

PORTFOLIO



**Puerto Aguadulce
opens for business**



-
- Mexico**
Specialized Container Terminal 2, Manzanillo
 - Mexico**
Specialized Container Terminal 2, Manzanillo
 - Honduras**
Specialized Container and General Cargo Terminal, Puerto Cortes
 - Colombia**
Aguadulce Multi-User Container Terminal, Buenaventura
 - Ecuador**
Guayaquil Container & Multipurpose Terminals
 - Brazil**
Suape Container Terminal, Pernambuco
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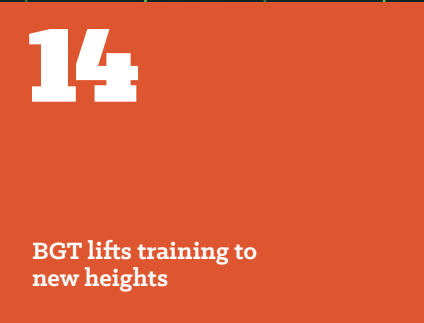
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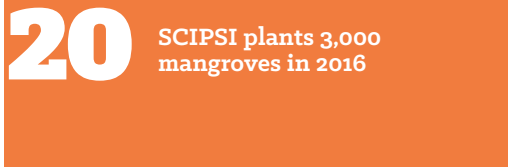
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His Excellency Juan Manuel Santos (second from left), President of the Republic of Colombia, led the ribbon-cutting together with (from left) Miguel Abisambra, General Manager of Puerto Aguadulce; Germán Vargas Lleras, Vice President of the Republic of Colombia; and Dilián Francisca Toro, Governor of Valle del Cauca. At the back, ICTSI executives together and officials of the terminal also witnessed the event.

COVER STORY

Colombian President leads opening rites

ICTSI, PSA inaugurate joint venture terminal in Aguadulce, Colombia

International Container Terminal Services, Inc. (ICTSI) and PSA International (PSA) have formally opened Puerto Aguadulce, a joint venture terminal in the Port of Buenaventura, Colombia. His Excellency, Juan Manuel Santos, President of the Republic of Colombia, had led the inaugural rites.

The first phase of the USD550 million world-class multi-user container and bulk handling facility can accommodate mega container vessels with capacities of up to 18,000 TEUs, which is viewed to further spur the Colombian economy.

Sociedad Puerto Industrial de Aguadulce, the joint venture company of ICTSI and PSA, operates Puerto Aguadulce.

"It is very important to have dreams and it is more satisfying when they become reality. This is what we are doing today to inaugurate this port," said President Santos.

"We are stimulating foreign trade with many countries to exploit the full potential we have. We have the vision to have a competitive country, to be a food pantry of the world, and this port will be a very important link. All that awaits you is more business, more profit, because if you do well, the country will do well," declared the Colombian leader.

Other government officials attended the event, which included, Vice President Germán Vargas Lleras, Valle del Cauca Governor Dilián Francisca Toro, and Buenaventura Mayor Eliécer Arboleda. The event also gathered port sector and infrastructure leaders, Compas shareholders and executives, and host community leaders.

"We have always been bullish on Colombia and we believe that the economy is the key driver in pushing the Latin American market into the future. Exports from Colombia such as coffee and sugar remain in high demand. We at ICTSI want to be a partner in the country's economic journey by offering top-notch port equipment, facilities and technology to facilitate this growing economy. This new terminal is also a



positive proof of the successful collaboration between foreign port partners and local stakeholders. For that we would like to thank the government for entrusting us with the privilege to build a vital facility,” said Martin O’Neil, ICTSI Executive Vice President.

One of the leading port groups in the world, PSA brings to the table its complementary strengths and years of industry experience to ensure the success of the Aguadulce Port Project. ICTSI and PSA have signed the agreement to jointly develop, construct and operate the terminal and its ancillary facilities back in September 2013.

“The opening of Puerto Aguadulce marks an important milestone not only in Buenaventura but in the entire Colombia. The terminal is positioned to be a hub for international trade. It was built and designed to meet the current and future requirements of customers and partners, as we offer them high quality services,” said Miguel Abisambra, Puerto Aguadulce General Manager.

A soft opening of the terminal was held in November last year, which was marked with the servicing its first container vessel – the *MSC Sasha*.

Puerto Aguadulce features state-of-the-art cargo handling equipment, leading edge operating systems and top-of-the-line facilities and infrastructure. Equipped with neo post-Panamax quay cranes and the latest in port technology, the terminal can service new generation container vessels.

Under its first phase development, the terminal has an annual handling capacity of 550,000 TEUs operating two container berths. The bulk terminal, on the other hand, will have a capacity of two million tons annually.

It is strategically located in the port city of Buenaventura, Colombia’s sole maritime trading gateway to the Pacific, and the first port of call for southbound services to and from the West Coast of South America.



