

# PortFolio

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## PortFolio

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# EC PRESIDENT MORENO CITES CGSA FOR ECONOMIC CONTRIBUTION

**C**ontecon Guayaquil SA (CGSA) recently received President Lenín Moreno, who lauded CGSA's contributions to the growth of Ecuador.

Marking the first time that a President of Ecuador had visited the terminal since the start of its operations in 2007, President Moreno also witnessed the inauguration of CGSA's new greenfield terminal development—an expanded logistics support area built last year.

“In these facilities, the Contecon concessionaire invested USD\$10 million. This amount is part of the USD\$325 million they pledged to invest for 20 years (up to 2027) on Port Authority grounds,” President Moreno told the people of Guayas province during his visit to the terminal last 26 January.

“However, we should highlight that, in these 10 years, Contecon has already invested USD\$360 million—USD\$35 million more than expected. Thank you very much for this. Good for the company, for Guayaquil, and for the country,” he added.

President Moreno also signed two inter-institutional agreements to carry out a project to restore the port area in Guayaquil, as well as the creation of a technological institute with careers related to commercial and maritime development.

The new logistics support area is designed to handle more than 6,000 containers, aimed at supporting the economic, industrial, and commercial growth of the Latin American country.

“ICTSI has built a reputation for itself as one of the most successful port operators in the world. Ten years says a lot as to what we have been doing in Ecuador. It speaks to the kind of

leadership and management style in all of our terminals around the world,” says José Antonio Contreras, CGSA Chief Executive Officer.

ICTSI and CGSA remain proud partners of the Ecuadorian government's vision of economic development through its private-public partnership programs—bringing in more jobs and investment for the country.

“These new developments only show ICTSI's continuing commitment to the development of Guayaquil by consolidating and expanding its position as Ecuador's main trading gateway. With investments in modern infrastructure, Contecon will progressively raise the bar in container and general cargo handling operations in Ecuador,” Anders Kjeldsen, ICTSI Senior Vice President and Regional Head for the Americas, emphasized.

He adds: “We are confident that the new terminal area will boost efficiency and speed up the movement of import and export cargo supporting the country's rapid growth.”

Top Ecuador officials also graced the occasion including Jaime Nebot, Guayaquil City Mayor; José Francisco Cevallos, Governor; Jimmy Jairala, Prefect; Paúl Granda, Minister of Transportation; Raúl Ledesma, Minister of Labor; Carlos De la Torre, Minister of Economy; and Mauro Andino, Director-General of the Servicio Nacional de Aduana del Ecuador (SENAE).

As of date, ICTSI has a portfolio of 30 port terminals and projects in 18 countries, and has a workforce of 10,000 employees worldwide.



▲ His Excellency, President Lenin Moreno.



# OPC inaugurates Central America's most technologically advanced logistics facility

BY EVELYN LEIVA

**O**peradora Portuaria Centroamericana (OPC) inaugurated a USD5 million logistics operations center last 28 February, further consolidating Puerto Cortes' position as one of the most important ports in Central America.



◀ (From left): Honduran President Juan Orlando Hernández tours the facility together with Anders Kjeldsen, ICTSI Americas Region Head, and Mariano Turnes, OPC CEO

The facility, which is currently the largest in the region, uses state-of-the-art technology to generate maximum operational efficiencies at the port.

“The new logistics operations center includes a container emptying and filling area, and features a new covered warehouse that increases cage capacity for inspection and other logistics operations within the port by 1,000 percent. Additional areas for roofed inspection and four cages for inspection of refrigerated containers eliminate any risk of damage or contamination for this particular type of cargo,” said Mariano Turnes, OPC Chief Executive Officer.

According to David Penedo, OPC Operations Manager, OPC looks to generate added

value for its clients with the construction of the new facility: “The first quarter of 2017 saw the construction of the new Logistics Operations Center. Now that it’s finished, we will have offices and facilities for logistics activities and inspection by the port authorities, and office space for the Regional International Organization of Agricultural Health to expedite the analysis of samples by the Honduran authorities.”

The facility will also have a dedicated space for regional authorities; Guatemala, El Salvador, and Nicaragua Customs; dangerous cargo storage; consolidated and unconsolidated cargo; loose loads storage racks; and cross-docking operations to streamline processes.

