# International Container Terminal Services, Inc. EXCELLENCE UNCONTAINED

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# PHL RECEIVES ITS LARGEST PORT EQUIPMENT ICTSI TO BOOST FLAGSHIP OPERATION WITH NEW CRANES

International Container Terminal Services, Inc.'s (ICTSI) flagship Manila International Container Terminal (MICT), the Philippines' leading international trading gateway, is now capable of handling the world's largest container ships after taking delivery of three new cranes – a pair of Neo-Panamax quay cranes and a Post-Panamax quay crane – last June 7.

# OPC TO TAKE DELIVERY OF NEW CRANES IN JULY

With almost 80 percent of the infrastructure works completed in Pier 6, Operadora Portuaria Centroamericana (OPC) is preparing to receive two super Post-Panamax quay cranes in early July as part of the first phase expansion of Puerto Cortes.

## G L O B A L O P E R A

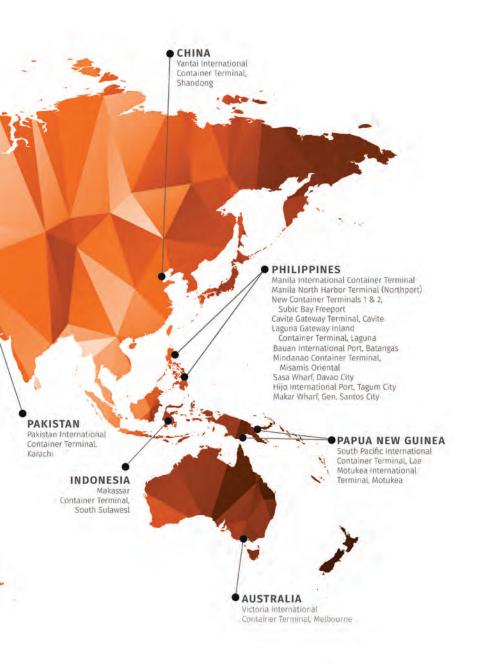


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# **PortFolio**

is published by the Public Relations Office of International Container Terminal Services, Inc. for the employees, shareholders, clients and friends of the ICTSI Group.

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International Container Terminal Services, Inc.'s (ICTSI) flagship Manila International Container Terminal (MICT), the Philippines' leading international trading gateway, is now capable of handling the world's largest container ships after taking delivery of three new cranes—a pair of Neo-Panamax quay cranes and a Post-Panamax quay crane—last June 7.

Currently the largest port handling equipment in the Philippines, existing or planned, the Neo-Panamax cranes allow MICT to handle up to 14,000-twenty-foot equivalent unit (TEUs) boxships-the largest in the intra-Asia trade. This puts MICT at par with the major ports in developed markets in terms of facilities and equipment capacity.

"We are now ready for the era of super-sized ships. With the arrival of the new Neo-Panamax cranes, MICT is ready to address the pressing demand and volume increase by servicing larger vessels," said Christian R. Gonzalez, ICTSI Head of Global Corporate and Regional Head of Asia Pacific & MICT.

"Combined with our unparalleled customer focus, highly trained staff, and other planned improvements at the MICT, the new cranes allow MICT to deliver even greater efficiencies to the benefit of our customers and the entire supply chain.

"By investing in state-of-the-art infrastructure and equipment, we are strengthening MICT's position as one of the best-equipped and most technologically advanced terminals serving the intra-Asia trade," Mr. Gonzalez added.

Manufactured by Shanghai Zhenhua Heavy Industry Co., Ltd. (ZPMC), the quay cranes are part of ICTSI's USD80 million capital equipment program for MICT. The pair of Neo-Panamax cranes and the Post-Panamax crane are positioned at Berths 6 and 5, respectively, and two more quay cranes are set arrive in 2019.