Mr. Abisambra delivering his address during the inauguration

SHIP AHOY

MSC launches new service in Aguadulce

The Mediterranean Shipping Company (MSC) launched its new service, the Bolivar Express, in Puerto Aguadulce. The launch was marked by the inaugural call of *MSC Nora* last 18 January.

“This is a new opportunity. Puerto Aguadulce was invited to participate in the bidding along with other terminals located in the Bay of Buenaventura. Aside from the specific aspects of a commercial negotiation, the operational service results we have had these weeks with MSC were key for them to feel comfortable and confident in inaugurating their new service with us,” said Mayerline Santamaria, Puerto Aguadulce Commercial Manager.



Since its opening on 27 November, Puerto Aguadulce had serviced eight MSC vessels prior to the launch of the Bolivar Express service. The weekly service plies key ports in Panama, Colombia and Ecuador, facilitating the opening of business opportunities between Panama and Buenaventura. It also strengthens exports to the south of the continent and creates a faster connection throughout Panama.

AGUADULCE SERVICES LONGEST SHIP TO CALL AMCT

Puerto Aguadulce received the maiden call of *MSC Rania* last 26 January. Sailing from Long Beach California, the 335-meter long container vessel is the longest boxship to dock at the terminal, merely three months after it opened for business.



International Container Terminal Services Inc. (ICTSI) is set to acquire an ultra-modern equipment that will have the largest vessel handling capability in the Philippines, existing or planned, and at par with those used in major developed markets around the world.

Considered the largest purchase ever made in the intra-Asia trade, the order for the Manila International Container Terminal (MICT) will include five post-Panamax quay cranes capable of servicing up to 13,000-TEU boxships. Part of the procurement plan will be 20 rubber tired gantry cranes.

The purchase, along with the construction of another berth, is part of ICTSI's USD80 million capital equipment program for the MICT.

With a maximum reach of 20 containers across and twin lift rated load capability, the post-Panamax quay cranes are capable of servicing single-ocean box ships, too large to

increase in container movement as a result of an improving Philippine economy despite the global downturn in the container shipping industry.

"We have always been steps ahead of the game in terms of planning. By the way things are looking, there is a legitimate need to invest in equipment and construct an additional berth in the near future. We need to ensure expansion is ahead of the curve in terms of being prepared for an increase in vessel sizes," continued Mr. Gonzalez.

The MICT currently has six berths. Two of the new quay cranes will be deployed at Berth 5. Another pair will be deployed at Berths 6 and 7, while the last crane will be deployed at Berth 3. The first three cranes are scheduled for delivery in 2018, with the remaining two in 2019.

In 2015, ICTSI had deployed new-generation reach stackers at the MICT to improve operational efficiency as volume

NEWSBREAK

ICTSI Manila to order mega vessel handling equipment

pass through the Panama Canal. The capital equipment program will enable the MICT to service new generation vessels with capacities of up to 13,000 TEUs, setting a new standard for container terminal operation in the country.

"Hitting the two-million mark last year is a clear indication that we need to further expand our operation in response to the direction of the market. We also have to address the growing consolidation trend happening with major carriers that have them deploying larger capacity vessels," said Christian R. Gonzalez, ICTSI Senior Vice President and Regional Head of Asia Pacific and MICT.

The 2 millionth TEU milestone triggered a multi-billion peso capacity improvement commitment with the Philippine Ports Authority. The program is in line with the projected

continued to grow. Earlier in 2014, the MICT completed the construction of Yard 7, which added four hectares of yard space to the terminal or roughly 500,000 TEUs, and further extended the terminal's berth to 1,700 meters. With the recent expansion, MICT's annual capacity increased to 2.75 million TEUs.

ICTSI has several other projects in the pipeline for its Philippine operation that should pave the way for it to become a complete logistics provider. These include the revival of the rail link between MICT and the new Laguna Gateway Inland Container Terminal in Calamba. Recently, it had inaugurated the Cavite Gateway Terminal project, a roll on-roll off barge terminal in Tanza, Cavite, south of Metro Manila.



NEWSBREAK

MICTSL WINS 2016 CHAIRMAN'S CUP

Madagascar International Container Terminal Services, Ltd. (MICTSL) was declared 2016 Chairman's Cup Champion as it lorded over other terminals in the ICTSI group.



2016 Chairman' Cup circle of winners (from left): Martin O'Neil, ICTSI Executive Vice President; Romeo Salvador, PT Makassar Terminal Services and PT PBM Olah Jasa Andal General Manager; Fortino Landeros, Contecon Manzanillo Chief Executive Officer; Mariano Turnes, Operadora Portuaria Centroamericana Chief Executive Officer; Rachid Baho, Madagascar International Container Terminal Chief Executive Officer; Phillip Marsham, Basra Gateway Terminal Chief Executive Officer; Capt. Zafar Iqbal Awan, Pakistan International Container Terminal Chief Executive Officer; Enrique K. Razon, Jr., ICTSI Chairman and President; Eduardo A. Zabalza, TecPlata Chief Executive Officer; Christian R. Gonzalez, ICTSI Senior Vice President and Head of Asia Pacific; Luis Cao, Tecon Suape Chief Executive Officer; and Manuel de Jesus, ICTSI Vice President for Business Development – Asia.

