

PortFolio

Vol. 28, Issue N.º 07 ■ July 2018

The Official Publication of **International Container Terminal Services, Inc.**



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ICTSI OPENS ITS PNG TERMINALS PM O'NEILL SPECIAL GUEST AT MOTUKEA RITES

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CGSA STRENGTHENS MARKET POSITION GETS GOV'T APPROVAL TO HANDLE MEGA VESSELS

International Container Terminal Services, Inc.'s (ICTSI) largest port concession in the Americas, Contecon Guayaquil SA (CGSA), further strengthened its market position as the main trading gateway in the entire Ecuador after recently getting the government's nod to service larger vessels.

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is published by the Public Relations Office of International Container Terminal Services, Inc. for the employees, shareholders, clients and friends of the ICTSI Group.



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NEWSBREAK

ICTSI OPENS ITS PNG TERMINALS PM O'NEILL SPECIAL GUEST AT MOTUKEA RITES

International Container Terminal Services, Inc. (ICTSI) has opened its terminals in Papua New Guinea—Motukea International Terminal (MIT) in the capital Port Moresby and Lae Tidal Basin in Morobe Province—bringing ICTSI's portfolio to 30 ports.

PNG Prime Minister Peter O'Neill inaugurated the new facility in Port Moresby. With him were top government and PNG port authority officials including William Duma, Minister for Public Enterprise & State Investment; Powes Parkop, Governor for National Capital District (NCD); and Stanley Alphonse, PNG Ports Corp. Managing Director, among others.

Also present were community leaders and ICTSI officers led by Enrique K. Razon Jr., Chairman and President; Christian R. Gonzalez, Global Corporate and Asia Pacific Head; Jose Manuel de Jesus, Vice President for Business Development – Asia; and Edward Muttiah, ICTSI South Pacific CEO.

In his speech, Mr. Razon applauded the PNG government, saying "First of all, I would like to express my congratulations to the government of Papua New Guinea for this tremendous achievement of building and transferring the old port of Port Moresby to this excellent facility we have here today and the one in the Port of Lae. I cannot emphasize enough how bold these moves have been. In our own experience, we rarely see these bold moves from governments, and you deserve all the credit for these.

"Combining industry expertise and technology with good corporate citizenship, ICTSI welcomes this unique opportunity to be a

partner in empowering Papua New Guinea's economy through our newly-opened Motukea International Terminal—poised to strengthen PNG's role in the vibrant Asia-Oceania trade."

He added: "Modern and reliable infrastructure, equipped with state-of-the-art quayside and landside handling systems are critical for sustainable economic growth. We are confident the new terminals in Motukea and Lae will boost efficiency and speed the movement of import and export cargo supporting the rapid growth of Papua New Guinea.

"The investments that the government made in these two terrific facilities are already



▲ Enrique K. Razon, ICTSI Chairman and President, greets Prime Minister Peter O'Neill of Papua New Guinea



▲ Christian R. Gonzalez, ICTSI Global Corporate and Asia Pacific Head (left) and Mr. Razon, lead the inauguration of SPICT in Lae.



paying off with increased efficiency and capacity. We extend our deepest appreciation and gratitude for your trust and confidence in awarding the operations and management to our Group,” concluded Mr. Razon.

For his part, PM O'Neill said: “Ports are very important to the economy of every country, and I would like to thank Chairman Razon and his company for coming in and taking up ownership of the ports that we have recently built.”

He explained that the relocation of all international shipping services across the bay from Port Moresby to Motukea has been on the drawing board for more than 30 years and was finally realized with the PNG government's focus on building infrastructure that is “going to serve for another hundred years.”

“Infrastructure is important for a country with a growing population at a rate of 3 per cent per annum. Government alone cannot employ everybody,” PM O'Neill stressed.

He concluded: “We must look beyond the huge ships and their container loads to the quality of life that each ship and container delivers to our people.”