Completed on time, the construction of the new logistics facility brings OPC’s investment close to USD100 million—covering equipment and direct infrastructure in existing port facilities. OPC is also investing another USD145 million for the construction of Pier 6 as part of its expansion program which started last year.

“Puerto Cortes is poised to become the most important terminal in the Atlantic for all CA-4 countries. With the new infrastructure and all our investments to date, we are consolidating our position as the leader in the Central American isthmus,” said Mr. Turnes.

# BGT starts phase 2 expansion

## Leads in Iraq port investment

**I**nternational Container Terminal Services, Inc. (ICTSI) continues its pioneering work in Iraq's port sector as it moves forward with its second phase investment in new container terminal infrastructure well underway at its Basra Gateway Terminal (BGT) in the Port of Umm Qasr.

ICTSI is unique in demonstrating its commitment to the Iraqi ports sector via large scale investment in new terminal infrastructure and container handling systems. Upon completion of the current second phase expansion, ICTSI will have invested in excess of USD250 million, the lion's share of which is for a new berth, yard construction, and state-of-the-art port equipment.

The phase two expansion, to be completed in stages by Q3 2019, will deliver 400 meters of new quay with a draft of 14 meters, a new 30-hectare yard area alongside, and a 15-hectare secure parking area.

Three post-Panamax ship-to-shore cranes would likewise be installed along the quay, and seven rubber tired gantries (RTGs) will provide state-of-the-art stacking and handling power in the yard area. The second phase expansion will enable handling of 9,000-TEU boxships and increase BGT's annual capacity to over one million TEUs. It was triggered by strong demand—a reflection of the high service levels and modern facilities offered by BGT to shipping lines and cargo owners.

Underlining BGT's ongoing commitment to maintaining high service levels, the Company also acquired a cutter suction dredger to ensure that the project is completed on schedule and draft is maintained alongside the terminal's new and existing berths.

"We are listening to our customers and are proactively meeting their needs," says Phillip Marsham, BGT Chief Executive Officer.

"The second phase expansion will not only allow us to respond immediately to scale needs, but also deliver added flexibility to the whole container handling operation with diverse benefits flowing to our customers," he adds.

In Q1 2017, BGT completed the first phase of its terminal greenfield project, which included the construction of a new 250-meter berth and a 15-hectare yard area.



▲ BGT's second phase expansion brings ICTSI's investment at the Port of Umm Qasr to more than USD250 million.

Last year also saw BGT's expansion of its service portfolio with the development of quay and yard areas configured for the safe and efficient handling of oil and gas project cargoes, allowing BGT to establish successful partnerships with the oil and gas industry.

Operations at Berth 21 likewise commenced in January 2018, introducing a dedicated roll-on, roll-off (ro-ro) facility that adheres to international standard operational practices.

"Our commitment to helping Iraq develop international standard port infrastructure continues to expand," says Hans-Ole Madsen, ICTSI Senior Vice President and Regional Head of Europe, Middle East, and Africa.

"We invested for the long term in fixed infrastructure since day one. We continue to receive strong and most encouraging assistance from the General Company for Ports in Iraq and other government bodies in this respect. We are confident that we can continue to build on this productive partnership to the benefit of port users and the country as a whole," Mr. Madsen underlined.

ICTSI's USD250 million investment in BGT will progressively deliver world-class multipurpose cargo handling facilities and unparalleled efficiencies to the Port of Umm Qasr, including the capability to service larger, new generation box ships.

# South Pacific International Container Terminal starts operation



**ICTSI South Pacific International Container Terminal (SPICT), has commenced operations at the Lae Tidal Basin (LTB) in Lae, Papua New Guinea**

SPICT recently received the go ahead to begin operations from the PNG Government. As part of its concession agreement, SPICT will begin the transition by immediately rolling out the terminal's new operating system, Navis N4.