The annual Chairman's Cup recognizes the best performing subsidiaries in the ICTSI Group. The criteria for selecting the winners are growth revenue, earnings before interest tax, depreciation and amortization (EBITDA), net income improvements in return of investment capital, and cash distribution to the parent Company.

For 2016, two new award categories were added to the Chairman's Cup, which are the Exceptional Business Performance Award and The Most Efficient Club.

The awarding ceremony was held during the annual ICTSI Senior Management Meeting at The Forum in Solaire Resort & Casino, Manila.

List of Chairman's Cup Awardees

Chairman's Cup Champion

Madagascar International Container Terminal Services, Ltd.

First Runner Up

Basra Gateway Terminal

Second Runner Up

Contecon Manzanillo S.A. de C.V.

Exceptional Business Performance Awardees

Manila International Container Terminal
Madagascar International Container Terminal
Bauan International Port, Inc.

The Most Efficient Club

Manila International Container Terminal
Contecon Manzanillo S.A. de C.V.
Tecon Suape, S.A.
Pakistan International Container Terminal
Contecon Guayaquil S.A.
TecPlata S.A.
Operadora Portuaria Centroamericana S.A. de C.V.



Bureau of Customs (BoC) certifies Laguna Gateway Inland Container Terminal (LGICT) as an authorized Off-Dock Customs Facility (OCF).

LGICT officers with the dry port's BoC OCF certificate (from left): Manuel Mayo, Safety and Pollution Officer; Airene Calaluan, Finance Head; Annie Magsino, Administration and Human Resources Head; Carmela Rodriguez, General Manager; Michelle Mendoza, Accounting Officer; and Mike Santos, Sales and Marketing Manager.

NEWSBREAK

ICTSI Laguna dry port GETS OFF-DOCK CUSTOMS FACILITY STATUS

The Bureau of Customs (BoC) has certified the Laguna Gateway Inland Container Terminal, Inc. (LGICT) as an authorized Off-Dock Customs Facility (OCF). LGICT is the dry port container handling facility of the International Container Terminal Services, Inc. (ICTSI) in Calamba City, Laguna.

The OCF certification enables LGICT to offer faster and seamless services to businesses and industries in Southern Luzon, specifically locators in economic zones using ICTSI's flagship Manila International Container Terminal (MICT) as their trading gateway.

"The OCF status allows us to have the BoC hold their functions and activities inside the LGICT dry port. As an OCF, LGICT officially becomes an extension of the seaport, and, in our case, an extension of the MICT. With this, we will be able to serve the requirements of importers, exporters, forwarders, third party logistics providers, or locators in the economic zones in the region," said Carmela Rodriguez, LGICT General Manager.

"We thank the BoC and Customs Commissioner Nicanor Faeldon for the certification. We are excited to fully open our gates to our customers in April," added Ms. Rodriguez.

LGICT has ongoing activities that will make the dry port a fully compliant OCF, including the installation of a one-stop-shop housing BoC and Philippine Economic Zone Authority (PEZA) offices, and in the near future the revival of the multimodal service via rail.

LGICT has allocated five hectares of yard space as customs area, which can accommodate 5,000 twenty-foot equivalent units (TEU) at any one time.

With these projects in the pipeline, LGICT clients will benefit from the efficient cargo movement between points (discharging / loading ports and the last mile between LGICT and the manufacturers and vice versa), cost rationalization, and the development plans of LGICT itself, which can bring in new business for clients and industry stakeholders.

The LGICT is a 250,000 TEU annual capacity dry port / inland container depot strategically located at Barangay San Cristobal, Calamba City, Laguna near the economic zones in Laguna, Batangas, Quezon and the eastern front of Cavite. The facility will be able to serve and support trade movement of economic zones within a 30-kilometer radius.

With a terminal area of 21 hectares, 10 hectares of which are allotted to the container yard, the dry port is designed as a conduit that enhances the logistics supply chain activities of direct cargo owners and logistics service providers, and other support services for the benefit of end-users.

Currently, it offers laden container storage, empty depot, reefer container plugs, dedicated loading and stripping area, and select areas for subleasing. LGICT is equipped with container weighbridge and state-of-the-art container-handling equipment, which on full build, will include rubber tired gantries.

ON BOARD

ICTSI appoints new regional head for the Americas



International Container Terminal Services, Inc. (ICTSI) has named Anders Kjeldsen as Senior Vice President and new Regional Head of the Americas effective 1 February.

