-meter berth and controlling depth has been effectively increased to 14.5 meters. With the new cranes, the terminal can now service up to 366-meter-long, 50-meter-wide ships-a feat that will be done only for the first time in the region.

Operations at the new facility are expected to start early September since it takes a month to commission and test the new cranes, estimated to cost around USD22 million. To date, OPC's has invested more than USD100 million in infrastructure and equipment for the existing terminal. Adding Pier 6, OPC's total investment will exceed USD240 million.

"With this investment, Puerto Cortes will be the port of CA-4 with greater capacity and technology. Without any restriction in serving large vessels, we look forward to generating unparalleled efficiencies that would have a positive impact on transportation costs. This would greatly benefit importers and exporters, and ultimately the end consumers, thereby promoting regional economic development," said Mr. Turnes.



Mr. Turnes (left)together with Honduras President Juan Orlando Hernandez during the delivery of the cranes.

ICTSI supports infra projects in Ecuador to boost foreign trade

Contecon Guayaquil, International Container Terminal Services, Inc.'s (ICTSI) largest port project in Latin America, renewed its support and commitment to the Ecuadorian government after the latter announced the construction of the Guayaquil South Viaduct—a 44.2-kilometer road project that would connect the Guayaquil Port with the south-central areas of the country's coast and the highlands.

The project will establish a more efficient link between the nation's production centers and the city of Guayaquil, Ecuador's business capital, and is expected to encourage investments and boost foreign trade.

"We stand behind the Ecuadorian government in its vision to establish better trade movement and access to the maritime port. This infrastructure project—one of the most important civil developments to be undertaken by the country—is a step in the right direction towards boosting foreign trade and the national economy," said Jose Antonio Contreras, Contecon Guayaquil Chief Executive Officer.

"Upon completion, the viaduct will optimize travel time resulting in considerable cost reduction in moving goods and usher more efficient port operations that hopefully lead to a more vibrant economic activity," he adds.

Announced during the 483rd anniversary celebration of Guayaquil's independence, the project is divided into four sections: Cacique Tomala avenue, from South Bridge on the Guayas River, including a 7.6-kilometer bridge on the Cobina River; a 3.4-kilometer Bridge over the Guayas River-the longest in the country; end of the Guayas River bridge to the Puero Inca-Narajal route spanning 21.7 kilometers; and a bifurcation, 11.5-kilometer link with the Duran-Boliche route.

Meanwhile, the Guayaquil city government also announced it has received four proposals from foreign companies for the dredging of the port's access channel. Deeper waters would allow larger vessels to call the port, leading to the more efficient movement of import and export commodities.



▲ After more than a decade in Ecuador, ICTSI continues to improve its operations in a bid to maintain Guayaquil as the primary gateway in the country and the region.

In July, Contecon Guayaquil was approved by the government to handle up to 305-meter mega vessels-essentially becoming the first and only container terminal in Ecuador capable of handling two mega vessels simultaneously. This follows the inauguration of the terminal's new greenfield development in January-an expanded logistics support area capable of handling more than 6,000 containers.

"These new developments only show ICTSI's continuing commitment to the development of Guayaquil by consolidating and expanding its position as Ecuador's main trading gateway. With investments in modern infrastructure, Contecon will progressively raise the bar in container and general cargo handling operations in Ecuador," said Anders Kjeldsen, ICTSI Vice President and Regional Head for the Americas.

Ecuadorian President Lenin Moreno, who graced the inauguration, cited ICTSI for its commitment to Guayaquil and for being a good example for the Government's public-private partnership program.

"In these [new] facilities, ICTSI invested USD 10 million. In these 10 years, they have already invested USD360 million–USD35 million more than expected. Thank you very much for this. Good for the company, for Guayaquil, and the country," said President Moreno.

ICTSI has pledged USD325 million for the 20-year concession period to operate the Guayaquil Container and Multipurpose Terminals at the Port of Guayaquil.

