

PortFolio

Vol. 28, Issue N.º 02 ■ February 2018

The Official Publication of International Container Terminal Services, Inc.



WWW.ICTSI.COM

CMSA, BGT HIT MILESTONE TEU MOVES

International Container Terminal Services, Inc.'s (ICTSI) Mexico and Iraq subsidiaries hit record-TEU moves in 2017 following increased modernization efforts that significantly improved terminal efficiency and utilization levels.

ICTSI IS 7TH IN LLOYD'S LIST 2017 BEST BOX PORT OPERATORS

London-based *Lloyd's List (The List)*, the world's oldest maritime trade publication, has cited International Container Terminal Services, Inc. (ICTSI) and its chairman, Mr. Enrique K. Razon Jr., as among the leading institutions and personalities in the container port industry for 2017.

G L O B A L O P E R A



TABLE OF CONTENTS

- | | |
|--|---|
| 04 CMSA, BGT hit milestone TEU moves | 10 MICT implements waste segregation
SBITC joins recycling event |
| 06 ICTSI is 7th in <i>Lloyd's List</i> 2017 best box port operators
EKR meets head of COSCO | 11 SCIPSI makes it to people management tilt
PICT joins Karachi University job fair |
| 07 High-level Gambian delegation visits ICTSI headquarters to discuss PPP | 12 PICT holds eye camp
OPC sponsors HND football club |
| 08 ICTSI at the 2017 Philippine Port Safety Summit | |
| 09 OPC gets ISO, OHSAS certifications
OPC orients AHACI members on new processes, terminal modernization | |

PortFolio

is published by the Public Relations Office of International Container Terminal Services, Inc. for the employees, shareholders, clients and friends of the ICTSI Group.

Narlene A. Soriano
EDITORIAL DIRECTOR

Jupiter L. Kalambakal
MANAGING EDITOR

Dennis T. Suriba
ASSOCIATE EDITOR

John Paolo J. Bencito
ASSISTANT EDITOR

PHILIPPINES

Albert Joseph R. Canceran
Marie Bernadette C. De Guzman
Ma. Concepcion M. Dizon
Rose A. Lobrin
Francis J. Algernon G. Bartolome
Joy E. Lapuz
Olga C. Ureta

Annie Magsino
Teresa Tidong
Belle Lucero
Chiara May C. Atis
Rejamna P. Jubelag
Cherry L. Tion

Frances Simpson
AUSTRALIA

Sheeba Khan
IRAQ

Michael Qi
CHINA

Michael Ratrimo
MADAGASCAR

Iva Roman
CROATIA

Paulina Perez-Guerrero
MEXICO

Katty Ossa Bianchi
ECUADOR

Arif Raza
PAKISTAN

Ketevan Oragvelidze
GEORGIA

Michal Kuzajczyk
POLAND

Evelyn Leiva
HONDURAS



- 13** CMSA mobilizes aid for quake survivors
- 14** VICT, Port Melbourne Primary School unveil new playground
- Aeta sitio San Martin gets new water supply system
- ICTSI Foundation scholars in seminar on dignity and self-worth

If you wish to receive a copy of the **PortFolio**,
please write, call or email us at:

ICTSI Public Relations Office, 2F ICTSI Administration Building,
Manila International Container Terminal, MICT South Access
Road, Port of Manila 1012 Manila, Philippines

☎ Telephone: (63 2) 245 4101 ext. 2287

✉ Email: dsuriba@ictsi.com

www.ictsi.com/media-center/newsletters



CMSA, BGT HIT MILESTONE TEU MOVES

By Sheeba Khan and Paulina Perez-Guerrero



▲ BGT employees celebrate the terminal's 500,000th TEU move at Berth 27.

International Container Terminal Services, Inc.'s (ICTSI) Mexico and Iraq subsidiaries hit record-TEU moves in 2017 following increased modernization efforts that significantly improved terminal efficiency and utilization levels.