Mr. Kjeldsen brings with him more than 25 years of professional experience, having worked in several capacities in the container terminal industry. Prior to joining ICTSI, Mr. Kjeldsen was an Advisor to Global Ports Investments PLC from 30 March 2016 to 30 June 2016. He was Chief Operational Officer of Global Ports Investments PLC from July 2013 to 23 March 2016.

Mr. Kjeldsen was also part of APM Terminals, heading western Mediterranean terminals in Spain and Morocco (with a total capacity of five million TEUs) from February 2012 to June 2013.

An industry veteran, he also worked with the A.P. Moller-Maersk group in 1991, managing the western Mediterranean region. Mr. Kjeldsen was also the Managing Director of APM Terminals Algeciras.

Throughout his career, Mr. Kjeldsen has been involved in terminal operations in Denmark, Germany, the Netherlands, Russia, Spain and Panama.

He was also a Director of Petrolesport OJSC since September 2013.

An officer in the Danish Army, Mr. Kjeldsen underwent several executive development programs at Wharton and IMD.

At the awarding ceremony: Capt. Zafar Iqbal Awan (second from the right) receives the Corporate Excellence Award on behalf of PICT.

MAKING THE LIST

PICT HONORED AT 32ND MAP CORPORATE EXCELLENCE AWARDS

The Pakistan International Container Terminal, Ltd. (PICT) received the Corporate Excellence Award for Transport Sector under the Industrial Category during the 32nd Management Association of Pakistan (MAP) Corporate Excellence Awards ceremony held on 28 February at the Marriott Hotel in Karachi, Pakistan.

“This award is an expression of our commitment to best management and governance practices. Winning this award not only gives us pride but also strengthens our determination to continue responsible growth,” said Capt. Zafar Iqbal Awan, PICT Chief Executive Officer.

The Corporate Excellence Award was instituted by MAP to recognize companies that show outstanding performance, demonstrate progress and promote best management practices. MAP was established in 1964 to meet the impending demand for managerial talent in Pakistan as a result of the rapid increase in industrialization.



ICTSI Wins Grand Anvil for 1-Stop TABS...



International Container Terminal Services, Inc.'s (ICTSI) implementation and multi-stakeholder engagement of the 1-Stop Terminal Appointment Booking System (TABS) at its flagship Manila International Container Terminal (MICT) was adjudged the best public relations (PR) program by the Public Relations Society of the Philippines (PRSP), and was conferred the 2016 Grand Anvil, the highest honor given by the country's largest organization for PR professionals.

The brainchild of Christian R. Gonzalez, ICTSI Senior Vice President and Head of Asia Pacific Region and MICT, the rollout of TABS, a web booking appointment system for trucks coming in and going out of the port area, was key in easing Metro Manila traffic by managing the flow and scheduling the trips of container trucks plying the city roads, and in helping solve and prevent supply chain backlogs at the Port of Manila.

"The Grand Anvil for TABS is proof that ICTSI prioritizes the interest of the port community and supply chain stakeholders, the trucking industry in particular, and the commuting public in general. I thank PRSP for recognizing our TABS implementation as the first stakeholder engagement program in the supply chain sector to win the coveted Grand Anvil. We share this award with our government partners, the Department of Transportation (DoT), Philippine Ports Authority (PPA), Bureau of Customs (BoC), Metro Manila Development Authority (MMDA), the City of Manila, and former Cabinet Secretary Jose Rene Almendras, for being our co-champions for TABS," said Mr. Gonzalez.

In awarding the Grand Anvil, the PRSP cited ICTSI for "setting remarkable performance records" in terms of

additional revenues for the government, improved port operations and processes, and better productivity for port users especially trucking operators. "It was able to gain government's policy support and cooperation of stakeholders that ended a cyclical crisis, which prevented potential losses estimated at PHP 2.5 billion a day," the PRSP further stated.

"I also thank our TABS team for their hard work, patience and dedication, and our technology provider, 1-Stop Connections of Australia, which also implemented a similar system in our Victoria International Container Terminal in Melbourne," continued Mr. Gonzales.



Aside from fora and consultations with port stakeholders, ICTSI engaged the media to promote TABS. Photo shows Christian R. Gonzalez (left), ICTSI Head of Asia-Pacific and MICT, together with Karen Davila of ABS CBN News and Current Affairs, during a guesting at ABS CBN News Channel's Headstart in 2014.

The TABS team, led by Mr. Gonzalez, is composed of MICT officers: Jay A. Valdez, Operations Director; Reynaldo Mark S. Cruz Jr., IT Director; Christian L. Lozano, Commercial Director; Voltaire C. Wycoco, Government Affairs and Management Services Director; Jimmy A. Go, Operations Manager; and Erika G. Ambrosio, Customer Relations Manager. Supporting the team in the campaign is ICTSI's Public Relations Office (PRO).