More than just a commercial hub for trade and investment, the multibillion kina port project in Motukea, the Port of Motukea is designed to allow the larger international vessels to be serviced, facilitating greater trade with Australia, New Zealand, China, Japan, and other regional markets.

LAKE OPERATIONS IN FULL SWING

The day before, Mr. Razon also formally inaugurated the South Pacific International Container Terminal (SPICT) in Lae. SPICT, which is located at the Lae Tidal Basin and currently the country's largest container-handling facility, has been operational since January.

SPICT is the first container terminal in Papua New Guinea to use Navis N4—the global standard for container terminal planning and operations management. ICTSI is putting its money on robust IT systems to automate processes and information flow, with IT investments expected to reach three million Kina or close to USD1 million in this year alone.

“With both terminals running Navis N4, the streamlined flow of information and optimized seaside/landside productivity levels will result in unparalleled operational efficiencies,” said Mr. Gonzalez.

He lauded the good working relationship between ICTSI and state-owned PNG Ports Corp. Ltd. (PNGPCL) and other PNG government agencies, which was key for the timely delivery of the new port developments: “ICTSI only serves as a catalyst in bringing this new port development into reality. Without the support of the PNG government, we would not have been able to transform the harbor area of Motukea Island into a world-class port, as we now see it today. The same goes with the expansion of the Port of Lae.”

He added: “We are very privileged and excited to have been granted the opportunity to collaborate with the PNG government and our host communities to jointly realize the potential of the Port of Motukea as a logistics gateway, and the Port of Lae as a major regional transshipment hub. Both terminals are in a prime position to deliver high-caliber services in line with international standards of operation never seen before in Papua New Guinea.”

Spanning 8.6 hectares with an expansive new berth and a container yard supporting reefer containers, the MIT will handle all international container and general, non-bulk cargo vessel activities previously serviced at Port Moresby's Container Terminal Wharf, which ceased operations earlier this year.

Meanwhile, SPICT features a lease area of 11.4 hectares and a single berth spanning 240 meters.

MIT and SPICT are also committed to work closely with community leaders to implement meaningful community engagement projects. Recently, ICTSI South Pacific signed an agreement with the Hono-Mage organization, which represents the Baruni and Tatana communities, that would allow the latter to become shareholders of the MIT.

Through the Company's social responsibility arm ICTSI Foundation, ICTSI will provide high-impact programs for community development, supporting Motukea's and Lae's sustainable port development.

CGSA strengthens market position

Gets gov't approval to handle mega vessels

International Container Terminal Services, Inc.'s (ICTSI) largest port concession in the Americas, Contecon Guayaquil S.A. (CGSA), further strengthened its market position as the main trading gateway in the entire Ecuador after recently getting the government's nod to service larger vessels.

The Ecuadorian Ministry of Transport and Public Works, through the Subsecretary of Ports and Maritime Transportation, recently gave its green light for CGSA to accommodate mega vessels of up to 305 meters in length at the Port of Guayaquil's Berths 2 and 3. With this, CGSA is now the first and only terminal in Ecuador with the capacity to serve two mega vessels at the same time, resulting in higher efficiency and productivity levels.

"Our public-private partnership in the Port of Guayaquil is one of the most successful concessions in our portfolio. The government's trust, through their approval for CGSA to handle mega vessels, speaks of our excellent track record in operating the port. It represents the harmonious relationships we have with our regulators, shipping line clients, port stakeholders, and

our employees," says Enrique K. Razon Jr., ICTSI Chairman and President.

"ICTSI is now on its 11th year in Ecuador. We have made strides in the facilitation of trade and commerce, and in supporting the local economy through our investments in port infrastructure and technology. We thank the government for their continued confidence in CGSA and ICTSI," says Anders Kjeldsen, ICTSI head of the Americas Region.

Ecuador President Lenin Moreno, who visited CGSA last January to inaugurate the port's expansion, lauded ICTSI's contribution to the economy especially its investments over and above its contractual commitments.