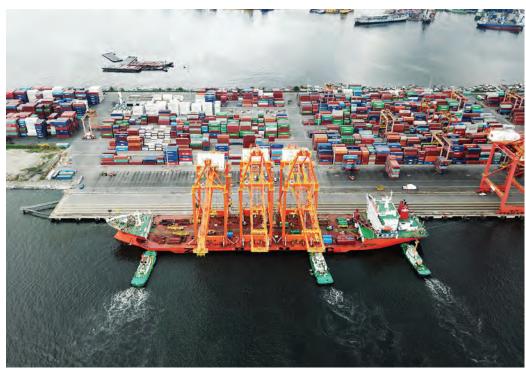
Upon full crane availability, MICT customers can expect quayside productivity gains, translating in shorter port stays.



Jay Daniel Santiago, Philippine Ports Authority General Manager, who joined Mr. Gonzalez during the quay cranes' arrival, said that the new port equipment purchase fully complements the Philippine government's vision of supporting the country's robust trade: "The new cranes will definitely boost the capability of the MICT."

In December 2016, MICT reached its first year-to-date two-million TEU move, triggering a multibillion-peso capacity improvement commitment with the PPA in line with the growing consolidation trend among major carriers and the advent of larger vessels.

ICTSI has several other projects in the pipeline for its Philippine operations, including the Laguna Gateway Inland Container Terminal in Calamba. The Cavite Gateway Terminal, the country's first barge terminal located in Tanza, Cavite, is also slated to open in July.



# OPC to take delivery of new cranes in July

By Evelyn Leiva

With almost 80 percent of the infrastructure works completed in Pier 6, Operadora Portuaria Centroamericana (OPC) is preparing to receive two super Post-Panamax quay cranes in early July as part of the first phase expansion of Puerto Cortes.

"With the arrival of the cranes, which are unique in the region, Puerto Cortes will be able to service larger boxships and improve operational capacity by 50 percent. This would further consolidate our position as the premier terminal in the region," said Mariano Turnes, OPC Chief Executive Officer.

The USD145 million first phase expansion, which includes the construction of Pier 6 and acquisition of the cranes, will add 350 meters to the existing 800-meter berth, and increase the controlling depth to 14.5 meters–even up to 15.5 meters depending on future demand.

Manufactured by Shanghai Zhenhua Heavy Industry Co., Ltd. (ZPMC), the cranes left Shanghai, China last 12 May and are expected to arrive in Honduras early in July after approximately 56 days in transit.

The second phase expansion is expected to be completed in 2023 and will add 200 meters of berth, six Super-Post Panamax quay cranes. Upon completion, OPC will have an annual capacity of 1.8 million TEUs.



▲ OPC's new cranes (orange)

# OPC cited for environmental conservation

BY EVELYN LEIVA

Operadora Portuaria Centroamericana (OPC) was conferred the Maritime Award of the Americas for Waste Management and Environmental Conservation by the Organization of American States (OAS) for OPC's implementation of sustainable environmental programs under its Integrated Management System.

The Maritime Award of the Americas recognizes the responsible practices of public

and private port terminals and maritime companies from the 35 OAS member states, that promote the protection of maritime environment. Meyvi Castañeda (left), OPC Corporate Social Responsibility Manager, accepted the award from Eugenio Patiño, Peru Maritime Authority General Director, during the II Hemispheric Seminar on Corporate Social Responsibility and Gender Equality held in Lima, Peru last 25 May



# Corporate Governance Asia: ICTSI is Best Investor Relations Company

With its implementation of a robust and comprehensive investor relations platform, International Container Terminal Services, Inc. (ICTSI) was selected Best Investor Relations Company for the Philippines by Corporate Governance Asia during the 8th Asian Excellence Award 2018 held last 8 June at the JW Marriott Hotel in Hong Kong.

The award highlights ICTSI's adoption and implementation of Environment, Social, and Corporate Governance (ESG) practices to make better management decisions, enhance transparency, and address various business-related risks.