The Grand Anvil is the second major award received by ICTSI for TABS. In June 2016, the Philippine Institute for Supply Management and the Foundation of the Society of Fellows in Supply Management honored ICTSI with the *Gawad Sinop* Corporate Award for Excellence in Supply Management Practices, the highest institutional

accolade among supply chain professionals in the country.

Recently, TABS was also nominated as finalist in the Navis 2017 Inspire Awards in the Collaboration Across the Container Flow category during the Navis World 2017 conference in March in San Francisco, California.

The Board of Jurors of the 52nd Anvil Awards was co-chaired by Secretary Judy M. Taguiwalo of the Department of Social Welfare and Development (DSWD), and Secretary Silvestre H. Bello III of the Department of Labor and Employment (DOLE). Over 1,000 public relations practitioners attended the 52nd Anvil Awards Night last 10 March at the Makati Shangri-La.

After clinching the Gold Anvil, ICTSI was shortlisted as finalist for the Grand Anvil. At the end of the awards night, ICTSI was announced the winner, besting fellow Gold Anvil awardee, Department of Science and Technology (DoST),

...and 8 Anvils for other projects.

Aside from the Gold Anvil and Grand Anvil of TABS, ICTSI brought home eight more Anvils for its various PR tools and programs by the ICTSI Public Relations Office and corporate social responsibility (CSR) programs by the ICTSI Foundation.

Gold Anvils went to the Scholarship Program, Golf Program, Factbook brochure, Technological Livelihood Education Assistance to the Department of Education's K-12 Program, and the Parola Solid Waste Management Project.

The Silver Anvils went to the ICTSI Foundation-Group CSR brochure, and the Employee Volunteerism Program.

PRO and Foundation officers and staff were also present to receive the awards,

ICTSI Golf Program

PRSP recognized the ICTSI Golf Program for reviving the Philippine golf scene and helping improve the skills of Filipino golfers through support mechanisms such as training, career pathing and opportunities to play in local and international tournaments.

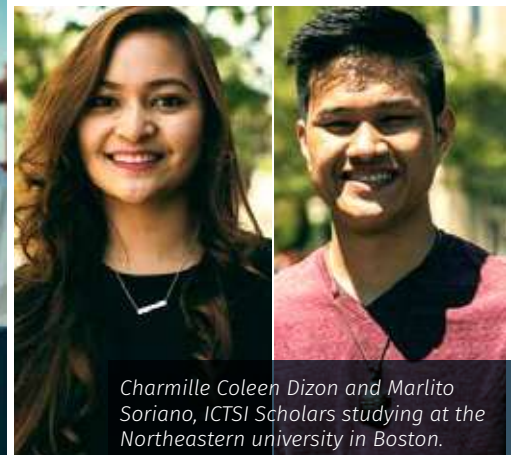
Founded in 2005 when ICTSI sponsored the Philippine golf athletes and the golf event of the Southeast Asian Games in Manila, the Golf Program has evolved its support from direct sponsorship to golfer training and development, and organizing golf tournaments.

ICTSI Factbook

During ICTSI's 25th anniversary in 2013, a three-volume *ICTSI Silver Brochure Series* composed of the *ICTSI Profile*, the *ICTSI Factbook* and *The Silver Horizon* won an Anvil and a Quill award. Two years later, the three-volume publication was consolidated into one



A product of the ICTSI Golf Program, Miguel Tabuena is the first Filipino professional golfer to qualify in the Olympics



Charmille Coleen Dizon and Marlito Soriano, ICTSI Scholars studying at the Northeastern university in Boston.

and the 52nd Anvil's Agency of the Year, PageOne Media.

Jose Joel M. Sebastian, Senior Vice President for Finance, and Narlene A. Soriano, Public Relations Director, received the Grand Anvil from Ronald F. Jabal, outgoing PRSP President, Rochelle Gamboa, outgoing PRSP Vice President-Internal and 52nd Anvil Awards Committee Chair, Ramon B. Osorio of ABS CBN Broadcasting Corp., and PR icon, Max J. Edralin Jr., founding member of the PRSP.

ICTSI is added to the Grand Anvil Honor Roll, which includes Andres Soriano Corp., Ayala Corp., Globe Telecom, Shell, Nestle, Metrobank, and the late Gen. Carlos P. Romulo, among others.

namely: Jupiter L. Kalambakal, Public Relations Manager; and Dexter F. Landicho, Dennis T. Suriba, Christian Francis T. Flores and Paolo Miguel S. Racelis, Public Relations Officers; and from the Foundation: Filipina C. Laurena, Deputy Executive Director; Joy E. Lapuz, Program Operations Manager; Francis J. Algernon G. Bartolome, Support Services Manager; Patricia M. Licup, Capability Building and Training Program Head; Maria Bernadette De Guzman, Project Assistant; and Yehlen C. De La Luna, Finance Assistant.