"In these facilities, the Contecon concessionaire invested USD10 million. This amount is part of the USD35 million they pledged to invest 20 years up to 2027 on Port Authority grounds. However, we should highlight that, in these 10 years, Contecon has already invested USD360 million—USD 35 million more than expected. Thank you very much for this. Good for the company, for Guayaquil, and for the country," said President Moreno.



▲ Contecon Guayaquil S.A. is now the first and only port in Ecuador to accommodate two mega vessels simultaneously, after gaining the approval from the Ecuador Ministry of Transport and Public Works for expanded operations at its Berths 2 and 3.

With a berth line of 1,627 meters and a maximum controlling depth 12.5 meters, CGSA is equipped with six quay cranes and four mobile harbor cranes which can accommodate nine vessels at one time depending on the size of the vessels.

Located near Ecuador's main export zones, the 115.4-hectare terminal has a handling capacity of up to 1.4 million twenty-foot equivalent units (TEU) annually. As the preferred port of call in Ecuador, CGSA is designed to easily facilitate the country's leading export—bananas—with its 3,627-plug reefer facility and dedicated storage and consolidation areas for the commodity.

To date, ICTSI is the largest port operator in Latin America with two concessions in Mexico and a project each in Ecuador, Honduras, Colombia, Brazil and Argentina.

GREEN PORT

CGSA is the first eco-efficient port in Ecuador

BY KATTY OSSA

Ecuador's Ministry of Environment recognized Contecon Guayaquil S.A. (CGSA) as the first eco-efficient port in the country during the relaunch of the Punto Verde (Green Point) Awards last June in Quito, Ecuador.

CGSA was recognized for its "clean" operational processes, with its certified projects focused on the reduction of fossil fuel consumption and carbon emissions by cranes and other port equipment—100 percent reduction in diesel consumption after electrification of RTG cranes, 90 percent reduction in diesel consumption after switching energy supply from power packs to reefers,

97 percent reduction in carbon emission due to the optimization of equipment movements (load weighing in cranes), and 21 percent reduction in lubricant oil use due to automatic shutdown systems.

The award reflects CGSA's commitment to environmental conservation by rendering environmentally sustainable port services. CGSA, the only company in Ecuador to receive the Eco-Enterprise Environmental Certification, sets the industry standard in implementing environmental policies. The Company will continue its faithful commitment to support the country's growth via environmentally sustainable operation.



▲ José Antonio Contreras, CGSA Chief Executive Officer (right) with the Honorable Tarcisio Granizo, Ecuadorian Minister of Environment

Latin American navy training ships arrive in Guayaquil

By Katty Ossa

Late in June, Contecon Guayaquil welcomed three navy training ships participating in the Sails Latin America 2018—an international nautical event that allows Latin American navies to interact with their counterparts and strengthen cooperation as they visit 16 ports in Latin America and the Caribbean.

Contecon Guayaquil hosted the ships *Libertad* from Argentina, *Esmeralda* from Chile, and *Union* from Peru, organizing a welcome event for the sailors which was attended by ministers, diplomats, clients, and officials from the port sector. The

ships stayed in Guayaquil from 28 June to 2 July.

Now on its third year, Sails Latin America started in 2010 to celebrate the 200th year anniversary of the first acts of independence in South America—Chile declared independence from Spain and Argentina established its first government both in 1810.

A total of 11 training ships are participating in the 12,000-nautical mile regatta that started in Rio de Janeiro, Brazil on 25 March and will end in Vera Cruz, Mexico in September.



▲ *Libertad* from Argentina



▲ *Esmeralda* from Chile



▲ *Union* from Peru



▲ Mr. Contreras; Oswaldo Jarrín, Ecuador Defense Minister; Rear Admiral Renán Ruiz Cornejo, Ecuadorean Navy Commander General

NEWSBREAK

BGT earning confidence of oil, gas sectors

BY SHEEBA KHAN

Basra Gateway Terminal is steadily making gains in the oil and gas sector after taking over operations of Berth 19 in the Port of Umm Qasr in 2016.