Puerto Aguadulce secures new CMA CGM Asia service



The maiden call of the II,000-TEU CMA CGM Hydra last 7 August at the Port of Beunaventura highlights the start of the partnership between Puerto Aguadulce and CMA

Colombia's gateway to the Pacific recently welcomed the first ships from CMA CGM's weekly ACSA1 service, which links the Port of Buenaventura to the busiest markets in the Far East.

Launched in Buenaventura last 7 August, the reinforced weekly fixed-day service is designed for the fast reefer transport of fresh fruits and perishable goods towards Asia, which amounts to approximately 160,000 TEUs per year. ACSA1, which started earlier this year, connects Buenaventura to the Ports of Kaohsiung in Taiwan; Hong Kong; Shekou, Ningbo, and Shanghai in China; and Busan in South

With fast turnaround times and the highest productivity levels in Colombia, Puerto Aguadulce supports CMA CGM's push towards greater trade facilitation in Latin America and Asia.

"More than ever, we are enthusiastic to work with the CMA CGM Group-a world leader in maritime transport-in consistently delivering excellent operational standards that support their trans-Pacific shipping routes to key markets in Asia and Central Americas," said Anders Kjeldsen, ICTSI Senior Vice President and Regional Head for the Americas.

"Looking forward, we will be able to leverage Puerto Aguadulce's excellent port infrastructure that responds to the current and future requirements of our customers and partners at CMA CGM, with whom we are going to work with to offer high levels of service and productivity," he added.

Puerto Aguadulce's partnership with the French shipping giant will help unlock Colombia's full potential as a key driver pushing the Latin American economy in the future, added Miguel Arturo Abisambra, Puerto Aguadulce Chief Executive Officer.

"A top-notch port paired with CMA CGM's expertise in the safe and efficient transport of cargo around the world will work to sustain Colombia's increasing global competitiveness," he said.

A USD500 million joint venture between International Container Terminal Services Inc. (ICTSI) and Singapore's PSA International, Puerto Aguadulce started operations last November 2016. It strategically sits at the port city of Buenaventura, the terminal features state-of-the-art cargo handling equipment, facilities, and infrastructure. Equipped with post-Panamax quay cranes, Puerto Aguadulce is capable of servicing up to 18,000 TEU container vessels.

Puerto Aguadulce also holds the distinction as the first port of call for southbound services to and from the West Coast of South America.

NEWSBREAK

New truck parking, cargo gate enhance BGT customer experience

BY SHEEBA KHAN

A new 10-hectare parking area for up to 1,000 trucks at Basra Gateway Terminal (BGT) is expected to ease congestion on the roads leading to the port of Umm Qasr.

BGT customers can now safely park in the parking area manned by BGT and Iraq Port Authority (IPA) personnel. The parking area is accessible to customers 24 hours a day, 7 days a week. Apart from CCTV security, the parking area is equipped with amenities such as cold drinking water for the drivers. A shop is also under construction. The secure parking space offer truckers a good opportunity to stop and rest during peak hours while they complete customs procedures.

The new parking area will contribute to the safety and attractiveness of BGT in the Port

of Umm Qasr as there has been a need for temporary and long-term parking solutions. The lack of parking facilities resulted in trucks remaining in the terminal areas and blocking operations. Others park illegally resulting in road congestion and inconvenience to residents.

BGT expects the new parking area to enhance customer experience by reducing the risk of cargo theft and allowing customers to complete customs procedures and avoid peak hours in comfort.

Providing adequate, safe truck parking facilities will not only result in increased productivity for the customers—it will also reduce road congestion and improve air quality for the residents of Umm Qasr.



NEW CARGO GATE OPENS

In June, BGT was given exclusive access to a new dedicated gate at the port that improved truck turnaround time and reduced queues at the port's main gate.

The main gate provides access to berths 12 to 21 and the main access road is relevant to all berths located in the north and south port. The lack of alternate access points results to truck queues to and from the berths.

Umm Qasr is connected to the national highway and railway network serving the main cities of Basrah and Baghdad, Iraq's capital. While the berths are mostly accessed by truck via the main gate, the rail tracks offer another access point. However, local constraints have prevented the intermodal link from being fully utilized.