Christian Gonzalez, ICTSI Head of Asia Pacific, recently stated, "We know the next few weeks will be a difficult transition, particularly given the quick adoption of N4 to the working environment. Team SPICT is extremely excited and committed, however, to face the challenges of delivering such an upgrade to the way the terminal is managed. With the support of the local port users and our international shipping partners, we believe that the benefits of automating processes and information flow will accrue to each and every one of the port users very quickly. We anticipate further benefits from delivering the mobile harbor cranes (MHC) to the site, and look forward to seeing a continuous improvement in operations at SPICT from the deployment of the terminal operating system to achieving the first MHC move in the near term."

The system, a first of its kind in PNG and the global standard for container terminal planning and operations management, is expected to quickly streamline the flow of information at Lae's international container terminal and significantly increase seaside and landside productivity levels. ICTSI South Pacific's investment in IT systems and infrastructure is expected to exceed 3M Kina this year.

As part of its operational ramp up, SPICT will spend most of the coming months rolling out the system's modules and orienting port users at Lae while handling all international cargo at the LTB and the dedicated second berth in Lae old wharf. It is expected that a full and stable suite of modules will be operational and ready in time for the arrival of the MHCs in April. The MHCs will further boost productivity levels at Lae and deliver vessel handling capabilities previously unattained in PNG.

In July 2017, ICTSI signed a 25-year terminal operations agreement with state-owned PNG Ports Corp. Limited (PNGPCL), for the Port of Lae – the largest container handling facility in PNG. ICTSI is set to expand the port's facilities and improve its capabilities as part of the efforts to position Lae as a gateway to the South Pacific region. The project is closely aligned with PNG's projected economic and trade growth.

## SPICT extends aid to Lae police

South Pacific International Container Terminal Ltd. (SPICT), operator and developer of the Port of Lae in Papua New Guinea (PNG), and the ICTSI Foundation, corporate social responsibility arm of International Container Terminal Services, Inc. (ICTSI), recently extended assistance to the Lae police force to further enhance peace and order in the community.

SPICT, ICTSI Foundation, and the Lae Metropolitan Police led the groundbreaking of a new police station in the Malahang District of Lae in Morobe Province. At the same time, SPICT turned over two patrol vehicles.

AHI Hope Foundation, the corporate social responsibility arm of AHI Investment Ltd. (AHL), will supervise the construction of the new police station. AHL, a community partner of ICTSI and SPICT at the Port of Lae, manages Riback Stevedores Ltd., a manning agency at the port.

"SPICT has been operating in Lae for a month now. These donations are very significant. Lae is an industrialized city, and we talk not only about business but the stakeholders of the port community – port workers, employees in the shipping lines – are at risk of crimes. These are the people who live in Lae that need to be protected," says George Gware, AHL chairman.

For his part, Edward Muttiah, SPICT CEO, assures the company's commitment to the community. He says: "Law and order is a shared responsibility. These donations are our tokens of commitment to the people of Lae. We will be here for 25 years. Expect more from us as we move forward."

John Rosso, Member of the National Parliament for Lae, made an appeal to the community to look after the donations. "These donations are hard to find. Please look after them. We should all take part in the development and improvement of the security situation in Lae."

Jelta Wong, PNG Minister of Police, who flew in to Lae for the occasion, says: "I rarely see a private company do something like this. I'm very excited and happy that somebody has taken an initiative. Please use these resources wisely."

The Malahang Community Police Station covers six communities in the Ahi Village, Morobe Province with an estimated population of 25,000.

Port authority PNG Ports Corp. Ltd., port operator SPICT, and partner communities in Lae, represented by AHL and Labu Holdings, launched a sustainable port program through an innovative public-private partnership (PPP) involving community stakeholders in the re-development, management, and operations of the container terminal at the Port of Lae.

SPICT commits to invest in major equipment upgrades, leading edge port technology, and human resources development. Community stakeholders stand to benefit from these investments through employment, global standard training and benefits package, and career pathing and mentoring.



▲ ICTSI, SPICT, AHL, and PNG government officials during the turnover of patrol vehicles (from left): Filipina Laurena, ICTSI Foundation Deputy Executive Director; Fred Kaiwa, Lae Police Sergeant in Command; Edward Muttiah, SPICT CEO; Peter Guinness, Police Northern Command Assistant Commissioner; Ginson Suanu, Morobe Governor; John Rosso, PNG National Parliament Member; Jelta Wong, Minister of Police; and George Gware, AHL Chairman.