Cargo-handling efficiency at Berth 19 has greatly improved since the takeover. BGT rehabilitated and reorganized the terminal's assets, which resulted in shorter port stays and faster unloading times. The facility, which is capable of handling box and general cargo vessels, is mainly utilized for oil and gas cargo like steel pipes, land rigs, and other equipment used in onshore oil field exploration, development, and production.

Berth 19 serviced 47 vessels in 2017. The same number of vessels has already called the terminal by end of May this year. Similarly, cargo handled at Berth 19 from January to May 2018 increased by more than 300 percent compared to 2017—a clear display of customers' growing confidence in BGT's ability to handle oil- and gas-related cargo.

BGT currently supports business for several oil and gas companies like ExxonMobil, Southern Refinery Company, PetroChina, ENI, Halliburton, CNOOC, Missan Oil Co., and Shell.



▲ Just recently, Berth 19 successfully received 139-ton transformers for General Electric—the heaviest ever to pass through the terminal's storage area. This shipment further demonstrates BGT's capability to handle complex cargos.



▲ Pipe imports handled at BGT for PetroChina



▲ The winning team at Berth 19 (from left): Robert Uljan, General Cargo, Oil and Gas Terminal Manager; Marko Miskovic, Oil and Gas Development Executive; Dejan Filipaj, General Cargo, Oil and Gas Assistant General Manager; Muwaffaq Tahar Kabashi, Terminal Supervisor; Ali Mohamed Jawad, Warehouse Administrator. Other members of the team are (not in photo): Michal Bazaczek, General Cargo, Oil and Gas Assistant Manager; and Saddam Mizban, Terminal Supervisor.

BGT celebrates Chairman's Cup nod

By Sheeba Khan

More than 300 staff of Basra Gateway Terminal (BGT) gathered for a night of food and music last 26 June to celebrate its successful operations in 2017-BGT was named the 2017 Chairman's Cup champion after besting other terminals in the ICTSI Group.

Munther Al-Saiegh, BGT Chief Commercial Officer, welcomed the guests, followed by Phillip Marsham, BGT Chief Executive Officer, who delivered the opening remarks. Mr. Marsham cited the Company's achievements and directions for the next few years, congratulating the employees for their effort and dedication to provide exceptional customer service.

All staff will be given a commemorative wrist watch as a token of appreciation from the Company.



Shaping BGT's work culture for exceptional customer experience

BY SHEEBA KHAN

Research shows that great customer-centered strategies fail if they are resisted by company culture. Even though providing exceptional customer service is a key component to organizational success, it's only one piece of the puzzle. Customer experience in the broader sense should become part of a company's DNA. Everyone—from rank and file to management—should buy in.

Basra Gateway Terminal has embarked on a mission to make customer experience a part of every employee's daily lives. One aspect of this goal is to provide detailed guidance to all employees and partners on what and how they can contribute to the desired customer experience. Training workshops are regularly conducted at all levels of the organization from the rank-and-file, security personnel, up to senior management. These workshops ensure everybody is on the same page when it

comes to the required behavior to achieve the group-wide goal.

Around 440 personnel are undergoing 50 workshops on customer experience. The in-house training emphasizes the importance of customer experience, customer interaction basics, communication skills, and the ability to deal with difficult situations. For behavioral guidance to be specific and role-appropriate, the workshops utilize real-life examples in role-playing exercises.

Culture change is not a program with a fixed completion date. It's rather an ongoing journey that requires leaders to establish a clear vision, align behaviors, and instill accountability. These customer experience workshops serve as the starting point of BGT's transformation into the type of company that delivers the best customer experience in the industry.



YICTL names new officers

BY MICHAEL QI

Yantai International Container Terminals Ltd (YICTL) recently appointed Shuping Wang as Deputy General Manager and Susan Rong as Deputy Finance Director.

Appointed last 14 March, Mr. Wang brings over 20 years of experience in mechanical engineering, and organization and human resources management. He graduated from Wuhan University of Technology and served as the Deputy General Manager of Yantai Port Container Terminals Co., Ltd. from 2012 to 2018.