With the new gate exclusively available, BGT will be able to improve the flow of truck in and out of the port.



ICTSI CARES

ICTSI, Go Negosyo strengthen partnership

For the second year in a row, the Philippine Center for Entrepreneurship (PCE)—through its Go Negosyo program—and port operator International Container Terminal Services, Inc. (ICTSI) have partnered towards the shared goal of inclusive growth and lifting millions of Filipinos out of poverty through entrepreneurship.

ICTSI's support to Go Negosyo will help fund the latter's ongoing programs that aim to catalyze entrepreneurship in the country and promote the agenda of "Prosperity for All."

"Supporting Go Negosyo is truly reflective of ICTSI's commitment towards building an inclusive society. With micro, small, and medium enterprises (MSMEs) leading the growth of our country, our partnership complements that of ICTSI's principle of upholding the long view of things-creating impact that is felt across borders and generations," said Christian R. Gonzalez, ICTSI Global Corporate and Asia Pacific Head.

An advocacy that started in 2005, Go Negosyo believes that Filipinos can address poverty by cultivating an entrepreneurial culture. Through mentorship and opening linkages to business opportunities and funding sources, Go Negosyo hopes to generate competitive

entrepreneurs to lead the country's development.

For the first half of 2018 alone, Go Negosyo held events such as the "Mentoring the Mentors" and "Filipina Entrepreneurship Summit." Additionally, Go Negosyo strengthened its efforts to bring mentorship to a new level by launching the "Mentor Me on Wheels" program which aims to bring mentorship closer to Filipinos, through free one-on-one mentoring session held in malls nationwide.

It also introduced the "Mentor Me Mobile App," the first-ever negosyo mentoring app in the country which provides an accessible, convenient and online mentoring session for mentors and mentees, which complements the Kapatid Mentor ME Program and Agri Mentor ME Program.

On the other hand, ICTSI started out as a niche port operator in Manila 30 years ago. From there, ICTSI expanded its horizons by jumpstarting an aggressive international and domestic expansion program before becoming the truly Filipino global company it is now known today.

ICTSI began its partnership with the PCE and Go Negosyo last year through the ASEAN



ICTSI Chairman and President Enrique K. Razon Jr. (third from left) joins Presidential Adviser for Entrepreneurship Jose Maria A. Concepcion III (far left) together with top business leaders and government officials during a private sector round table held last 17 April to discuss infrastructure initiatives under the present administration. Also in photo are Jaime Augusto Zobel de Ayala of the Ayala Group and Michael Tan of the LT Group.

Business Advisory Council - Philippines, the official ASEAN linkage tasked to provide private sector feedback and guidance towards regional economic integration. For 2018, the Manila-based port operator continues to support the advocacy as one of its top corporate sponsors.

"We draw our everyday lessons from ICTSI's humble beginnings and the challenges we managed to weather along the way. Partnering with the PCE and Go Negosyo is our own little way to help businesses in the country succeed," Mr. Gonzalez adds.

As of date, ICTSI has a portfolio of 30 port terminals and projects in 18 countries and has a workforce of more than 10,000 employees worldwide.

ICTSI 1H2018 net income down 6% to USD97.7M

2Q volume, revenues, EBITDA reach new all-time highs

International Container Terminal Services, Inc. (ICTSI) has reported unaudited consolidated financial results for the first half of the year ended 30 June 2018.

The Company posted revenue of USD661.8 million, an increase of 10 percent over the USD603.7 million reported for the first six months of 2017; Earnings Before Interest, Taxes, Depreciation and Amortization (EBITDA) of USD299.5 million, three percent higher than the USD289.7 million generated in the first half of 2017; and net income attributable to equity holders of USD97.7 million, down six percent compared to the USD103.6 million earned in the same period last year.