Aside from heading the PRO, Ms. Soriano is the concurrent Executive Director of the ICTSI Foundation, and Program Head of the ICTSI Golf Program.

publication, retaining the title *ICTSI Factbook*. A condensed version of the brochure series, the *ICTSI Factbook* offers a crisp insight into the Company and its operations.

PRSP recognized the publication for "providing a visually appealing and in-depth narrative into ICTSI's evolution into a truly world-class organization with a global scope of operations."

Recently, the *ICTSI Factbook* was shortlisted as finalist in the Asia Pacific PR and Communications Excellence Awards by the Asia Pacific Association of Communication Directors in Hong Kong.



Eco Patrols regularly take part in drives and initiatives under the Parola Solid Waste Management Project



The ICTSI Corporate Legal Group, through the ICTSI Foundation, donated supplies to Bahay Tuluyan under the EVP initiative.

citizen engaged in corporate philanthropy, shining the spotlight on real-life narratives of how corporations can help young Filipinos overcome socioeconomic hurdles.”

ICTSI Scholarship Program

ICTSI, in partnership with the Philippine Business for Social Progress (PBSP), has been involved in scholarship grants for select high school students. In 2010, the ICTSI Foundation formalized its own scholarship program, expanding support to include subsidy for underprivileged high school and college students in ICTSI’s host communities in the Philippines.

Recently, the Program offered international scholarship, sending its first two international scholars to Northeastern University in Boston, Massachusetts in the United States.

Parola Solid Waste Management Project

The Parola Solid Waste Management Project, the flagship project of the ICTSI Foundation, is a partnership between the Foundation and the Parola community, which advocates proper disposal of solid waste. Parola is the immediate community of ICTSI’s flagship MICT.

Beyond waste management, the project has expanded to include larger areas of the Parola community, and in engaging more individuals and developing them into community leaders championing the environment and social entrepreneurs.

PRSP lauded the Project for “helping beneficiaries transition into leader-advocates, and boosting their household incomes.”

“The Grand Anvil for TABS is proof that ICTSI prioritizes the interest of the port community.”



The ICTSI Foundation donated equipment to F. Bangoy National High School in support of the school's beauty care curriculum.

ICTSI Foundation-ICTSI Group CSR Brochure

In 2016, the ICTSI Foundation published a 48-page brochure, *Global and Good Citizenship: The ICTSI Corporate Social Responsibility*, to communicate the Company’s CSR initiatives, which include efforts by local and international subsidiaries.

PRSP honored the publication for “capturing 28 years of ICTSI as a global

PRSP cited the Scholarship Program for “providing students the life-changing opportunity to pursue collegiate education in the United States.”

TLE Assistance to DepEd’s K-12 Program

In 2010, the ICTSI Foundation partnered with PBSP for its Technology and Livelihood Education (TLE) Program. The implementation of the Department of Education’s K-12 curricula in 2013 paved the way for the fine-tuning of the TLE program: focusing on helping partner public schools enhance their capabilities.

PRSP recognized the Foundation’s TLE assistance project for “filling the educational resource gaps in support of the Department of Education’s successful implementation of Technical and Vocational Education under the K-12 curriculum.”

ICTSI Employee Volunteerism Program

The Employee Volunteerism Program highlights ICTSI’s culture of altruism. The program aims to generate social value in the form of increased employee engagement and teamwork, including work-life balance.

PRSP honored the Program for “encouraging ICTSI employees to take part in the Company’s CSR drive, creating a positive impact and goodwill in ICTSI’s host communities.”

ICTSI at the Anvils

This is the third year that ICTSI has been cited at the Anvil Awards. PR tools such as the *ICTSI Silver Brochure Series*, *2013 ICTSI Annual Report*, *MICT Brochure Pack*, and the *MICT Safety Guide* have not only won Anvils but Philippine Quill awards by the International Association of Business Communicators as well.

MAKING THE LIST

DepEd Region XI honors ICTSI Foundation

By Joy Lapuz



Eloida K. Arcena (center), ICTSI Foundation Program Head, joins other awardees during the DepEd Region XI's Annual Stakeholders' Forum and Appreciation Ceremony.

The ICTSI Foundation was among the partners of the Department of Education Region XI Office honored during the latter's Annual Stakeholders' Forum and Appreciation Ceremony held last 30 January. The special citation was conferred in recognition of the Foundation's continuing support and assistance in promoting quality education.

The Foundation has been implementing projects for the benefit of teachers and students of the F. Bangoy Central Elementary and National high schools in Davao City. Both schools are located in the host community of Davao Integrated Port and Stevedoring Services Corporation (DIPSSCOR) in Barangay Sasa.