Contecon Manzanillo S.A. de C.V. (CMSA) at the Port of Manzanillo in Colima, Mexico, held an event last 5 August in celebration of their two millionth TEU move. The event was highlighted by the ceremonial unloading of the milestone steel box from the MSC Antalya.

Manzanillo is already reaping the "fruit of the daily effort of work with rigorous standards of quality, safety, and productivity," said Fortino Landeros, CMSA Chief Executive Officer. The event "constitutes a historic precedent, as well as the commitment to continue working together with the entire port community."

"Every day, we are in search of constant improvement. We work hand in hand with our customers to improve the efficiency of our operations and processes, and inevitably make their experience in Contecon a pleasant one," Landeros adds.

Mr. Landeros also thanked port authorities for their support in the development of the terminal, and ICTSI for its confidence in the Port of Manzanillo and willingness to continue investing in Mexico. The recent development and expansion have positioned CMSA as the primary foreign trade gateway in the Pacific Coast of Mexico.

CMSA started its operations on 5 August 2013, servicing its first ship, the *Maersk Kalamata*. It was also the first port in Mexico to reach one million TEU moves.

In Iraq, Basra Gateway Terminal (BGT) celebrated its first year-to-date 500,000 TEU moves on 23 December at the newly developed Berth 27.





▲ Mr. Landeros addresses the crowd during CMSA's two million TEU celebration.



“We are proud to have reached this latest milestone. This achievement was possible thanks to the trust of our loyal clients and the support of the Iraqi Government, the Port Authority, and other stakeholders. Most importantly, I want to thank all the employees for their passion, humility, and commitment, which make our services unique in the market,” said Phillip Marsham, BGT General Manager.

“Customer experience has been a cornerstone of our mission from the very beginning, and we are pleased to see this working to the benefit of Iraq,” he added.

BGT currently holds the largest containerized market share at 40 percent, operating Berths 20 and 27 of the Umm Qasr Port.

BGT will start the construction of Berths 19 and 21 in 2019, which will be dedicated to

roll on-roll off, and oil and gas services. In October 2017, ICTSI announced its investment of more than USD100 million for the terminal's second development phase.

Located at Iraq's Gulf coast, Umm Qasr is the country's largest port in Iraq and the main gateway to the Iraqi market. ICTSI started operations in 2014.

ICTSI is 7th in *Lloyd's List* 2017 best box port operators

United Kingdom-based *Lloyd's List* (*The List*), the world's oldest maritime trade publication, has cited International Container Terminal Services, Inc. (ICTSI) and its chairman, Mr. Enrique K. Razon Jr., as among the leading institutions and personalities in the container port industry for 2017.

ICTSI and Mr. Razon ranked seventh in *The List's* Top 10 box port operators 2017, a section in the *Lloyd's List 100 Most Influential People in the Shipping Industry* special annual publication.

Named as the port world's "quintessential opportunist," the shipping journal recognized the Philippine port handling operator's aggressive international and domestic expansion program, particularly in niche and developing and emerging markets.

"ICTSI is the port world's quintessential opportunist. Investing heavily in emerging markets over the past decade, it has rapidly expanded to quickly become an established global player," *The List* said.

"The Philippine group's preference to have majority control at its facilities – the only exception being a joint venture in Colombia with PSA – has proved pivotal to its success," it added.

The List likewise noted the upward tick in ICTSI's volumes in 2017, "on the back of new business from recently opened terminals, including those in Iraq, the Congo and Australia."

Joining Mr. Razon and ICTSI in the annual list are Huang Xiaowen of Cosco Shipping Ports, Li Xiaopeng of China Merchant Port Holdings, Eric Ip of Hutchison Port Holdings, Fock Siew Wah of PSA International, Morten Engelstoft of AP Moller Maersk Terminals, Sultan Ahmed Bin Sulayem of DP World, Chen Xuyuan of Shanghai International Port Group, Robert Yildirim of Yilport Holdings, and Vikram Sharma of Terminal Investment Ltd.

One of the world's oldest continuously running journals, *Lloyd's List* covers all

information, analysis, and knowledge relevant to the shipping industry, including marine insurance, offshore energy, logistics, market data, research, global trade and law, in addition to shipping news.