Corporate Governance Asia also named Rafael D. Consing Jr., ICTSI Chief Financial Officer, as Asia's Best CFO (Investor Relations), and Arthur R. Tabuena, ICTSI Treasury Director and Investor Relations Head, as the Best Investor Relations Professional in the Philippines.

The Asian Excellence Award recognizes the outstanding achievements of CEOs and CFOs in investor relations in both publicly listed companies and privately-owned entities, including state-owned and government-controlled enterprises in Asia.



Atty. Lirene Mora-Suarez (right), ICTSI Regional Legal Manager - Asia Pacific, accepted the awards on behalf of ICTSI and Messrs. Consing and Tabuena.

#### SPOTLIGHT

# MICT spearheads commercial confab for Luzon stakeholders

BY TESSA TIDONG

More than one 100 participants from manufacturing companies and leading forwarders attended the commercial conference last April organized by the Manila International Container Terminal (MICT) in coordination with Subic Bay International Terminal Corp. (SBITC), Laguna Gateway Inland Container Terminal (LGICT), and Cavite Gateway Terminal Terminal (CGT).

The conference, which was held at Solaire Resort & Casino in Pasay, centered on International Container Terminal Services, Inc.'s (ICTSI) plans to further improve the facilitation of trade. Discussions also highlighted ICTSI's projects in the pipeline, particularly the cargo transfers from Manila to Cavite via the soon-to-be-launched container barge operations at CGT.



# **UPWARD, FORWARD: ICTSI** CELEBRATES **O** YEARS OF EXCELLENCE

Thirty years ago, International Container Terminal Services, Inc. (ICTSI) commenced operations at its flagship Manila International Container Terminal (MICT). After three decades, what started out as a one-terminal business evolved into one of the top container port operators in the world with 30 terminals in 20 countries under its portfolio. ICTSI also set the blue print for the true global Filipino brand-a special achievement that the Company is truly proud of.

ICTSI celebrated its 30-year journey with a simple gathering in honor of employees who have been with the Company for decades. ICTSI's pearl anniversary celebration was held in Solaire Resorts and Casino last 8 June.

#### 20-Year Service Awardees

- Ruben R. Bongco
- Lorenzo Y. De vera Jr. 2.
- Donaldo G. Delfin 3.
- Julien C. Domingo Ronaldo A. Gloriani
- Ma. Elena G. Go
- Philip P. Gonzales 7.
- Ariel N. Inosanto
- Marcelo N. Maylas 9
- Rossbert A. Miguel 10.
- Estella T. Occena 11
- Joel L. Pajuyo
- 13.
- Romeo A. Salvador Sherwin Y. Sanchez 14
- Arthur Quintin R. Tabuena 15
- Jose T. Tulipat
- Francis John S. Valdez
- Raul S. Venturina 18.

#### 25-Year Service Awardees

- Cesar O. Badua 1.
- Renato S. Balza 2.
- Romeo F. Bastalino 3.
- Danny O. Belano 4.
- Reneto T. Belano 5.
- Ernie B. Bonayog 6.
- Rogelio D. Cansino 7.
- Iulian Glenn D. Corumbrillo
- Silvestre A. Jadulco 9
- Revnaldo V. Jaime
- Ruben P. Mahinay 11.
- 12. Reymundo B. Mamaril Jr.
- Amado M. Omela 13.
- Salvador B. Paloma
- Arturo S. Reyes Sr. 15 Dianito B. Sepra