Celebrating CSR partnership (from left): Dr. Mario Joselito M. Juco, MDH Medical Director; Dr. Hian Ho N. Kua, MDH Hospital Director; Joy Lapuz, ICTSI Foundation Program Operations Manager; Dr. Terrence L. Cham, MDH Administrative Director; Estrella Mitra-Garcia, MDH Finance Director; and Mr. Jaime S. Estrada, MDH Human Resource Division Head.

Manila Doctors Hospital celebrates CSR partnership with the ICTSI Foundation

By Joy Lapuz

The Manila Doctors Hospital (MDH) conferred the ICTSI Foundation with a special citation for being an active partner and member of MDH's corporate social responsibility (CSR) Circle of Partners.

The partnership enabled the MDH to expand its CSR programs to include the residents of Parola, ICTSI's host community and home to several of ICTSI employees. Under MDH's CSR program, enrolled beneficiaries can avail of discounts on consultation, laboratory and hospitalization fees. One of the most recent CSR projects undertaken by the MDH last year benefited young pregnant mothers in Parola.

LEVEL UP

BGT lifts training to new heights

By Sheeba Khan

Having a skilled workforce to operate various port equipment is the backbone of every terminal operation. For this reason, Basra Gateway Terminal has developed a training program that equips crane operators and equipment drivers with the necessary skills required by the job. The training program combines theory and hands-on application to improve operator performance and safety behavior at the workplace.

The program is divided into five phases:

PHASE 1 – THEORY

The first phase incorporates the traditional learning method of going through the basic concepts, theory and practicalities of operating the cranes and other port equipment.

PHASE 2 – SIMULATION

The theoretical phase is followed by two weeks of simulator training, which is an efficient way of training personnel to perform various tasks in a confined and safe environment. Simulations eliminate the risk of accidents and equipment damage, which is why majority of the training is done via simulators. More importantly, it significantly reduces the amount of training hours spent on actual equipment operation, thereby minimizing the need to pull out equipment from operation and likelihood of damage. Simulators make it easier for training officers to assess the skills of candidates.

PHASE 3 – HANDS-ON TRAINING

After the theoretical and simulation phases, the next step is hands-on training. Trainees are given the opportunity to operate real equipment.

PHASE 4 – TEST

At the end of the program, the trainees are tested to ensure they have mastered the skills necessary for actual operation.

PHASE 5 – CERTIFICATION

Trainees who pass the test become certified crane operators, which mean they are capable of using equipment during actual operation.

By combining classroom theories, simulation and practical training, crane operators become ready within six weeks as compared to the usual three months. BGT's training program allows the Company to accurately assess operator capabilities since work practices can be evaluated against uniform tasks. In addition, the training program can be used to explore new work practices and ensure focus on safety procedures.

BGT's investment in the simulator, which is used for quay crane, mobile harbor crane, RTG and reach stacker training, has been a key factor in producing highly-skilled manpower necessary for optimal terminal operation.



LEVEL UP

MICT HOSTS WEATHER TRAINING SEMINAR

By Mercy Rodriguez

Representatives from Weather Philippines, in coordination with the MICT Claims Section and Human Resources Training Team, have conducted a weather training seminar at the Manila International Container Terminal last 28 March.



Founded in 2012 by the Aboitiz Foundation and Union Bank of the Philippines, Weather Philippines offers premier weather-sensing and forecasting system made possible using advanced technology, inclusive partnerships, and engagement. It also delivers free, accurate, and more localized weather information that can be accessed through its website and mobile application, which can be downloaded from Apple Store and Google Play Store.

ICTSI is a subscriber of Weather Philippines' products and services, and one of its platinum sponsors.



SPOTLIGHT

ICTSI backs PH ports & shipping exhibit

International Container Terminal Services, Inc. (ICTSI) was among the exhibitors and major sponsors of the 9th Philippine Ports and Shipping Exhibit and Conference held at The Peninsula Manila in Makati City from 23–24 February. Photo shows the Honorable Arthur P. Tugade (right), Philippine Department of Transportation Secretary, and Rory Doyle, Transport Events Management Managing Director, during the opening day of the conference.

WORK AND PLAY

BGT HOLDS ANNUAL STAFF PARTY

By Sheeba Khan

Employees and friends of Basra Gateway Terminal gathered for the annual staff party last 14 February. The affair was a way for everyone in BGT to reflect on and to celebrate the Company's accomplishments from the past year.

Phillip Marsham, BGT Chief Executive Officer, thanked everyone for their hard work and dedication, which helped BGT exceed its 2016 target and became the market leader in Iraq. Everyone in attendance was treated to a sumptuous feast, with some winning exciting prizes during raffle. The celebration was not complete without music and local dancing, which made the night another one to remember.