Also in 2017, another UK-based publication, *Container Shipping & Trade*, hailed Mr. Razon as among the top 20 container industry leaders. The publication recognized ICTSI as

the Philippines' "few genuinely world-class companies," citing Mr. Razon as the "chief architect" behind ICTSI's success.

The publication lauded ICTSI's "state-of-the-art development" in its Victoria International Container Terminal at the Port of Melbourne, Australia, which the magazine described as having "some of the most advanced technology in the industry."

MEETS & GREETINGS

EKR meets head of COSCO



▲ Two leaders meet in Shanghai (from left): Tico Weiske, ICTSI Vice President and Head of Global Commercial; Mr. Razon; Christian R. Gonzalez, ICTSI Senior Vice President and Head of Asia Pacific, meet with COSCO executives led by Mr. Lirong (right side of the table, second from right)

Enrique K. Razon Jr., ICTSI Chairman and President, recently met with Capt. Xu Lirong, COSCO Shipping Chairman, at the COSCO Shipping Line's headquarters in Shanghai, China.

The two leaders discussed strengthening the relationship between their respective companies and exploring opportunities for

collaboration and terminal operation. ICTSI is proud to have COSCO as a valued client in a number of our facilities across the globe.

High-level Gambian delegation visits ICTSI headquarters to discuss PPP

BY JACOB GULMANN



A distinguished delegation of Gambian senior officials and businessmen visited ICTSI's global headquarters and flagship operation in Manila to review the Philippines' public-private partnerships (PPP) in the infrastructure sector, particularly in ports, last November.

ICTSI, with its three decades of PPP experience, was keen to share its knowledge and showcase the Manila International Container Terminal (MICT) as a prime example of the benefits that private sector investments have in the port sector.

After leading a tour of the MICT, Hans-Ole Madsen, ICTSI Senior Vice President and Regional Head for Europe, Middle East and Africa, and Jacob Gulmann, ICTSI Business

Development Director for Europe, Middle East and Africa, delivered presentations about ICTSI and MICT, outlining suggestions for private sector initiatives that could benefit the ports of Gambia.

During the discussions, members of the delegation, led by the Honorable Secretary General Dawda Fadera and the Honorable Trade Minister Isatou Touray, touched on a range of issues, including the exact roles and

responsibilities of ICTSI in port concessions, the types of investments required in ports, best practices in port privatization processes, and the Port of Banjul's – Gambia's main port – main challenges and possible solutions.

ICTSI thanked the delegation for visiting its flagship MICT and wishes the Government of Gambia success as it moves forward with its plans for public-private partnerships.

ICTSI at the 2017 Philippine Port Safety Summit

BY PAOLO MIGUEL RACELIS



▲ Joining the ICTSI team at the summit are (from left) Capt. Marlon Villalarvo, Manila North Harbor Port, Inc. Security and Safety Head; Henry Dy, ICTSI Safety Inspector; Pablo Penalba, ICTSI former Director for Global HSSE; Hector Miole, Philippine Port Authority Assistant General Manager for Operations; Atty. Jay Daniel Santiago, PPA General Manager; Mr. Trazo; and Mark David Alfanta, Manila North Harbor Port, Inc. Safety and Security Manager.

International Container Terminal Services, Inc. (ICTSI) shared its best practices in port safety during the 2017 Port Safety Summit organized by the Philippine Ports Authority (PPA) held last December.

With Health, Safety, Security and Environment (HSSE) as a key driver to ICTSI's terminal operations and company culture, Global HSSE Manager Edmundo Trazo stressed that leadership and commitment were factors for the successful implementation of a comprehensive health and safety management system in the Company.

Mr. Trazo likewise emphasized that leaders should play the role of key influencers in

their organizations because without their commitment to health and safety, employees will more or less exhibit behaviors opposite of the company's organizational health and safety goals. Such behavior will lead to poor overall health and safety culture at the workplace, he adds.