The decrease in net income was due primarily to start-up costs of terminals in Papua New Guinea and Australia, and the USD7.5 million non-recurring gain on the termination of the sub-concession agreement in Nigeria in the second quarter of 2017. This was tapered by strong operating income from organic terminals, a decrease in the Company's share in the net loss at Sociedad Puerto Industrial Aguadulce S.A. (Puerto Aguadulce), its joint venture project with PSA International Pte Ltd. (PSA) in Buenaventura, Colombia, and a USD2.8 million non-recurring gain from the pre-termination of interest rate swap related to the pre-payment of the project finance loan at its terminal operations in Manzanillo, Mexico in May 2018. Excluding the nonrecurring gains, consolidated net income attributable to equity holders would have decreased marginally by one percent in 2018. Diluted earnings per share was 22 percent lower at USD0.032, from USD0.041 in the first half of 2017.

For the quarter ended 30 June 2018, revenue increased 10 percent, from USD306.5 million to USD336.4 million. EBITDA was six percent higher at USD151.8 million, from USD142.7 million. Net income attributable to equity holders was up three percent, from USD51.9 million in 2017 to USD53.6 million. Excluding the non-recurring gains, consolidated net income attributable to equity holders would have increased by 15 percent in the second quarter of 2018. Diluted earnings per share for the quarter was 10 percent lower at USD0.018 compared to USD0.020 in 2017.

ICTSI handled consolidated volume of 4,714,255 twenty-foot equivalent units (TEUs) in the first six months of 2018, four percent more than the 4,545,405 TEUs handled in the same period in 2017. The increase in volume was primarily due to the robust global trade activities particularly in the emerging markets, continuing volume growth at most terminals and the contribution of the new terminals in Lae and Motukea in Papua New Guinea, and Melbourne, Australia. Excluding the new terminals, volume increased by one percent.

For the quarter ended 30 June 2018, total consolidated throughput was five percent higher at 2,388,715 TEUs compared to 2,272,758 TEUs in 2017. Excluding the new terminals, consolidated volume would have increased by three percent in the second quarter of 2018.

Gross revenues for the first half of 2018 increased 10 percent to USD661.8 million compared to USD603.7 million reported in the same period in 2017. The increase in revenues was mainly due to volume growth; new contracts with shipping lines and services; increase in revenues from non-containerized cargoes, storage and ancillary services; and contribution from the Company's terminals in Lae, Motukea, and Melbourne. Excluding the new terminals, consolidated gross revenues increased by six percent.

For the second quarter of 2018, gross revenues increased 10 percent, from USD306.5 million to USD336.4 million. Excluding the new terminals, consolidated gross revenue for the second quarter increased seven percent.

Consolidated cash operating expenses in the first half of 2018 was 20 percent higher at USD266.0 million compared to USD221.7 million in the same period in 2017. The increase in cash operating expenses was mainly due to the cost contribution of the terminals in Lae, Motukea and Melbourne, higher fuel consumption and external yard rental as a result of increase in volume, increase in prices of fuel and higher repairs and maintenance at certain terminals, and unfavorable translation impact of the Mexican Peso-denominated expenses in Manzanillo. The increase was tapered by the favorable

translation impact of Philippine Peso and Brazilian Reais denominated expenses at terminals in the Philippines and in Suape, Brazil, respectively. Excluding the new terminals, consolidated cash operating expenses increased by five percent in the first half of 2018. For the quarter ended 30 June 2018, total cash operating expenses of the Group increased by 16 percent to USD136.8 million in 2018, from USD117.8 million in 2017.

Consolidated EBITDA for the first half of 2018 increased three percent to USD299.5 million, from USD289.7 million in 2017 mainly due to strong revenue growth and positive contribution of the terminals in Lae and Motukea. This was tapered by the fixed port lease expense at Melbourne, Australia. Consequently, EBITDA margin decreased to 45 percent in the first half of 2018, from 48 percent in the same period in 2017.

Consolidated EBITDA for the second quarter of 2018 increased by six percent to USD151.8 million, from USD142.7 million in the same period in 2017. EBITDA margin for the quarter, on the other hand, decreased from 47 percent in 2017 to 45 percent in 2018.