# EKR named PMA honorary alumnus



**F**or his philanthropic efforts—Enrique K. Razon Jr., ICTSI Chairman and President, was formally adopted by the Philippines' top military school, the Philippine Military Academy (PMA) as its honorary alumnus during a ceremony held at Fort Gen. Gregorio Del Pilar, Baguio City last 17 February.

Mr. Razon, already an adopted member of the PMA 'Maringal' Class of 1988, was the guest of honor and was accorded military honors during the annual alumni homecoming of the Philippine Military Academy Alumni Association, Inc. (PMAAAI), a distinction previously given only to Philippine presidents and politicians. His adoption to the PMAAAI was sponsored by the Classes 1969, 1988, 1989, and 1990.

As chairman of both International Container Terminal Services, Inc. (ICTSI) and Bloomberry Resorts Corporation, which operates Solaire Resort and Casino in Parañaque City, Mr. Razon took the lead in various efforts to help the military—including the donation of two new five-story cadet barracks to the PMA.

He likewise gave substantial aid to soldiers during the siege of Marawi last year, and the kin and wounded of the ill-fated Mamasapano encounter in 2015.

In his speech, Mr. Razon lauded both the Armed Forces of the Philippines (AFP) and the Philippine National Police (PNP) for providing "stability and continuity to our democracy" and called for greater support to the AFP in its fight against terrorism.

"Over the decades, the AFP has matured into the backbone and foundation for which we are now able to develop and grow our economy and be more competitive in the global marketplace," Mr. Razon said.

"The terrorists were defeated in the battle field by the Armed Forces of the Philippines

(AFP), but this is not just a problem for the AFP. It is a problem for all of us, and we need to do what we can to support the Armed Forces in battling terrorism in all its forms," he added.

"At times we lost our way, but all throughout, it was the AFP and the military institution that was the rudder that always helped right the ship and steer us forward albeit on very rough seas."

"We are still far from where we need to be, but I am confident that the growing strength and prestige of the AFP will guide us in what is hopefully a much straighter path ahead."

The PMAAAI is composed of more than 8,500 retired and active members of the AFP, PNP, and the Philippine Coast Guard.

# MICTSI, Wan Hai begin partnership

BY CHERRY TION

Mindanao International Container Terminal Services, Inc. (MICTSI) celebrated the arrival of *MV Wan Hai 225* last 23 January at the Mindanao Container Terminal (MCT). The ship's maiden call highlights the start of the partnership between MICTSI and Wan Hai Lines, which took five years in the making. Jose Mari Fernandez, MCT Terminal Manager, led a simple welcome ceremony that was attended by Atty. Franklin Quijano, PHIVIDEC Industrial Authority Administrator and Chief Executive Officer; Paul Huang, Wan Hai Lines General Manager; and Capt. Victorio Lechido Jr., *Wan Hai 225* Vessel Master.



## GREENPORT

# SBITC fabricates mobile oil rack Highlights innovative, cost-efficient culture

BY OLGA URETA

**T**hree personnel of Subic Bay International Terminal Corp. (SBITC) came up with the idea of using a mobile oil rack as a replacement tool for 3T forklifts for changing the oil of gantry crane gear boxes.

The concept—simple yet ingenious—is a product of SBITC's Innovation Program, which encourages employees to share ideas and solutions to daily work challenges. The program highlights SBITC's culture of cost-containment, efficiency, and exceptional customer service, which aims to add value to the services it offers.

This makeshift mobile oil rack was built by Nelson Bernardo, Arnold Asunsion, and Rey Leal from the Engineering department using scrap materials like flat bars, used drum, and GI pipes and sheets, among others. Using this tool, SBITC saves around 53.6 liters of diesel fuel for every two-day oil change period.



# CMSA joins world logistics body

BY PAULINA PEREZ-GUERRERO

**C**ontecon Manzanillo S.A. (CMSA) recently became a member of the World Organization of Cities and Logistic Platforms (Organizacion Mundial de Ciudades y Plataformas Logísticas -OMCPL)—a move expected to generate greater opportunities for Mexico's most important port.