Mr. Trazo also cited several good health and safety practices observed by ICTSI terminals around the world.



▲ Mr. Miole (left), PPA Assistant General Manager for Operations, congratulates Mr. Trazo after the latter's presentation at the Port Safety Summit.

OPC gets ISO, OHSAS certifications

BY EVELYN LEIVA

Operadora Portuaria Centroamericana (OPC) received ISO 9001 2015 Quality Management Systems, ISO 14001 2015 Environmental Management Systems and OHSAS 18001 2007 Health and Safety Management Systems certifications last September—making it the only port in Central America and one of the few ports in the world to achieve all three certifications.



The standards – all in their latest versions – certify not only the operating process of the Company, but also all areas that, in one way or another, impact the services provided by OPC to port users, clients, suppliers, authorities, and the community in general.

“These certifications are the byproduct of the efforts of the whole team in OPC. Everyone devoted many hours of work to synchronize and standardize actions as

required by each of the standards,” said Mariano Turnes, OPC Chief Executive Officer.

Aside from these certifications, Puerto Cortés is already International Ship and Port Facility Security (ISPS) certified, and is the only terminal in the region that has the Container Security Initiative (CSI) which allows United States-bound containers to arrive pre-registered.

OPC orients AHACI members on new processes, terminal modernization

Operadora Portuaria Centroamericana (OPC) recently held an orientation for members of the Honduran Association of International Freight Forwarders (AHACI) regarding the new processes being carried out in Puerto Cortes.

“Members of the AHACI were informed about the implementation of new processes at the terminal, the certifications OPC have acquired, and our new operational and customer service processes. We also informed them about the recent investments in infrastructure and technology,” said Valmir Araujo, OPC Senior Commercial Manager.

The members also went on a tour of the terminal, including the new logistics area that was inaugurated last December.

Mr. Araujo said activities like this allow OPC to maintain a good relationship with port users.

“Knowing the terminal changes the perception of all stakeholders related to the port. That is why we are focusing our efforts to on a strategy that include meetings and approaches with clients not only from Honduras but also from different countries in the region.”

MICT implements waste segregation

International Container Terminal Services, Inc. (ICTSI) is encouraging employees of its flagship Manila International Container Terminal (MICT) to support the Company's ecological solid waste management initiative through proper waste segregation.

The policy is in compliance with the Philippine Republic Act (RA) 9003, otherwise known as the "Ecological Solid Waste Management Act of 2000," requiring the segregation of biodegradable and non-biodegradable waste from the source. RA 9003 classifies waste into four types, namely: biodegradable, non-biodegradable, special, and residual.

"ICTSI, being a corporation committed to protecting and preserving the natural

environment, health, safety, and security of the people, is taking the necessary steps to comply with RA 9003," said Christian R. Gonzalez, ICTSI Senior Vice President and Head of Asia Pacific and MICT.

As part of the Company-wide undertaking, the ICTSI Waste Management Group – in partnership with the Department of Environment and Natural Resources – conducted a waste analysis and characterization study from 23 to 25 January to determine

the daily amount of waste generated at MICT and determine waste composition.

The Company will use the data generated by the study to create environmental policies and guidelines, and design an appropriate ecological waste management system. The result can also serve as the baseline for monitoring and evaluating the progress of the policy's implementation.

SBITC joins recycling event

BY MECHHELL MADRIAGA

Subic Bay International Terminal Corporation (SBITC) participated in the 3rd Recyclables Collection Event organized by the Subic Bay Metropolitan Authority (SBMA) in partnership with the ABS CBN Lingkod Kapamilya Foundation last November.



▲ Henry Dungca (third from left), SBITC Managing Head, and Efren Ryann Abado (fourth from left), SBITC Pollution Control Officer, accepted the Earliest Participant award. They are joined by (from left) Amethya De Llana, SBMA Ecology Manager; Ish Panganiban, ABS CBN Lingkod Kapamilya Foundation Senior Marketing Manager; and Atty. Ramon Agregado, SBMA Senior Deputy Administrator for Support Services.