Consolidated financing charges and other expenses for the first half increased two percent, from USD59.0 million in 2017 to USD60.0 million in 2018 primarily due to lower capitalized borrowing cost on qualifying assets.

Capital expenditure, excluding capitalized borrowing costs for the first half of 2018, amounted to USD134.3 million, approximately 35 percent of the US380.0 million capital expenditure budget for the full year 2018. The established budget is mainly allocated for capacity expansion in Manila, Mexico and Iraq, continuing rehabilitation and development of the terminal in Honduras, procurement of additional equipment and minor infrastructure works in Papua New Guinea, and the completion of the barge terminal in Cavite City, Philippines.

For the six months ended June 30

ICTSI and Subsidiaries

Financial Highlights YoY Comparison

(In million USD, except Earnings per share data)		1H 2017		1H 2018	% Change
Gross Revenues	USD	603.7	USD	661.8	10%
EBITDA		289.7		299.5	3%
Net Income		115.1		111.3	-3%
Net Income Attributable to Equity Holders		103.6		97.7	-6%
Earnings per share					
Basic		0.041		0.033	-20%
Diluted		0.041		0.032	-22%

For the quarter ended June 30

(In million USD, except Earnings per share data) Gross Revenues	2Q 2017			2Q 2018	% Change
	USD	306.5	USD	336.4	10%
EBITDA		142.7		151.8	6%
Net Income		57.5		60.4	5%
Net Income Attributable to Equity Holders		51.9		53.6	3%
Earnings per share					
Basic		0.021		0.018	-14%
Diluted		0.020		0.018	-10%

VICT wins engineering excellence awards

BY FRAN SIMPSON

Victoria International Container Terminal (VICT) won two awards in the prestigious Australian Engineering Excellence Awards held on 7 August at The Arts Centre, Melbourne, Australia.

VICT took home the Engineering Excellence Award for Victoria and the Victoria Division Awards—the main award for the evening. This achievement automatically puts VICT in the running for the national awards later in the year.

Organized by Engineers Australia, the Australian Engineering Excellence Awards recognize outstanding achievements in engineering and the invaluable contribution the field makes to the economy, community, and the environment.



Accepting the award for VICT (from left): Raymond Choi of Advanced Consulting Services; Judy Betts; Trevor March of AECOM; Mark Curtis of BMD; Ali Abou'Zeid, former BMD engineer who worked on the VICT project; Matthew Wheaton, VICT Facilities Manager; Daniel Rose of BMD; Emilio De Paulis of AECOM; and Reuben Samuel of BMD.

PEOPLE

Visitors flock to MGT for open day

BY NANCY LUMANJI

Last May, dozens of guests flocked to Matadi Gateway Terminal (MGT) as the Company opened its doors to the public for a day.

Management offered visitors a guided tour of the port complete with demonstrations on how the different container handling equipment work. Families and friends of MGT employees—many of whom are not familiar with port operation—witnessed the berthing of a container vessel.

A party was held in the afternoon for the guests and presents were given out. A raffle was also held, where the grand winner took home a brand-new motorcycle.





SPOTLIGHT

CMSA joins national Navy Day celebration

BY PAULINA PEREZ-GUERRERO

Last 1 June, Contecon Manzanillo executives attended a commemorative event for the 75th National Navy Day celebration at the Tesoro Hotel. The event was part of the celebration, which began at the Juarez Plaza in downtown Manzanillo.

Navy Day is an important event that celebrates the Marines, who relentlessly offer their service to the port, to Manzanillo, and to the country.

Representing Contecon Manzanillo, Carlos Cruz, Chief Operating Officer, delivered a speech congratulating all the marines. He thanked each one for their hard work and motivated them to continue working for Manzanillo and the port's welfare.

The event was also attended by distinct guests including the Honorable José Ignacio Peralta Sánchez, Colima State Governor; Vice Admiral Salvador Gómez Rangel, 4th Naval Region Chief of Staff; Marcelino Tapia, Port of Manzanillo Regional Captain; Commander Celestino Avalos, of the 20th Military Zone. Other dignitaries present included naval, military, and civil authorities, together with special guests from the Miss Earth Mexico pageant.