Joining YICTL on 12 June, Ms. Rong was the Chief Financial Officer of Yantai Titan Petrochemical Port Development Company Limited for more than four years. She brings with her a wide range of accounting and finance management experience gained over the course of her 28-year professional career. Ms. Rong holds a degree in Advanced Level Accounting from Changsha Transportation Institute, and a Master's degree in Financial Management from Tianjin University.



▲ Shuping Wang, YICTL Deputy General Manager



▲ Susan Rong, YICTL Deputy Finance Director

LEVEL UP

PICT holds seminar on management principles

BY ARIF RAZA

Pakistan International Container Terminal (PICT) held an in-house seminar titled "Principles of Management" last 2 July as part of the Company's initiative to help employees develop their skills.

"Here at PICT, we provide our employees with opportunities for professional growth and provide a platform to enhance their knowledge and skills by sharing with other colleagues," said Arif Raza, Head of Human Capital.

The seminar was spearheaded by Asif Iqbal from the Engineering Department. Mr. Iqbal volunteered to share his knowledge among cross-functional departments to help them perform their administrative tasks more effectively and efficiently.

Around 40 employees with diversified organizational levels attended the session, which lasted for two hours.



NEWSBREAK

MICTSI celebrates 10th year

BY FAITH ISABELA BURIAS

Mindanao International Container Terminal Services Inc. (MICTSI) celebrated its 10th anniversary with the theme "10 Times Stronger, A Decade Wiser" last 25 June.

The event, held at the Engineering Maintenance Building, highlighted the Company's milestones that resulted from the joint effort and dedication of every employee.

The celebration kicked off with a fun run exclusive to MICTSI employees, followed by a

motorcade in the main streets of Tagoloan, Misamis Oriental. Later in the evening, the Company recognized employees who have rendered 10 years of dedicated and loyal service.

The celebration also provided the perfect opportunity for the management and the Mindanao International Container Terminal Services, Inc. Labor Union-Federation of Democratic Labor Organization (MICTSILU-FDLO) to sign a Memorandum of Agreement.



▲ First placers: Valentino Nipaya – Handyman (left) and Christine Israel ran the fastest in the men's and women's categories, respectively, of the fun run.

Thousands join 3rd Carrera Contecon

Run enables CMSA to donate eyeglasses to school children

BY PAULINA PEREZ-GUERRERO



More than 1,500 participants from different cities turned up for the successful 2018 Carrera Contecon last May.

Now on its third year, the annual “run for a cause” is part of Contecon Manzanillo’s (CMSA) corporate social responsibility initiatives, which aim to donate eye glasses to low-income elementary school students from Colima and Manzanillo. CMSA donated 1,000 glasses this year, thanks to the high turnout.

“Once again, we sought the support of the community and the public and private sectors to help create a positive impact. Together, we can generate awareness and exponentially enhance our ability to help those in need. I thank and congratulate everyone who joined us for this year’s run,” said Fortino Landeros Ruiz, CMSA Chief Executive Officer.

Present to show their support were José Ignacio Peralta Sánchez, Colima State Governor; Enrique García Pérez, Manzanillo City Mayor; Fernando Mendoza of INCODE; Alberto Quintal of INMUDE; Cecilio Lepe, Union of Dockers and Day Laborers of the Pacific – CROM Secretary General.

Special guest and living legend Dionicio Cerón—considered as the best Mexican marathoner in the 90s—sponsored the race. He also gave several motivational talks in various institutions in Colima and Manzanillo prior to the event, emphasizing the importance of sports and promoting an active, healthy lifestyle.

Participants ran the usual five and 10 kilometer categories. There were also a special three kilometer route for those who wanted to walk, and a 400-meter course for

children. Family and friends of participants, as well as the community, gathered to congratulate the winners after the race.