The annual event advocates the proper disposal of solid and hazardous wastes within the Freeport Zone. Participating companies collected tons of paper, cartons, PET bottles, e-wastes, used oils, and hazardous wastes and turned them over to ABS CBN Bantay

Kalikasan to generate funds.

SBITC was also conferred the Earliest Participant award for proactively and continuously promoting environmental consciousness at the workplace.

SCIPSI MAKES IT TO PEOPLE MANAGEMENT TILT

By Rejamna P. Jubelag

South Cotabato Integrated Port Services, Inc. (SCIPSI) recently made it as a finalist to the 2017 Investors in People Awards in London, United Kingdom last November, in recognition of its corporate social responsibility and rewards initiatives.

SCIPSI was a finalist for both the 'Excellence in Rewards and Recognition' and the 'Excellence in Social Responsibility' in the 2-499 employee level at the ceremony at the Old Billingsgate Market in London, United Kingdom.

The awards recognize people and organizations which are excellent across the Investors in People global community.

Some 97 companies were shortlisted for the Investors in People Global Awards from

the thousands of applications submitted worldwide. Out of the 97 — 14 are from the Philippines, including SCIPSI.

Other Filipino companies also received awards such as Max's Kitchen, Watson Personal Store, Lyceum of the Philippines University — Cavite, TaskUs, Cardinal Santos Medical Center, City Government of Tanauan, Bounty Agro Ventures, and Takeda Healthcare Philippines Inc.



PICT joins Karachi University job fair

By Arif Raza

Pakistan International Container Terminal (PICT) was among the companies that took part in the Karachi University job fair organized by the Department of Public Administration last 9 December.

PICT's participation is part of the Company's corporate social responsibility initiatives, which aim to engage the communities around the Port of Karachi.

Human Capital Officers Hamza Abdullah, Muhammad Faraz, and Ilyas Mazhar manned the PICT booth and conducted interviews of applicants.



▲ Job fairs offer a good opportunity for employers to recruit the right candidates for the job.

PICT holds eye camp

BY ARIF RAZA

Pakistan International Container Terminal (PICT) employees were treated to a one-day eye camp last 26 December as part of the administration's efforts to improve their well-being.

Some 281 rank-and-file employees availed of the free eye check-ups conducted by an expert team of two doctors and four technicians.

Some employees were diagnosed with cataract, while a few had vision problems. Vision cards, as well as medicine, eye ointments and drops were also distributed to alleviate their conditions.



OPC sponsors HND football club

Operadora Portuaria Centroamericana (OPC) announced that it will be supporting the Puerto Cortes-based Platense Football Club S.A. de C.V., assuming the role of official sponsor.

As part of its shared value strategy, OPC recognizes and seeks to reward the important social work carried out by Platense with the youth – allowing them the opportunity to be part of the team, while keeping them away from violence and drugs through sports.

“OPC not only seeks to be a profitable company but also to improve the social, economic, and environmental conditions of the communities where we operate. We are aware that sport is the key to discipline, the promotion of teamwork, and the promotion

of a healthy coexistence, which is why we believe that sponsoring the Platense goes hand in hand with our philosophy of shared value,” explained Meyvi Castañeda, OPC’s Corporate Social Responsibility Manager.

Ms. Castañeda adds that OPC sees the sport as a key to the development of the Honduran youth.

“The success of our company is connected to social progress, which is why we focus on generating economic value in our

operations and at the same time we promote development and innovation throughout the production chain, generating benefits for customers, suppliers and the community where we operate,” she concluded.

The club, founded on 4 July 1960 became the first champions of the Honduran National Football League in 1965. Their home stadium is at the Estadio Excelsior in Puertos Cortes.

CMSA mobilizes aid for quake survivors

BY PAULINA PÉREZ-GUERRERO

Contecon Manzanillo S.A. de C.V. (CMSA) answered the national call for help after two major earthquakes struck Mexico in September last year.