ICTSI CARES

Aid pours in FOR PAROLA FIRE VICTIMS

By Joy Lapuz

The ICTSI Foundation, together with employee volunteers and several members of the ICTSI Emergency Response Team, has led the relief operations for the victims of the recent fire in Barangay 20, Tondo Manila last 10 February.

The Foundation, in coordination with the Manila Social Welfare District 1 and Barangay 20 Council under the leadership of Chairman Arnel Parce, distributed food packs to around 500 families taking temporary shelter at the Delpan Sports Complex.

"Most of these families have lost their homes, save some valuables and clothing items. As part of the community, we have a responsibility to help them in this time of need," said Filipina Laurena, ICTSI Foundation Deputy Executive Director.

Last 7 February, a fire affected about 1,200 households near Gates 1 to 8 of Barangay 20 in Parola. Around 3,000 families were displaced by the 10-hour blaze that also injured 21 individuals.

A total of 35 truck drivers from different transport companies in Colombia took part in the safety campaign organized by Puerto Aguadulce last 27 January at the Colfecar Auditorium.

The highlight of the campaign is the training covering issues that include security conditions, access to the port, as well as suggestions aimed at improving logistic mobility and fluidity.

“The drivers were pleased, not only for the attention given to transport companies, but also for giving importance to their experience,” said Lina Ramon, Puerto Aguadulce Customer Service Manager. During an open forum, several rumors and misguided information were also corrected in an effort to strengthen the relationship between the Port of Aguadulce and its stakeholders.

Working sessions will continue on a weekly basis for small groups of drivers to establish, promote and maintain good working relations between the port and the transport community. The campaign also gives Puerto Aguadulce the opportunity to identify areas of improvement and add value to its logistics chain.

PORT SAFETY

PUERTO AGUADULCE implements safety campaign

By **Julia Daza**

ADVOCATING SAFETY AT PICT

By **Arif Ariza**

In an effort to strengthen the Company's Health, Safety and Environment (HSE) compliance, Pakistan International Container Terminal aims to establish holistic interactions among the organization's working environment, equipment, systems, and people. As part of its commitment to uphold employee well-being, the management has taken the following initiatives:

Leadership walk-through program

This organization-wide initiative is aimed at identifying areas of improvement in terminal safety. Each department head conducts a scheduled terminal visit to observe and promote safe working conditions, highlighting unsafe acts, and citing safety best practices. These observations were later shared with concerned departments that will implement the necessary corrective measures. The Safety department will ensure these measures are successfully implemented.





Training for contractual drivers

Contractual drivers who operate within the terminal premises are required to undergo the following:

- Driving test in the presence of designated representatives. The aim is to test if the drivers possess the basic skill requirement.
- Defensive driving training. Contractual drivers who pass the basic driving test will be taught defensive driving techniques.
- 20-hour observation and driving with a senior driver. Contractual drivers will be paired with a senior driver, who will serve as guide on the different terminal areas, turning points, and equipment stops.

Random inspection of third-party vehicles

Third-party vehicles are required to undergo random inspection before entering the terminal premises. A meeting with the Transport Goods Association (TGA) has led to the implementation of strict security monitoring system for vehicles entering PICT's main entrance gate. Vehicles failing the security check are identified, and their drivers are subjected to counselling about personal safety and safeguarding their vehicles.

The Management aims to influence third-party drivers, whose attitudes and beliefs prove challenging to change because of the societal culture. The counselling sessions are anticipated to change driver attitude towards vehicle and driving safety.

PICT is sharing information from all the vehicles subjected to the security check with the Traffic Police and TGA as required by the Traffic Police.





GREEN PORT

PUERTO AGUADULCE BETS ON SOLAR ENERGY

By **Julia Daza**

In line with its commitment to protect and preserve the environment, Puerto Aguadulce opted to use solar energy to illuminate its terminal premises.

A total of 88 solar lamps will be installed inside the terminal, 44 of which are already operational at the Administrative building. The remaining lamps will be installed in the anti-narcotics building.

SCIPSI plants 3,000 mangroves in 2016

By **Rejamna Jubelag**

The South Cotabato Integrated Port Services, Inc. (SCIPSI) has been one of the most active supporters of the local government's environmental initiatives. Since 2013, SCIPSI has been actively participating in the mangrove rehabilitation project of the City Environment and Natural Resources Office in Menanga, Bauayan, Gen. Santos City.

SCIPSI successfully planted more than 3,000 mangrove seedlings in 2016, with plans to increase the number of seedlings to be planted to around 4,000. The planting process requires a lot of effort as employees have to collect the seeds themselves from a partner company mangrove forest. The seeds are then planted in a "nursery" for a maximum period of six months, before being transferred to the dedicated planting site.

Making a difference for the environment: The SCIPSI Human Resources Department held its 4th quarter mangrove planting activity together with on-call employees. Approximately 700 mangrove seedlings were planted during the activity.



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