CMSA would like to thank the following organizations for their support in making the event a success:

RENAULT, CROM, JCR, INTERAM, HAZESA, La Palapa, Powerade, Kiosko, Plaza Punto Bahía, WELLDDEX, Jaque Marketing, Marbella, University of Colima, Las Hadas Hotel, RICOA, Dos8 Magazine, Fiesta Rota, Capital Fitness Gym, ISCE, Strategic Alliance Group, Gran Isla Navidad Resort, Best Western Hotel, Tu Espacio, CMIC, CANIRAC, AAPUMAC; AMANAC, TERHFAM, Camino Real, HEGA, CSR, IOPSA, PROCISA and Fenix cheerleaders.

CMSA football club reaches league finals in maiden season

BY PAULINA PEREZ-GUERRERO



The Contecon Manzanillo Football Club fought their way to the finals of the Saturday League Cup en route to a second-place finish last 21 April—a feat nothing short of stellar considering the team was playing its first season in the league.

Despite falling to the rival club from Salagua, Manzanillo, the rookie team held their heads high as they looked forward to the next season, which started last May.

Contecon Manzanillo aims for a harmonious, co-beneficial, and sustainable co-existence with the community and stakeholders—one of the avenues to do this is through sports. Having a football team and competing in the league promotes teamwork and solidarity not only among players but also the community.

The Contecon Manzanillo football club was formed from the CONTECROM league, which is made up of teams by unionized and non-unionized collaborators.

NEWSBREAK

ICTSI Foundation donates classrooms in Manamoc Island, Saranggani, Misamis Oriental

BY JOY LAPUZ

Over the past few months, the ICTSI Foundation completed the turnover of several educational facilities to beneficiary schools—the most recent being the SPED classroom for Tagoloan Central School in Misamis Oriental.

In June, Filipina Laurena, ICTSI Foundation Deputy Executive Director, led the turnover at the Tagoloan Central School. The facility, which was donated in partnership with the Philippine Business for Social Progress and Mindanao International Container Terminal Services Inc. comes complete with printed learning materials, audio-visual equipment, furniture set, dining and kitchenware, and special fixtures for the 34 students with special needs.



◀ In April, the Foundation, together with the PBSP and South Cotabato Integrated Port Services, Inc. turned over a two-classroom school building to Calay Indigenous People School in Saranggani. The classroom benefits 120 B'laan students, who used to study in a makeshift classroom.



▶ Turnover of the two-classroom building to the Calay Indigenous People School in Saranggani



◀ From makeshift to concrete, the new classroom (right) offers a safer, more conducive learning environment for the B'laan students.

Also in April, the ICTSI Foundation—in partnership with the St. Joseph Foundation, Andres Soriano Foundation, Andres Soriano Corp., and Txanton Torre Wine and Olive Oil Co., inaugurated the Manamoc National High School Senior High School Technical-Vocational Laboratory in Cuyo, Palawan. Benefiting more than 500 students, the facility is being eyed as a TESDA Assessment Center for the whole of Palawan. The facility features laboratories for food and beverage; bread, pastries, and cookery, and housekeeping complete with washroom, rest room, dressing room, and laundry area.



▶ Project turnover (from left): Eduardo Soriano Jr., Andres Soriano Foundation Trustee; Tonisito Umali, Department of Education Undersecretary; Hon. Andrew Ong, Cuyo Mayor; and Lizzy Razon of the ICTSI Foundation

State universities laud partnership with ICTSI Foundation

BY FRANCIS J.G. BARTOLOME

The Batangas State University (BatStateU) in Batangas City and the University of Science and Technology of Southern Philippines (USTP) in Cagayan de Oro cited the ICTSI Foundation as a trusted scholarship partner after three years of working together for the benefit of students from the marginalized sector.

Both known for their Engineering programs, the two schools also thanked their other partner NGOs and companies for their continuing support.

The ICTSI Foundation supports 11 scholars in BatStateU and five scholars in USTP. These scholars are part of the 125 college and high school student beneficiaries in ICTSI's host communities.