The first earthquake occurred on 7 September in Southern Mexico, affecting the states of Oaxaca, Chiapas, Guerrero, and Tabasco. The quake damaged thousands of homes, injured hundreds of people, and left more than a hundred casualties. CMSA, in coordination with the local Red Cross, led a campaign to collect food and basic supplies. With the help of a local company, CMSA sent more than 6,000 cans of tuna to Oaxaca.

Local port authorities (APIMAN) also organized its own relief campaign and

sought the help of the local port community for donations. CMSA joined the initiative and donated hundreds of bottled drinking water.

Tragedy struck again on 19 September when another strong earthquake rocked central Mexico, devastating Mexico City and the surrounding states of Morelos, Puebla, and Estado de Mexico. CMSA joined the Manzanillo Port Authority's relief campaign by donating food and water to the victims. One hundred volunteers from CMSA also took part in the relief efforts led

by COPARMEX, one of the most important entrepreneurial chambers in Mexico.

CMSA also extended assistance to Juchitán, Oaxaca in south Mexico. One of the most affected towns in the country, Juchitán is also one of the poorest and receives very limited government support. CMSA took part in the reconstruction of homes, with some employees temporarily relocated in the area to collaborate with local groups in helping the town get back on its feet.



VICT, Port Melbourne Primary School unveil new playground

BY FRANCES SIMPSON

The Port Melbourne Primary School, one of the recipients of Victoria International Container Terminal's (VICT) Community Investment Fund, unveiled its newly-built playground on 1 February.



"VICT is delighted to be able to contribute to this community project and looks forward to the equipment being well-used and loved by the students," said Anders Dømmestrup, VICT Chief Executive Officer.

The outdoor "passive play" space serves a learning area for students aged four to 12. The unveiling marked the first day of school for the main users – the Preps (five year olds).

The local government school received AUD20,000 to build a passive play space for its students. Aside from VICT, Transurban – a company that develops and manages urban toll road networks in Australia – also stepped in by putting up a protective bollard around the fence line to ensure the safety of the students inside the playground. The school deemed the measure necessary after several instances of cars crashing into the school yard on that strip of the road.

Aeta sitio San Martin gets new water supply system

BY JOY LAPUZ



Several tap stands were placed in strategic locations to bring fresh water closer to their homes, making it easier for them to do their laundries and bathe.

The ICTSI Foundation, in partnership with Philippine Business for Social Progress, Clark Development Corporation, National Commission on Indigenous Peoples, and the local government of Bamban, Tarlac, turned over the newly constructed water

supply system to the Aeta community of Sitio San Martin last 22 January. With the project completed, residents no longer have to walk for an hour to reach the nearest river where they get their water supply for their daily needs.

LEVEL UP

ICTSI Foundation scholars in seminar on dignity and self-worth

BY MELISSA ECHEVARRIA

eighteen ICTSI Foundation scholars from different universities in Manila attended a one-day seminar tackling dignity and self-worth.

The seminar, held last 27 December at the ICTSI Foundation Multipurpose Hall, was organized by the ICTSI Foundation Scholarship Team to address some of the more basic issues that students face today.

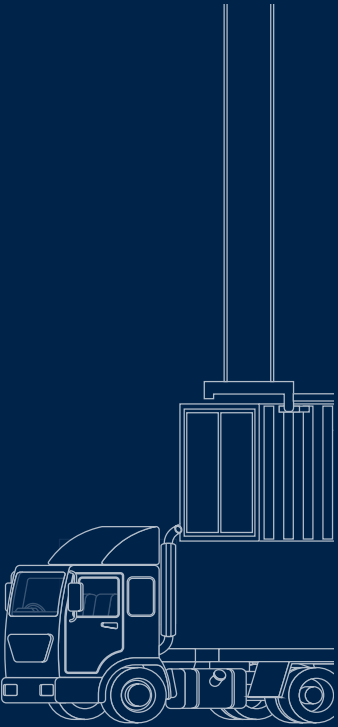
Justino Tayag III, a former ICTSI Public Relations Officer and now inspirational speaker affiliated with Bo Sanchez's The Feast, was invited to facilitate the seminar which touched on several topics like self-awareness, dreams, aspirations, and relationships. Mr. Tayag distributed questionnaires about personality types and life priorities, revealing several key details about the scholars' dreams and goals.