Fortino Landeros Ruiz, CMSA Chief Executive Officer, also joined the OMCPL board as Director for Mexico, representing the national terminal ports interests. He will play an important role in boosting CMSA's industry activities as well as Manzanillo's economy.

"At CONTECON Manzanillo, we share this vision, which is in line with our social responsibility commitment and programs, through which we seek to develop better conditions not only for the Manzanillo

port, but also for the people employed and of course, for the community to which we belong," Mr. Landeros said.

Constituted under Mexican Law as a civil association / non-governmental organization but with a global focus, OMCPL aims to analyze the environment for the economic development of cities and logistic platforms around the world in order to adopt positions and joint actions that will benefit its members.



▲ Fortino Landeros Ruiz, CMSA CEO

## ICTSI CARES

# CMSA turns over first house donation

BY PAULINA PEREZ-GUERRERO

**C**ontecon Manzanillo, in partnership with local architecture firm b\_rootstudio, turned over its first house donation to the Carrazco family in Juchitán, Oaxaca last 11 February. CMSA is the first company in Mexico to build homes for earthquake survivors.



The donation is part of CMSA's institutional commitments and activities supporting the reconstruction of houses destroyed by the 8.1 magnitude earthquake that devastated the city last year.

The turnover ceremony was spearheaded by David César de la Vega, CMSA Talent Director; Paulina Pérez Guerrero Solano, CMSA Social

Responsibility and Communication Coordinator; Joao Boto de Matos Caeiro of b\_rootstudio; and Martín Michel Pineda, Juchitán Director of Culture.

Through these initiatives, Contecon Manzanillo seeks to reaffirm its commitment to the community—generating value for the poorest and most vulnerable sectors of society.

# CMSA spearheads coastal cleanup

BY PAULINA PEREZ-GUERRERO

**C**ontecon Manzanillo (CMSA), in coordination with the University of Colima's Faculty of Sea Sciences (FACIMAR), organized a coastal cleanup in the municipality's surrounding beaches last 3 February.



The event, which is part of the Company's corporate social responsibility initiatives, was spearheaded by Alexis Zepeda, CMSA Safety and Environmental Supervisor; Cipactli Pinzon, CMSA Safety and Environment Supervisor; and Lidia Silva, FACIMAR Researcher/Professor and Ocean Conservancy National Coordinator.

Dozens of CMSA employees and their families took part in cleaning two kilometers

of beachline. After the cleanup, volunteers collected around 200 kilograms of waste consisting of plastic, straws, and bottle caps—among other waste materials.

"Aside from cleaning the municipality's coastline, the activity also aims to monitor and analyze the waste collected through Ocean Conservancy. Hopefully, the resulting data can be used to show the negative impact of pollution and create awareness about

environmental conservation. It was worth noting that the waste materials collected were turned over to different areas to obtain better recycling results," said Mr. Zepeda.

CMSA turned over 30 containers of waste to the Manzanillo City Hall for recycling. It is through efforts like these that the Company affirms its commitment and willingness to work hand in hand with more intuitions for the welfare of the community.

## PICT orients stakeholders on truck booking system

By Arif Raza

**P**akistan International Container Terminal (PICT), in collaboration with the Karachi Port Trust Authority (KPTA), organized a four-day workshop for port users on the Vehicle Booking System (VBS).

The workshop was facilitated by John McLoughlin and Greg Winstanley of 1-Stop Connections Pty. Ltd, the port logistics solutions provider that developed the VBS, a booking system similar to the one used in the Manila International Container Terminal (MICT) and the Victoria International Container Terminal.

The 1-Stop trainers explained the advantages of having an integrated system manage the entry and exit of trucks to and from the terminal, and addressed stakeholder concerns regarding its implementation.

PICT is evaluating the potential benefits of implementing a similar system in the Port of Karachi, taking into consideration how the VBS successfully streamlined delivery patterns at the MICT.



## CRG meets with Karachi Port Trust chairman

BY ARIF RAZA

**C**hristian R. Gonzalez, ICTSI Senior Vice President and Head of Asia Pacific, visited the Karachi Port Trust (KPT) last 23 February and paid a courtesy call to Admiral Jamil Akhtar, KPT Chairman.