TERMINAL SAFETY

MICT employees undergo first aid, basic life support training

BY MARIVIC LOPEZ

As part of the Manila International Container Terminal's (MICT) continuing efforts to promote workplace health and safety, 18 employees from the Operation and Admin departments underwent occupational first aid and basic life support training at the Philippine Red Cross-Manila Chapter headquarters last 19-20 June.

The two-day training program enables employees to respond promptly and accordingly to hazards that could occur at work. Skills like basic cardiopulmonary resuscitation and knowledge on the use of automated external defibrillator are most certainly important since they could spell the difference between life and death.



ICTSI Foundation heads 2018 Brigada Eskwela at Jose Rizal Elementary School

BY MILKY LLORENTE

A total of 104 employee volunteers from different departments participated in the ICTSI Foundation's Brigada Eskwela initiative at the Jose Rizal Elementary School in Tayuman, Tondo from 28 May to 1 June.

Employee volunteers helped clean, repair, and repaint classrooms and school furniture in preparation for the start of classes. The Foundation's participation in the yearly national school maintenance week is part of its commitment to help make public schools more conducive to learning for children.

The Foundation also donated 152 new classroom chairs, various cleaning materials, painting materials, carpentry tools, and other equipment for their adopted classrooms for the benefit more than 306 elementary students and their teachers.

MILLENNIAL CLASSROOM

Meanwhile, officers and staff of ICTSI Global Corporate HR spearheaded their own Brigada Eskwela at the Rosauro Almario Elementary School in Parola Annex. One classroom was selected as the beneficiary of the proceeds from rummage sale fundraiser last May.

The Foundation's participation in the yearly brigada is done through its Employee Volunteerism Program, which encourages employees to participate in CSR activities for the benefit of the community.



▲ ICTSI Foundation together with Global Corporate HR at the Rosauro Almario Elementary School



▲ ICTSI employees together with Foundation staff at the Jose Rizal Elementary School



MICT Rewards and Recognition Program July Winners

MICT RICE & CASH REWARDS

CASH PRIZE WINNERS

1. Dioso, Gerardo Tayco - Quickflo Forwarders Inc.
2. Acero, Inacio Acibar - Ferdinand M. Salcedo
3. Calimotan, James Oliva - Irene Sayson
4. Aler, Ryan Balce - Dorwins Group Phils Inc
5. Anano, Eduardo Quijano - Crisanto R. Ebarvia Brokerage
6. Bariso, Julio Brona - Customstrade Advocates Co
7. Cabale, Leonilo Makilang - Nrc Trans-Movers Inc.
8. Benjamin, Ronaldo Lalic - Furukawa Automotive System Lima Phils. Inc.
9. Bonaobra, Ricardo Base - Acs Manufacturing Corporation
10. Caponpon, Alvin Marquez - Gateway Logistics Inc.

SACK OF RICE WINNERS

1. Llamo, Raul Protasio - Danilo P. Pastrana Customs Brokerage
2. Sucito, Dennis Afundar - Overseas Container Transport System Inc.
3. Doctora, Jonathan Doquesa - Rmp Iii Customs Brokerage And Trucking Services
4. Valenzuela, Lito Mendoza - E.c.g. Brokerage Inc
5. Domingo, George Martinez - Wynnie S Fababier Customs Brokerage
6. Garcia, Lord Gole Cruz - Asia Cargo Container Line Inc.
7. Japitenga, Ronald Seguerra - Pci Container Freight Station Inc
8. Manabat, Antonio Pangilinan - Cirtek Advanced Technologies And Solution Inc
9. Purol, Gally Catolic - Federal Fortunes Worldwide Logistics Services Corp.
10. Salcedo, Sherwin Cruz - Lgh Customs Brokerage And Trucking Services

MICT RECOGNITION AWARDS

Broker/Forwarder with the Most Number of TABS Transactions for the Month

Yusen Logistics Philippines Inc

Rest of Top 5 according to ranking:

2. Nippon Express Philippines Corporation
3. Jade Bros. Freight International
4. Trans-World Intl
5. Orient Freight International Inc.