MICT Top Equipment Operators

• JANUARY 2018 •

TOP 10 Prime Mover



	1 TURLA, FLORENCIO
	2 NICOLAS, JOEL
	3 PANIS, DOMINGO
	4 DY, CHRISTIAN
	5 ABONG, GARY
	6 CUMPA, HERCULANO
	7 BARTOLINI, BRUNO
	8 REYES, JEROME M.
	9 CASAMAYOR, WARLITO
	10 DANTES, JOHN PAUL

TOP 10 Rubber Tired Gantry




	1 AVENUE, JOSEPH
	2 DELOS SANTOS, JOEL
	3 CASPILLO, TOMAS
	4 CABALQUINTO, ANTHONY
	5 FRANCISCO, GARRY
	6 ALEJANDRO, ROMEO
	7 VILLACORTE, ALEXANDER
	8 DAYANAN, DANILO
	9 DE GUZMAN, FLORENTINO
	10 JADULCO, SILVESTRE











TOP 10 Side Stacker



	1 BAYSA, ROLANDO
	2 GABRAL, LEONILO
	3 ALMEÑA, ALLAN
	4 BASCO, ARMANDO
	5 SIBYA, RICHARD
	6 MORANDARTE, JAY
	7 LAYAM, MICHAEL
	8 SARMIENTO, REYNALDO
	9 MEDINA, RODEL
	10 MANGMANG, JESSE PAUL

TOP 10 Quay Crane



	1 PELIAZAR, MELCHOR
	2 BALDO, MICHAEL
	3 HERNA, FORD
	4 SUAN, MARLON
	5 BAUTISTA, CHRISTIAN
	6 BUENDIA, RICARDO
	7 NUNEZ, SONNY
	8 SINTOS, EDWIN
	9 DAGPIN, JOSE
	10 OMILA, ANTHONY



WE LAUNCH THE LONG CAREERS OF HIGH-GRADE DURABLE STEEL COMPONENTS.

Baltic Container Terminal in the Port of Gdynia: the first stop for some of the highest quality steel parts fabricated in Poland's manufacturing hubs.

BCT in the Port of Gdynia is dubbed as Poland's "window to the world". It provides strong support for the country's steel products manufacturing industry, which is a major supplier to European markets.

The region's leading steel exporters—companies that operate according to the most exacting standards of production—value BCT's top-of-the-line standards, equipment portfolio, and management. BCT is solidly and strategically positioned as a long-term partner of this thriving industry.



BCT's global standards of superb handling and operational efficiencies capably meet the demand for increasing volumes of steel exports.



Headquartered in Manila, Philippines, International Container Terminal Services, Inc. (ICTSI) is in the business of port development, management, and operations. Independent of shipping, logistics, or consignee-related interests, ICTSI works transparently with all port community stakeholders. Operating in both developed and emerging market economies—in Asia Pacific, the Americas, Europe, the Middle East, and Africa—ICTSI has received global acclaim for its port privatization partnerships with governments.



HEAD OFFICE
ICTSI Administration Bldg., Manila International Container Terminal
MICT South Access Road, Port of Manila, Manila 1012, Philippines
☎ +632 245 4101 ☎ +632 245 2245 ✉ info@ictsi.com
www.ictsi.com

Baltic Container Terminal Ltd.
Kwiatkowskiego Str. 60, 81-127 Gdynia, Poland
☎ +4858 350 6030 ✉ bct@bct.gdynia.pl
🌐 www.bct.gdynia.pl

ARGENTINA • AUSTRALIA • BRAZIL • CHINA • COLOMBIA • CROATIA • D.R. CONGO • ECUADOR • GEORGIA • HONDURAS • INDONESIA • IRAQ • MADAGASCAR • MEXICO • PAKISTAN • PAPUA NEW GUINEA • PHILIPPINES • POLAND