Accompanied by Khurram Aziz Khan, Pakistan International Container Terminal (PICT) Chief Executive Officer, Mr. Gonzalez discussed key strategic business issues and thanked KPT for continuing to support PICT. Admiral Akhtar commended PICT for its role in Pakistan's economic development, and thanked ICTSI for its continuing commitment to the Port of Karachi and the region.



▲ Admiral Akhtar (left) accepts a PICT memento from Mr. Gonzalez

# CRG joins PH ports, shipping confab



**C**hristian R. Gonzalez, ICTSI Senior Vice President and Regional Head for Asia Pacific and MICT, recently joined top leaders of the maritime and shipping industry in a roundtable to jointly address challenges in improving the Philippines' maritime connectivity to the world.

Hosted by the Joint Foreign Chambers of Commerce of the Philippines (JFC) and The Arangkada Philippines Project (TAPP) last 21 February, the roundtable sought to identify key policy, operating cost, and roadblocks to the growth of Philippine seaports and shipping, as well as their solutions.

During the discussion, Mr. Gonzalez stressed the need for the Philippine government to be more practical in resolving issues and concerns on ports development—wherein ICTSI plays a major role.

The talks likewise gave emphasis on the need for a dynamic shipping industry and an effective logistics supply chain in the Philippines, boosting both international and domestic competitiveness.

The RTD was moderated by Michael Raeuber of Royal Cargo while presenters included Doris Magsaysay-Ho of Magsaysay Maritime Corporation and Gerardo Borromeo of the Philippine Transmarine Carriers.



## LEVEL UP

### Increasing productivity and efficiency in 2018 at the MICT

BY MARIA AMPARO JADLOC



The Operations Department of the Manila International Container Terminal (MICT) held a three-day strategic planning activity last 4 to 6 January aimed at further increasing productivity and efficiency.

The activity tackled the Department's new objectives for 2018, training and eventual licensing of radio users, revision of the table organization, and the classification of

employees based on the equipment simulator test results and behavior evaluation.

More than 50 personnel exchanged ideas on providing exceptional service and improving productivity levels. Other personnel from Administration, Support, Gates, Systems and Projects, Safety, Anchorage, and Human Resource departments also took part in the activity.

Aside from the activity, a ceremony was also held to recognize two operations personnel, a freight services and a shipping line personnel for their outstanding performances in the previous year.

Held at the Shercon Resort and Ecology Park in Mataas na Kahoy, Batangas, the three-day activity is a combined effort of the MICT and Manila North Harbor Port, Inc.

# Inspiring 'Courage'

BY MARIA AMPARO D. JADLOC

For a man whose name means 'nobility' and 'courage' – Arthur A. Valdez, MICT Shift Manager, has proven two things: one, you should never give up; and two, always put premium in everything you do.

A graduate of BS Electronics and Communications Engineering from FEATI University in 1991, Arthur first trained at International Container Terminal Services, Inc. (ICTSI) as an all-around checker in 1994. However, he waited for two more years before getting hired.

In the interim, Arthur honed his skills by working as management trainee at the commissary of a fast food restaurant and then a bottling company, where he learned the ropes in operating machines. His performance at the latter was impressive, and he was due to return after six months when the long awaited ICTSI call happened.

'Tough' can only describe Arthur's first year at ICTSI. After two years of waiting, he was hired as an on-call checker. Unperturbed by the seeming lack of job security as an on-call personnel, Arthur soldiered on. After a year of uncompromised service, he was rewarded with a regular position as vessel checker.

In the midst of ICTSI's rapid change to meet the demands of the computer age in the 90's, Arthur was among those who needed to understand the language of the new millennium. Learning from the best, he was trained by yet another Valdez, now MICT Operations Director Jay A. Valdez, on the how-to's of the new COSMOS system introduced then at the height of ICTSI's transition from manual to automated. Because of his dedication to his craft, he was then promoted to Supervisor. Eight years later, he was promoted as a Superintendent.

In 2008, Leo Singueo, then Superintendent for the Empty Container Depot (ECD), was sent to Batumi Sea Port in Georgia. Arthur filled in the position Mr. Singueo vacated. He was once promoted to Assistant Manager for Vessel and Yard Planning in 2014, and two years later, was transferred to OP Gates to serve as assistant manager. In January this year, he was promoted to Manager.