The guests were serenaded by a blues duo and the University of Colima mariachi.



Team Contecon



Mr. Cruz thanks and praises the marines for their service.

ICTSI South Pacific backs Baruni primary school

International Container Terminal Services, Inc. (ICTSI) continues to touch the lives of communities within its Papua New Guinea operations as wholly-owned subsidiary Motukea International Terminal (MIT) donated school equipment to the Baruni Primary School in the Motu-Koitabu village in Port Moresby.

Together with the ICTSI Foundation, the Company donated 150 student desks, six teacher desks, and 300 chairs for elementary school students, made possible through a memorandum of agreement with the Baruni Community Development Association (BACODA). The ICTSI Foundation is also lending technical and logistics support for the implementation of various high-impact programs and projects in PNG.

The government-run primary school, built during the colonial period, serves the communities of Baruni, Tatana, Kanudi and Koukou, as well as Roku which is located further west of Motukea Island. Like many other schools in dire need of schooling materials and facilities, Baruni Primary School is no exemption—with students forced to sit on the floor in dusty conditions.

"More than helping improve the port infrastructure in countries where we operate, ICTSI continues to provide greater opportunities for marginalized and vulnerable sectors in the society, particularly children. Our support to the Baruni primary school, a vital facility within the immediate hinterlands of our Motukea concession, marks our continuing emphasis on education as a powerful agent in shaping the course of the community and the country," says Christian R. Gonzalez, ICTSI Global Corporate and Asia Pacific Head.



🛕 Students of the Baruni primary school in Motu-Koitabu village at Port Moresby joins Edward Muttiah, ICTSI South Pacific CEO (center) and Filipina C. Laurena, ICTSI Foundation Deputy Executive Director (right) during the turn-over of tables and chairs donated by ICTSI's Papua New Guinea unit last 1 August.

Edward Muttiah, ICTSI South Pacific Ltd. Chief Executive Officer, said the Company is delighted to be an active on-ground partner of the Baruni community in advancing their well-being and long-term interest.

"We are going to be around for the next 25 years," Muttiah told teachers, students and parents of the Baruni school during the turnover of new equipment last 1 August. "Yet, we have stepped up to play our part in supporting the communities within which we operate.'

"We are your partners for the long term. This presentation is just a token of what we wish to bring to the communities. We are indeed privileged and humbled to be your partners," he added.

The ICTSI PNG chief likewise encouraged students to take their education seriously and chase their ambitions.

"I want you to live your dream. Maybe you want to be prime minister, or a governor, a doctor, a lawyer or a pilot! You can become whatever you want if you work hard towards it. Let nothing be a barrier. But let good education be your foundation," Muttiah

Opao Udia, Motu-Koitabu Assembly Chairman, noted that the Baruni community has not received any tangible help for many years.

"This school, which was built during the colonial era, has produced many of the country's brightest minds but still remains the same in its deteriorating state," he said.

"We would like to acknowledge ICTSI, who incidentally joined the community in May this year, for helping us and are already providing."

Iduhu Erue Igo, BACODA Chairman, likewise appealed to the students and teachers to bring value and lift the image of the school using the new furniture.

Igo adds that they will continue to work together with ICTSI to bring meaningful change to the community.

Fully committed in advancing the interests of port stakeholders in Papua New Guinea, ICTSI has other plans currently in the pipeline to support Motukea's sustainable development, including a water supply project for the Baruni community.

The Company also recently signed an agreement with the Hono-Mage organization, which represents the Baruni and Tatana communities that would allow the latter to become shareholders of the MIT.

ICTSI operates the Motukea International Terminal (MIT), serving the capital of Port Moresby and South Pacific International Container Terminal (SPICT) in Lae Tidal Basin.

MGT cite staff, assist patients to celebrate second year

BY NANCY LUMANJI

It has been two quick years since Matadi Gateway Terminal (MGT) started operations in the Port of Matadi, Congo. Last June, MGT commemorated yet another anniversary by honoring the hard-working staff and their families and extending assistance to indigent patients.