- Leopoldo J. Tecson
- Tomas Bonifacio N. Ysip

#### 30-Year Service Awardees

- Conrado R. Abrigo
- Arnel S. Adato
- Nicolas A. Aguilon
- Arnel R. Ammay
- 5. Danilo L. Aribado
- Eduardo E. Arizapa
- Levy S. Aton
- Reinerio A. Austero
- Raul S. Avila
- Romeo I. Bactol Ir.
- Flogean V. Baguio 11.
- Iane C. Bakerel 12.
- William M. Barrios 13.
- Angelito O. Belano 14.
- Elpedio O. Belano 15. Luis T. Belano 16.
- Oscar G. Belano
- Rogelio M. Belano
- Alberto G. Beron 19
- Marlon G. Besa
- Marcial B. Binalon 21.
- Leonardo B. Bolivar
- Reynaldo J. Bolivar 23
- Lilibeth A. Bonga
- Maria R. Butcon 25.
- Delio G. Caber
- Rogelio C. Caber 27.
- Simfroso G. Caber
- Belmor A. Capinig 29.
- Godofredo B. Castillo Jr. 30.
- Antonio G. Coronel 31.
- Marcial A. Daep Alvin C. Dela Cruz
- Mario H. Dela Cruz

- Ricardo s. Dela Cruz
- Maria Concepcion M. Dizon
- 37. Arnold A. Doroja
- 38 Rosano A. Ebol
- William G. Ebol
- Benigno C. Ellaso Jr.
- Kim Ā. Endrinal 41.
- 42. Fausto C. Fabi Jr.
- Antonio M. Famisaran
- 44. Victor A. Ferre
- 45 Roman R. Filomeno III
- 46. Lourdes S. Flores
- Leonardo A. Franco
- Marilou M. Galura
- Guillermo B. Galvez
- Ludivir M. Garcia
- Eduardo C. Gasita
- Nancy R. German 52.
- Ganing N. Goña 53.
- Gerry P. Gonzales
- Alfredo E. Guerrero
- Leonilo M. Hernandez
- Edwin B. Holgado 57
- Maria Amparo d. Jadloc
- Herman E. Jardinico
- Rita R. Jimenez
- Sixto A. Librao 61.
- Rene B. Logronio
- Merly G. Loza
- Mylene G. Lucido
- Genaro B. Macaraeg 65
- Christopher J. Magat
- Sylvia L. Magat 67.
- Eduardo B. Magpusao
- Renato P. Mamaril 69
- Marlon G. Manansala
- Jerry B. Mararac Ronaldo T. Martin

- Margie b. Merquita
- Robinson P. Monterozo
- Noel C. Monzon
- 76 Roberto D. Musni
- Dionisio A. Omela Rogelio A. Omela
- 79 Luis A. Pangilinan
- Ruel N. Paredes 80.
- 81. Enrique K. Razon Jr.
- 82
- Wilfredo S. Rebollos
- 83 Eduardo A. Regino
- Joseph Z. Remedios
- 85 Antonio M. Reyes
- Venus Cristy A. Reyes 86.
- Jecelyn E. Řobin 87 Pio R. Rodulfo
- Cecilio joel D. Saballegue 89.
- Teresita L. Salcedo 90.
- 91. Emilio B. Salivio
- Enrique A. Santiago Jr.
- Arnel S. Saulog Kennedy T. Schlobohm Ralph T. Schlobohm 93
- 94
- 95.
- Edwin C. Sintos
- Ruben S. Taratara
- 98. Pablo L. Tinagan Jr. Eduardo M. Torres 99
- Val B. Tuyay
- Ma. Cresencia P. Urdaneta
- Teornade V. Ureta Ir.
- Ferdinand M. Vacaro 103
- 104. Pio R. Valdez
- Raul Emmanuel R. Valdez
- Alfredo C. Valencia Ernesto B. Valera
- Adelino B. Vestil 110. Emanuelito J. Villariasa

Benjamin M. Velasco

# **HOUSE AND LOT WINNERS**



A Rene B. Logronio

▲ Benigno Ellaso

Angelito Belano



# ONE launches TIP service in PICT

BY ARIF RAZA

The newest and sixth largest shipping line
Ocean Network Express (ONE)
launched its Thailand – India
– Pakistan (TIP) service in
Karachi with the maiden call of
MVMOL Grandeur at Pakistan
International Container
Terminal (PICT) last 31 May.

Launched in partnership with Xpress Feeders and Samudera Shipping, the TIP service offers a direct connection between Thailand, Western India, and Pakistan, with possible export options to Singapore and Port Kelang in Malaysia.