Truck Operator with the Most Number of Truck Transactions for the Month

Boxtrans Systems Inc.

Rest of Top 5 according to ranking:

2. Empress M Freight Services
3. Jade Bros. Freight Int'l Inc.
4. Ril Transport Services Inc
5. Wellcargo Customs Brokerage Inc

Top Equipment Operators

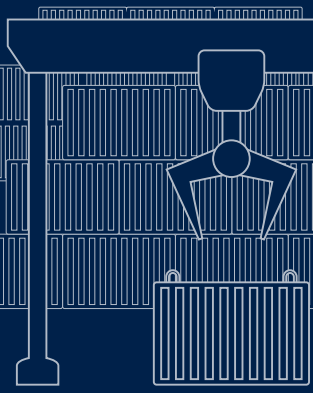
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Prime Mover



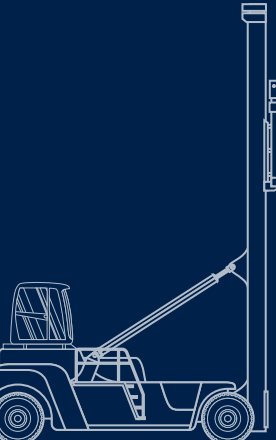
	1 DY, MINARD
	2 CAÑETE JR., JOSE
	3 NICOLAS, JOEL
	4 REYES, JEROME
	5 CUMPA, JR., HERCULANO
	6 BARTOLINI, BRUNO
	7 REYES, ARIES
	8 CAYAO, GERALD
	9 AMADA, EFFRIL
	9 BAYANI, CRISOSTOM DAVE
	10 ARIZALA, MINANDRO

Rubber Tired Gantry



	1 DAYANAN, DANILO
	2 CASPILLO, TOMAS
	3 DE GUZMAN, FLORENTINO
	4 BLASE, BENJAMIN
	5 FRANCISCO, GARRY
	6 NAVARRO JR., FERNANDO
	7 LOPEZ, CIPRIANO
	8 ESPINAS, ROLANDO
	9 FRIAS, HENRY
	10 CANIEDO, DANTE

Side Lifter/Stacker



	1 BAYSA, ROLANDO
	2 ALMEÑE, ALLAN
	3 BASCO, ARMANDO
	4 MEDINA, RODEL
	5 LAYAM, MICHAEL
	6 SIBYA, RICHARD
	7 ECHEVARRIA, ROY
	8 APAN, DANTE
	9 MORANDARTE, JAY
	10 MARTINEZ, MARVIN

Quay Crane



	1 DAGPIN, JOSE
	2 SUAN, MARLON
	3 MORES, JOEY
	4 BALDO, MICHAEL
	5 HERNANDEZ, ROEL
	6 PELLAZAR, MELCHOR
	7 SINTOS, EDWIN
	8 DELA CRUZ, EDWARD
	9 BUSTAMANTE, SIMEON
	10 JACOB, GENRY

POWERING THE PHILIPPINES WITH GATEWAYS TO GROWTH



International Container Terminal Services, Inc. (ICTSI) strengthens trade and supply chain synergies in the Philippines.

At the heart of Philippine trade is the Port of Manila, where ICTSI operates the country's sole dedicated international container terminal (MICT) and the largest multi-use domestic cargo hub (NorthPort).

North of Manila, ICTSI serves the central and northern Luzon markets at the Subic Freeport. South of Manila, ICTSI boosts supply chain synergies: giving Cavite a sea lane alternative to Manila via the country's first roll-on roll-off (ro-ro) container barge terminal; extending the Port of Manila to an inland container park and future intermodal facility in Laguna; and supporting the auto industry via a Batangas ro-ro terminal.

In the agricultural powerhouse that is Mindanao, ICTSI optimizes gateways for the exports of the country's top produce: Davao bananas, Gen. Santos City tuna, Bukidnon pineapples, and Mindanao's copra and coconut products.

From country to global markets—ICTSI powers the Philippines with world class gateways to growth.



EXCELLENCE UNCONTAINED

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