In his many years of hardwork, Arthur looks to his family: his wife Minerva, his children Azel Mariz, and Rochel Ann, and his grandson Lucky Mc Wayne as his team and inspiration.

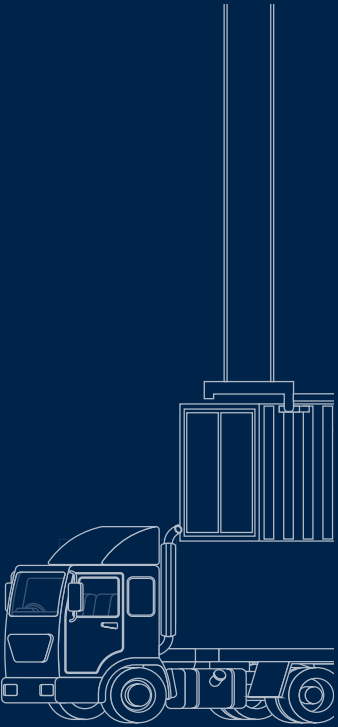












▲ Arthur Valdez

# MICT Top Equipment Operators

• FEBRUARY 2018 •

## TOP 10 Prime Mover



	1 DY, MINARD
	2 DALAGON, SHERWIN
	3 BARTOLINI, BRUNO
	4 MONREAL, ANTHONY
	5 SOVERANO, ALVIN
	6 NICOLAS, JOEL
	7 CUMPA, JR., HERCULANO
	8 ABONG, GARY
	9 ACAMPADO, JERUN
	10 ESCOBIDO, RANDY

## TOP 10 Rubber Tired Gantry



	1 CASPILLO, TOMAS
	2 DE GUZMAN, FLORENTINO
	3 CABER, RAUL
	4 AVENUE, JOSEPH
	5 DAYANAN, DANILO
	6 DELOS SANTOS, JOEL
	7 FRANCISCO, GARRY
	8 CABALQUINTO, ANTHONY
	9 RAMADA JR., TEOTIMO
	10 MONTEROLA, CHRISTOPHER

## TOP 10 Side Stacker



	1 MORANDARTE, JAY
	2 BAYSA, ROLANDO
	3 BASCO, ARMANDO
	4 ECHEVARRIA, ROY
	5 ALMEÑE, ALLAN
	6 MEDINA, RODEL
	7 SARMIENTO, REYNALDO
	8 APAN, DANTE
	9 BELANO, OSCAR
	10 GABRAL, LEONILO

## TOP 10 Quay Crane



	1 DAGPIN, JOSE
	2 SINTOS, EDWIN
	3 BALDO, MICHAEL
	4 PELIAZAR, MELCHOR
	5 HERNA, FORD
	6 BAUTISTA, CHRISTIAN
	7 NUÑEZ, SONNY
	8 SUAN, MARLON
	9 BUENDIA, RICARDO



# WORKING 24 HOURS TO MAKE SURE YOU GET THE FRESHEST APPLES EACH DAY



*Yantai International Container Terminals is highly strategic. As Yantai Port's only foreign containerized cargo terminal, the facility is located in the core area of the Northeast Asia International Economic Rim, serving the processing and manufacturing centers of Shandong.*

**Yantai International Container Terminal,** Shandong, China; the gateway for one of the world's most important apple-exporting regions.

As one of China's powerhouse regions, Shandong province is a major fruit production hub, led by its global export trade in apples and its processed products. The region's strong economic growth, coupled with the inclusion of coastal Yantai City in the 21st Century Maritime Silk Road, are seen to increase the Yantai Port's importance as a trade hub.

Part of the ICTSI Group, Yantai International Container Terminal is dedicated to ensuring that apples reach export markets—making it to homes just in time to be part of a healthy breakfast.



Headquartered in Manila, Philippines, International Container Terminal Services, Inc. (ICTSI) is in the business of port development, management, and operations. Independent of shipping, logistics, or consignee-related interests, ICTSI works transparently with all port community stakeholders. Operating in both developed and emerging market economies—in Asia Pacific, the Americas, Europe, the Middle East, and Africa—ICTSI has received global acclaim for its port privatization partnerships with governments.



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