Khurram Khan (right), PICT Chief Executive Officer, hands a commemorative token to Arshad Hamid, ONE CEO – Pakistan. They are joined by Capt. Victor Kushnir, MV MOL Grandeur Vessel Master.

#### MEETS & GREETS

# PH ambassador to Pakistan visits PICT

BY ARIF RAZA

Last May, Pakistan International Container Terminal (PICT) hosted Philippine Ambassador to Pakistan, Daniel Ramos Espiritu. Khurram Khan, PICT CEO, welcomed the ambassador and offered a brief presentation on PICT's operation. Also present during the courtesy call were Dr. Imran Muhammad, Philippine Honorary Consul General in Karachi, and Anwar Ito, Third Secretary and Vice Consul. Photo shows (from left): Vice Consul Ito, Mr. Khan, Ambassador Espiritu, and Consul Muhammad.



# PICT gets nod for workplace health and safety

BY ARIF RAZA

Pakistan International Container Terminal (PICT) was second place for Best Practices in Occupational Health & Safety (OSH) under the service sector category of the Employee Federation of Pakistan and the International Labour Organization. The award is a testament to PICT's continuing commitment towards the common goal of having safer workplaces and healthy employees. PICT accepted the award during the 13th EFP Best Practices Awards on Occupational Health & Safety 2017 held last 7 May in Karachi, Pakistan



#### MAKING THE LIST

# PICT holds night evacuation drill

BY ARIF RAZA

s part of its continuing commitment to improve workplace safety and security, the Quality, Health, Safety, and Environment (QHSE) Department of Pakistan International Container Terminal (PICT) held a night evacuation drill in several areas of the terminal last May.



Considering that most evacuation drills are held during the day, the recent drill was held at night to allow nightshift workers to participate. During the drill, alarms in the designated areas were activated to simulate an emergency while participants proceeded to perform emergency procedures and evacuation. Employees were given a safety briefing after reaching the evacuation area to highlight the importance of drills and vigilance in preparation for emergency situations. The drill ended with a head count to make sure everyone is accounted for.

# MICT launches customer rewards and recognition program

The Manila International Container Terminal (MICT) recently rolled out a rewards and recognition program for truck drivers, truck operators, and brokers/forwarders.

Last April 15, MICT launched the special program to reward and recognize the efforts of the trucking and broker/forwarder community who have been partnering with ICTSI for their business requirements.

Through the program, all MICT-registered truck drivers are entitled to a single raffle entry for each on-time arrival at the terminal. The raffle will pick 10 winners who will each win PhP2,000 and another 10 winners who will each get a sack of

The program will also recognize (1) the top five truck operators with the most number of truck transactions for the month, and (2) the top five broker/forwarder with the most number of TABS transactions per month. The truck operator and broker with the most number of transactions will also be given special plaques as MICT's way of saying thank you for the continued patronage.

This program will be running monthly until December 2018.



Truck Operator for the month of April - Boxtrans Systems, Inc. (from left): Jeaninne Carreon IRS Eastern Inc. Assistant Operations Manager; Erika Ambrosio, MICT Customer Relations Manager; Rogelio Saldino, Boxtrans Systems, Inc. Operation Officer; Ma. Nanette Musni, Boxtrans Systems Inc. Admin/Accounting Officer; Alfredo Fulgencio, Boxtrans Systems Inc. General Manager; and Arnel Santos, IRS Eastern Inc. General Manager.



Broker/Forwarder for the month of April - Yusen Logistics Philippines, Inc. (from left): Doods De Vera, YLPI Ocean Freight Forwarding Dispatch CFS Manager; Benjie Bathan, YLPI Ocean Freight Forwarding General Manager; Takahisa Yamada, YLPI President.

#### **ICTSI CARES**

# **OPC** supports Laguna de Alvarado reforestation efforts

BY EVELYN LEIVA

Operadora Portuaria Centroamericana (OPC), in coordination with the Municipal Department of Environment and the naval base, took part in a tree-planting activity in the Laguna de Alvarado area last 30 May to commemorate National Tree Day.