Each family was given dried fish and fresh food packages as simple tokens of gratitude.

MGT also extended assistance to 67 indigent families living in the host community by shouldering the hospitalization costs of individuals—mainly women and children-in three health centers, Hôpital Général de Reference de Kiamvu, Centre de Santé de Reference de Mvuzi, and Centre Saint Sacrement à Belvédère.







ICTSI supports PH debate team

International Container Terminal Services, Inc. (ICTSI) gave its support to the Philippine team that competed in the recently concluded World Schools Debate Championship (WSDC) held last 17-27 July in Zagreb, Croatia.

The Philippine team finished as one of the debate tilt's top 16 teams after bowing out to Singapore, later declared champion of the WSDC 2018.

During the preliminary rounds, the Philippine team ranked 6th out of 65 countries, beating other debaters from the Czech Republic, Indonesia, Papua New Guinea, United States of America, Scotland, and Australia.

The Philippine team is composed of Abhinav Bathula (International School of Manila), Joaquin Consing (PAREF-Southridge), Alia Yao (Immaculate Concepcion Academy), Mikko Vitug (Ateneo de Manila High School), and Ariana Garcia (Immaculate Concepcion Academy); along with coaches Jesus Falcis and Harish Natarajan.

Prior to the WSDC competition, the group competed in the Harvard WSDC Invitationals last 23-26 March in Boston, Massachusetts, where they finished second.

During last year's WSDC, the Philippines ranked third in the whole world after the



preliminary rounds, with a win-loss record of

One of the most prestigious youth academic competitions in the world, the annual WSDC is considered as the Olympics of high school debating.

Relief ops for flood victims in Cavite, Subic

BY JOY LAPUZ

The ICTSI Foundation recently conducted relief operations in Tanza, Cavite, and Olongapo City, Zambales after monsoon rains triggered floods that affected residents in ICTSI's host communities in both areas. Assorted grocery items were distributed to 560 residents in Brgy. Capipisa, as well as to the 1,000 residents from six barangays in Olongapo City.



Relief operations in Olongapo City together with volunteers from Subic Bay International Terminal Corp.



Relief operations in Brgy. Capipisa, Tanza, Cavite with volunteers from Cavite Gateway Terminal

Water filters to Tarlac Aeta communities

BY MARIE BERNADETTE DE GUZMAN



Members of JCI Philippines teach Aeta community members how to assemble the water filter units.

Aeta communities situated in 13 sitios in Barangay Sta. Juliana, Capas, Tarlac now have better access to clean water after receiving 65 water filter units along with three-liter water jugs from the ICTSI Foundation, Junior Chamber International (JCI) Philippines, and Waves for Water Philippines.

The project, which benefits 3,000 individuals, aims to reduce the onset of water-borne diseases using filtration units, which could

turn freshwater sources (rivers, rain) into clean drinking water.

The project turnover was held last 18 July, attended by Aeta Chieftains and villagers. After the ceremony, Foundation and JCI Manila personnel demonstrated the fitting of the filtration units into the water jugs.

The Foundation continues to work with other sectors on projects for the benefit of indigenous peoples.

ICTSI Foundation supports human trafficking survivors

BY JOY LAPUZ



Cecilia Flores-Oebanda, VF Executive Director (left), accepts the donation from Filipina Laurena, ICTSI Foundation Deputy Executive Director.

Last June, the ICTSI Foundation donated PHP5 million to the Voice of the Free Foundation (VF), a foundation that rescues young women from human trafficking and supports their rehabilitation by providing education, livelihood skills training, and psychological intervention.

The donation was turned over during the "A Day of Hope with Survivors of Human Trafficking" awareness campaign held at the Quay Room in ICTSI's Manila headquarters.

Attended by ICTSI officers and employees, the campaign aims to spread awareness about the plight of human trafficking survivors and how we, as a community, can help the fight against human trafficking.