"One of the programs that OPC carries out within its environment pillar is reforestation, which is why we carry out activities every 30 May in commemoration of National Tree Day," said Meyvi Castañeda, OPC Social Responsibility Manager.

For this year, OPC was joined by volunteers from suppliers such as Chef del Sol, Negev Security, and Oktopus.

Aside from tree planting, OPC also implements other environmental initiatives like recycling, which advocates the responsible disposal of some wastes generated by the Company. Since 2015, OPC's recycling efforts have been paying off.

"In past years, we also celebrated with a tour of the Museum of Planetarium where parents and children of OPC personnel learned more about our planet, the systems, nature, and how to properly take care of our environment. We all know that this is our responsibility," said Ms. Castañeda.

"We also implemented awareness campaigns in both public and private educational centers to educate people about the importance of protecting our environment," she added.

OPC is committed to support the Puerto Cortés community through different shared value programs that focus on the corporate sustainability, care for the community, and conservation of the environment.



# Rummage sale raises fund for Brigada Eskwela 2018

BY SALLY INONOG

Global Corporate HR held another successful rummage sale last May 18–the funds of which are for the benefit of the Rosauro Elementary School – Parola Annex. The fundraiser generated a total sale of PhP30,150 for the items donated by ICTSI officers and global managers. The proceeds were used to purchase materials for Brigada Eskwela 2018 at the said school. Brigada Eskwela eskwela is a nationwide week-long activity that mobilizes community members, civic groups, parents, local businesses, and other stakeholders to clean and perform maintenance works in public schools in preparation for the start of classes.



Terry SA
partners
with ICTSI
Foundation,
Edukasyon.
Ph for
scholarship
program

BY FRANCIS J G. BARTOLOME



Terry SA has partnered with the ICTSI Foundation and Edukasyon. Ph for the implementation of the "Walk with Scholars" scholarship program targeting incoming grade 11 students from three public schools in communities where ICTSI operates—Bauan Technical High School in Batangas, and Jose Abad Santos High School and Raja Soliman Science and Technology High School in Manila. Terry SA, the exclusive distributor of Havaianas in the Philippines, initiated the partnership through Edukasyon. Ph, a social enterprise that leverages an online platform to help students find education opportunities and promote career awareness among the Filipino youth. Photo shows (from left): Patricia Licup, D.P.A, ICTSI Foundation Program Head for Training and Capacity Development; Henry Motte-Muñoz, Edukasyon. Ph Co-Founder and CEO; Anne Gonzalez, Terry SA President; and Francis J Bartolome, ICTSI Foundation Scholarship Program Head.

# ICTSI Foundation scholars take step closer to dreams

BY FRANCIS J G. BARTOLOME



▲ ICTSI Foundation scholars and staff

As the 2017-2018 Academic Year came to a close, a new door of opportunities opened for four ICTSI Foundation college scholars who graduated and earned their respective degrees.

Joining the ranks of new graduates are JM Joper Dimalanta (BS BA-HRM), Jason Ignalig (BS Architecture), Rogelio Taneo Jr. (BS BA-Marketing)—all hailing from Pamantasan ng Lungsod ng Maynila (PLM), and Yvonne Gozon (BS Education) from Tagoloan Community College in Misamis Oriental.

Mr. Dimalanta was part of the Foundation's pioneer batch of scholars from Tondo High School who received financial support for eight years. His diligence during his high school days placed him 3rd among the top graduates of his batch. The Foundation, upon seeing his determination, continued to support him through college.

With his dedication and perseverance, Mr. Dimalanta was among the top-performing students—earning 10 awards while representing PLM. He was also named one of 10 outstanding Human Resource Students of the Philippines in 2016.

After overcoming the challenges of being a student leader and scholar, he wanted other scholars to focus on their studies and become goal-oriented. He now plans to apply his knowledge in a service-oriented industry or a construction company, where he sees himself working on the field and interacting with people.

Meanwhile, 30 percent of the Foundation's high school scholars earned academic excellence and special awards from their respective schools.

#### **NEW HOPEFULS**

For the Academic Year 2018-2019, the Foundation will support 13 additional scholars. Ten of them were part of the recent pool of candidates for the Northeastern University scholarship. In addition, a high school graduate from Manila and two special education students from Tagoloan Central School will also be adopted by the Foundation through the Employee Volunteerism Program. This brings the total number of Foundation scholars to 130.



Francis J Bartolome (left), ICTSI Foundation Scholarship Program Head, Mr. Dimalanta, and Filipina Laurena, ICTSI Foundation Deputy Executive Director (right).

#### ERRATUM

The PortFolio editorial team apologizes for erroneously using terminal photos of Sociedad Puerto Industrial del Aguadulce for the May newsletter cover story "OPC wins OAS Maritime award for Environmentally Sustainable Port Operations.



# **Top Equipment Operators**

MAY 2018

## **Prime Mover**



- CUMPA, HERCULANO
- DY, MINARD





- BAYANI, **CRISOSTOMO DAVE**
- **TURLA, FLORENCIO**









**CAÑETE JR., JOSE** 

**NICOLAS, JOEL** 

# Rubber Tired Gantry



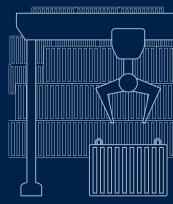
**CASPILLO, TOMAS** 



**DE GRACIA, JESSE** 

**CALAGUING, RAYMOND** 





## Side Stacker



- **BASCO, ARMANDO**
- LAYAM, MICHAEL
- **BAYSA, ROLANDO**
- ALMEÑE, ALLAN
- **ECHEVARRIA, ROY**
- SARMIENTO. **REYNALDO**
- **MORANDARTE, JAY**
- SIBYA, RICHARD
- **CARILLO, DANIEL**
- **APAN, DANTE**

#### Crane Quau







**OMILA, ANTHONY** 



**BALDO, MICHAEL** 



**SUAN, MARLON** 



**PAYAWAL, DENNIS** 



**DALUPAN, EDUARDO** 



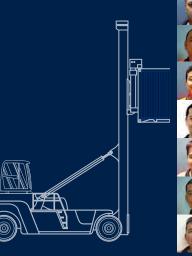
ATON, LEVY



**NUNEZ, SONNY** 



- PELLAZAR, MELCHOR
- 10 ARABEJO, LEO











# STUNNING FORM MEETS SUPERB FUNCTION AT THE PREMIER GLOBAL GATEWAY FOR THE FINEST PHILIPPINE FURNITURE.

**Manila International Container Terminal** 

the Philippines' most modern container port, and one of the world's top 40, is the primary gateway for the Philippines' export champions—such as some of the world's most coveted furniture masterpieces.

A deep heritage of excellence, coupled with a strong forward vision, mark both the Philippine furniture industry and the MICT. One of Asia's earliest port privatization success stories, MICT today solidly anchors the future-ready Philippine ports system. A vital-cog in the burgeoning intra-ASEAN and Asia-global trade, the country's leading port remains a key partner in keeping the flourishing Philippine furniture industry in the global spotlight.



The Philippines' largest and most modern container terminal, MICT is globally recognized as one of Asia's earliest successful Public-Private Partnerships in the marine ports sector. It is the flagship operation in ICTSI Group.

Headquartered in Manila, Philippines, International Container Terminal Services, Inc. (ICTSI) is in the business of port development, management, and operations. Independent of shipping, logistics, or consignee-related interests, ICTSI works transparently with all port community stakeholders. Operating in both developed and emerging market economies—in Asia Pacific, the Americas, Europe, the Middle East, and Africa—ICTSI has received global acclaim for its port privatization partnerships with governments.



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