The VF Foundation is a new entity formally launched in August by the Visayan Forum Foundation-an organization that aims to address the problems of human trafficking, exploitation, and modern slavery, through meaningful projects and programs.

Free ultrasound for expectant Parola mothers

BY JOY LAPUZ

The ICTSI Foundation recently organized a medical mission that provided free OB-GYNE consultation for 52 expectant mothers with doctor consultation, vitamins, and ultrasound screening using the Vscan Access Ultrasound Machines. The volunteer doctors were from the Cardinal Santos Medorial Medical Center, and the ultrasound machines were donated by the Foundation to the community health

Prior to the mission, GE Healthcare trained the community health center's physician-in-charge, nurses, midwives, and other health workers on how the use of the ultrasound machines.

Parola residents get entrepreneurship training

BY CYRAH KARMINA ALBAT

International Container Terminal Services, Inc. and the Parola Inter-Agency Network (PIAN) recently partnered with the Department of Trade and Industry to conduct entrepreneurship with business simulations training for Parola residents.

Twenty-two participants, who are also beneficiaries of the 2017 PIAN Livelihood Skills Training, completed the one-day training by Edwin Pasahol. Participants learned the effects of business decisions in a simulated environment and several business techniques like planning, production, costing, record-keeping for financial planning, maintaining positive cash flow, and managing

SBITC supports Balikatan exercises

BY OLGA URETA



Subic Bay International Container Terminal Corp. (SBITC) recently increased yard activities to support the 34th iteration of Balikatan-the biggest annual bilateral military exercise between the Philippines and the United States of America. The terminal, which sits close to the former United States military base in Subic, was utilized for the unloading of various military hardware and cargo. For six consecutive years, SBITC has been recognized for delivering exceptional service, and as a safe and secure port.

PEOPLE

"Grand slam" operators

BY MARIA AMPARO JADLOC



Last 6 August, the Manila International Container Terminal (MICT) paid homage to the five equipment operators with the most outstanding performance in 2017.

Operations Director Jay Valdez and Section Managers Marlon Manansala and Ronaldo Martin presented the Grand Slam Awards to Melvin Idao and Herculano Cumpa, and Manuel Maribojoc from the Prime Mover

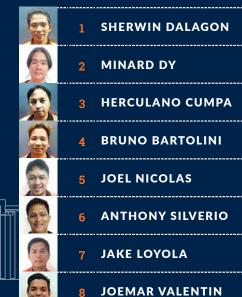
group; and Armando Basco and Melchor Pellazar from the sidelifterstacker and quay crane groups, respectively.

The grand slam award is given to operators who reach all the monthly targets for the whole year. Each operator was given a plaque of appreciation and individual incentives.

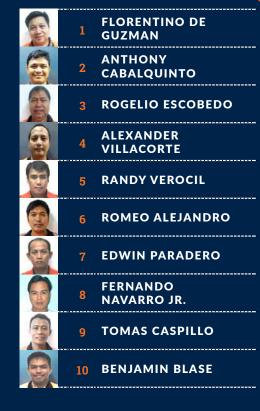
Top Equipment Operators

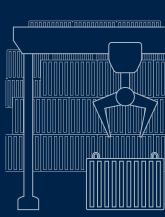
JULY 2018

Prime Mover



Rubber Tired Gantry





Side Lifter/Stacker



ROY ECHEVARRIA

ROGER DUALLO JR.

10 ROLANDO BUENAFE

- **MICHAEL QUIJANO**
- **ROLANDO BAYSA**
- **ALLAN ALMEÑE**
- **RODEL MEDINA**



- **ARMANDO BASCO**
- **REYNALDO SARMIENTO**



- **JAY MORANDARTE**
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Headquartered in Manila, Philippines, International Container Terminal Services, Inc. (ICTSI) is in the business of port development, management, and operations. Independent of shipping, logistics, or consignee-related interests, ICTSI works transparently with all port community stakeholders. Operating in both developed and emerging market economies—in Asia Pacific, the Americas, Europe, the Middle East, and Africa—ICTSI has received global acclaim for its port privatization partnerships with governments.



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